

# AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive  
Sunshine West Vic 3020  
Australia  
Tel: 03 9311 0103  
Fax: 03 9311 0138



Email: awis@woolindustries.org  
Web: www.woolindustries.org  
ABN: 30 454 304 967  
Reg No: A0041776E

## AWIS WOOL MARKET REVIEW

Week Ending 23 January 2015 (Week 30)

The AWEX EMI finished at 1051¢, 3¢ lower (-0.3%) in Australian currency and 17¢ lower (-2.0%) in US currency at sales in Sydney, Melbourne and Fremantle this week.

Cotton prices were also down, with Futures prices falling by 3% in New York.

47,368 bales were on offer nationally, compared with 54,532 bales last sale and 53,034 bales the week before. 9.0% of the offering was passed in.

Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 30)									
Centre	Last Sale		Day-to-Day Changes (Week 30)			Sale-to-Sale Change	Closing Indicator	Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday			US ¢	Euro ¢
Eastern	29	1054	No Sale	-3	0	-3 (-0.3%)	1051	-17	-3
Northern	29	1079	No Sale	-2	+2	0 (0.0%)	1079	-14	-1
Southern	29	1039	No Sale	-4	-3	-7 (-0.7%)	1032	-19	-6
Western	29	1090	No Sale	-7	No Sale	-7 (-0.6%)	1083	-20	-6

The market opened on a slightly easier note to last week, with the EMI down by 2¢ in US currency and by 3¢ in Australian currency on Wednesday. The finer Merino types were less affected than the medium and broader Merino wools. Thursday's market saw the EMI fall by 15¢ in US currency, but was unchanged in Australian currency due to a 1.7% fall in the US exchange rate that day. The finer Merinos outperformed the medium and broader ones for the second successive week.

The differences between the AWEX MPGs for 22 micron wool and the fine microns are now greater than they have been for some time. They are around 50¢ greater than they were in the last sale before Christmas.

Broader crossbreds did best during the week when they experienced small rises in their average AWEX MPGs, whereas fine crossbreds eased during the week. Merino skirtings were in good demand, as were oddments.

The US exchange rate fell sharply (-1.7%) on Thursday to finish 1.33¢ (-1.6%) lower for the wool sale week and to close at 80.71¢. Financial analysts attributed much of the fall to the 0.25% cut in interest rates in Canada. Their view is that this increases the likelihood of the Reserve Bank cutting the Australian official interest rate.

Buyers for China were dominant, with support from buyers for India and Europe.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.0 and 22.0	16.5 and 22.0
North	127¢	154¢	178¢	188¢
South	120¢	150¢	162¢	182

Market Indicator	Changes From			
	Four Sales Ago	Start of the Season	Week 19 Last Year	Season Average to Week 19 Last Year
Eastern Market Indicator	-3 (-0.3%)	+29 (+2.8%)	-77 (-6.8%)	-52 (-4.8%)
Western Market Indicator	-10 (-0.9%)	+24 (+2.3%)	-93 (-7.9%)	-45 (-4.0%)

Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)												
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sale												
Change ¢	+18	+11	+4	+7	+4	-2	-8	-15	-18	-14	-17	
Change %	+1.4%	+0.9%	+0.3%	+0.6%	+0.3%	-0.2%	-0.7%	-1.3%	-1.6%	-1.2%	-1.5%	
Since Start of the Season												
Change ¢	+18	+53	+82	+83	+63	+38	+21	+8	-10	-32	-39	
Change %	+1.4%	+4.3%	+6.9%	+7.0%	+5.4%	+3.3%	+1.8%	+0.7%	-0.9%	-2.8%	-3.4%	
Since Same Week Last Year												
Change ¢	-144	-107	-86	-74	-92	-111	-124	-126	-124	-133	-122	
Change %	-10.0%	-7.7%	-6.3%	-5.5%	-7.0%	-8.5%	-9.6%	-9.9%	-9.9%	-10.7%	-9.9%	

Sale-to-Sale Changes in Other Average AWEX Price Guides						
Micron	25.0	26.0	28.0	30.0	32.0	MC <sup>#</sup>
Since Last Sale						
Change ¢	-18	-13	-2	0	+2	+7
Change %	-1.9%	-1.6%	-0.3%	0.0%	+0.3%	+0.8%
Since Start of the Season						
Change ¢		+2	+84	+72	+58	+38
Change %		+0.2%	+12.4%	+11.1%	+10.0%	+4.8%
Since Same Week Last Year						
Change ¢	+41	+47	+73	+70	+77	+15
Change %	+4.7%	+6.1%	+10.6%	+10.8%	+13.8%	+1.8%

# Average Merino Cardings Price Guide

# AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive  
Sunshine West Vic 3020  
Australia  
Tel: 03 9311 0103  
Fax: 03 9311 0138



Email: awis@woolindustries.org  
Web: www.woolindustries.org  
ABN: 30 454 304 967  
Reg No: A0041776E

## AWIS WOOL MARKET REVIEW

Week Ending 23 January 2015 (Week 30)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the November ABS export data.

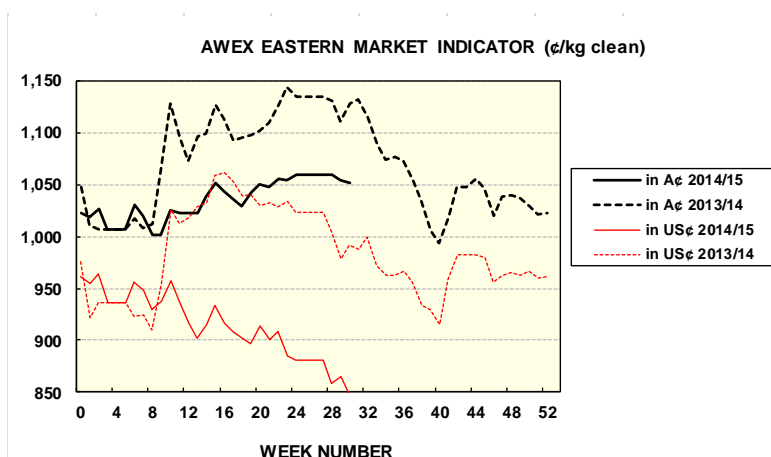
Details of this Week's Offering and the Comparison with the Previous Sale's Offering						
Centre	Last Sale	This Sale				
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re-Offered	Bales Sold
North	14,350	12,121	8.6%	2.2%	7.5%	11,079
South	29,623	26,586	7.4%	2.9%	6.5%	24,628
West	10,559	8,661	14.3%	4.9%	12.7%	7,420
Australia	54,532	47,368	9.0%	3.1%	7.9%	43,127

Actual and % Changes in the Progressive Offerings from Last Year	
-8,920	-2.9%
+26,688	+5.1%
+3,694	+1.8%
+21,462	+2.1%

Next Sale Offerings and Year-on-Year Differences				
Centre	Week 31	Week 32	Week 33	Differences
North	10,892	11,280	10,000	-7.3%
South	19,867	24,810	29,400	+15.9%
West	8,188	8,620	8,950	-20.1%
New Zealand				
Australia	38,947	44,710	48,350	+0.9%
Differences	+10.8%	-0.5%	-4.8%	

Exchange Rates (Reserve Bank)	Last Sale	Day-to-Day Changes					Sale-to-Sale Change	Closing Value	Season Min & Max	
		Fri	Mon	Tues	Wed	Thur			Min	Max
United States	82.04	+0.34	-0.20	-0.43	+0.37	-1.41	-1.33 (-1.6%)	80.71	80.71	93.97
Euro	69.68	+1.14	+0.29	-0.50	+0.39	-1.42	-0.10 (-0.1%)	69.58	66.87	71.1

Country	% Share of Australia's Wool Exports by Weight of Wool Shipped			Year-on-Year % Change in Weight of Wool Exports July - November
	November 2014	July - November This Season	July - November Last Season	
China	79.1%	74.3%	74.0%	-3.2%
India	5.2%	7.2%	7.3%	-4.1%
Italy	3.3%	4.9%	4.8%	-2.1%
Czech Republic	4.5%	5.1%	5.3%	-6.7%
Malaysia	1.9%	1.8%	2.0%	-13.6%
Korea	1.9%	2.1%	2.0%	+6.5%
Taiwan	0.7%	1.0%	1.0%	-4.4%
Egypt	0.5%	1.0%	1.2%	-21.7%
Change all Countries				-3.1%



AVERAGE EMI	
This Year	1036
Last Year	1070
2012/13	1035
2011/12	1198
2010/11	1143

SEASON AVERAGES		
Region	This Year	Diff
North	1,056	-33
South	1,023	-33
West	1,078	-27

THIS YEAR'S EMI	
This Week	1051
First Week	1018
Low (27/09/0)	1,001
High (24/11/0)	1059

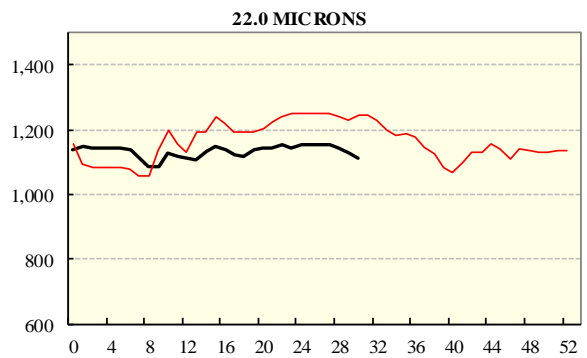
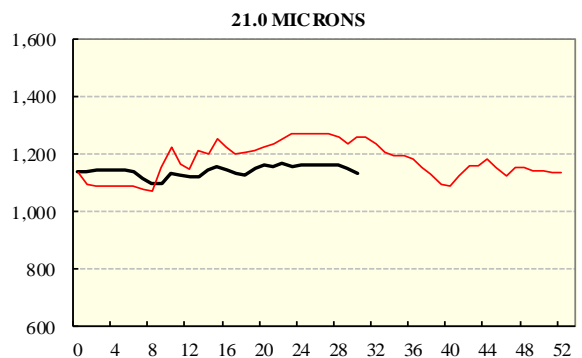
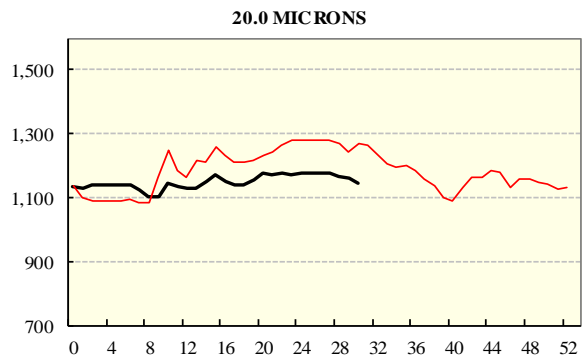
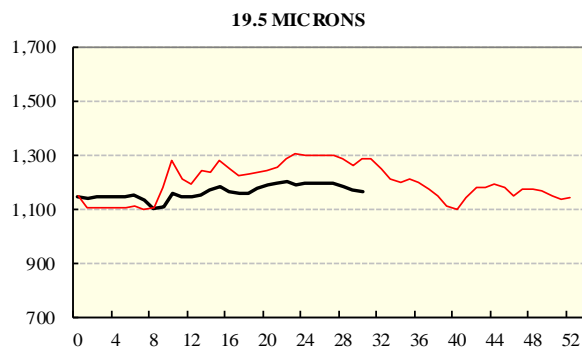
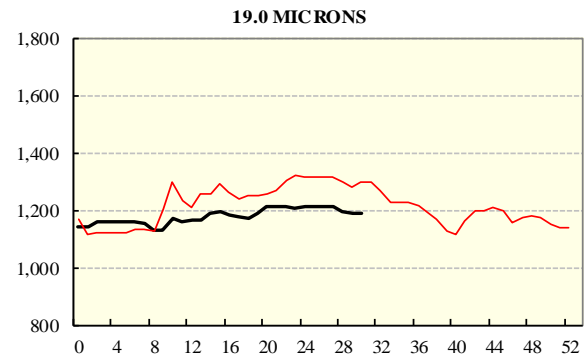
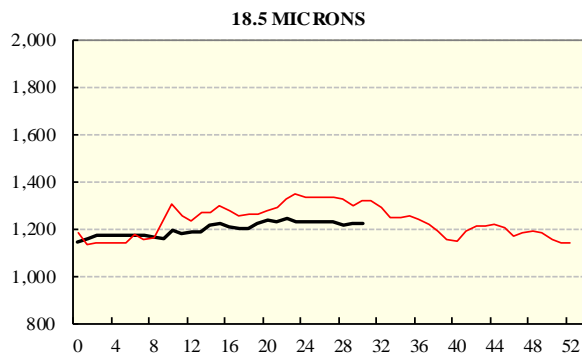
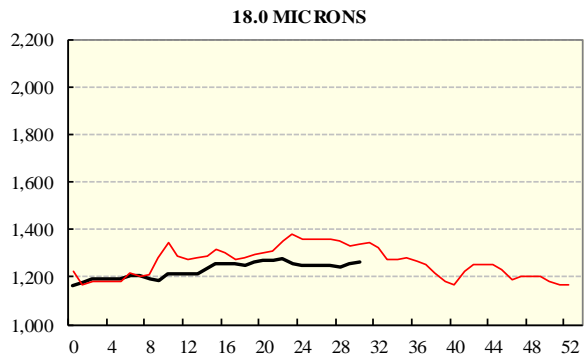
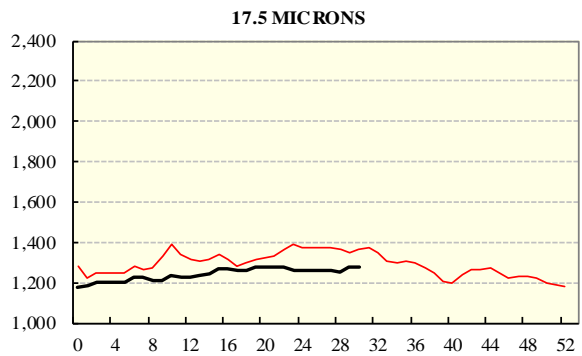
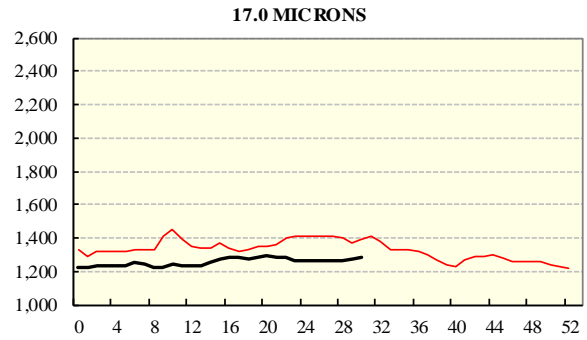
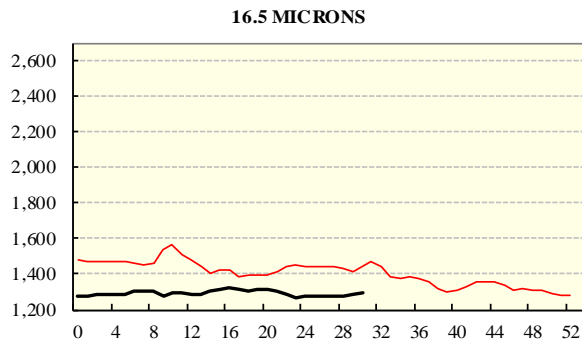
COMPARED WITH WEEK 1		
Region	This Week	Diff
North	1079	52
South	1032	18
West (Wk)	1083	30

BALES OFFERED	
This Year	1,062,592
Last Year	1,041,130
Difference	21,462
% Diff	2.1%
FIRST OFFERED BALES	
Difference	0.3%
% of Offering	93.3%

REGION BALES		
This Sale:		
North	66	
South	12,121	
West	26,586	
Progressive Totals:		Diff
North	302,869	-2.9%
South	554,542	5.1%
West	205,181	1.8%

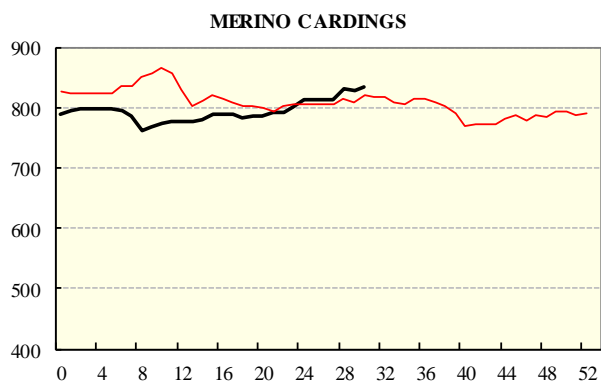
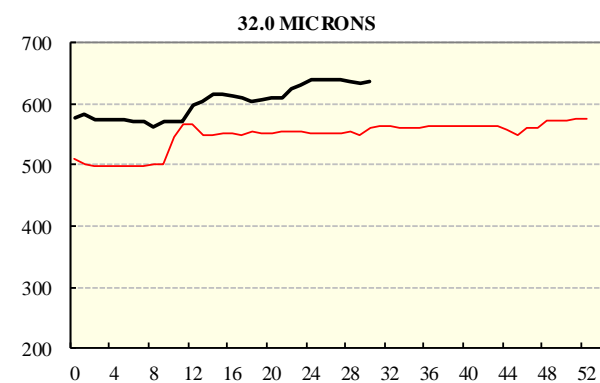
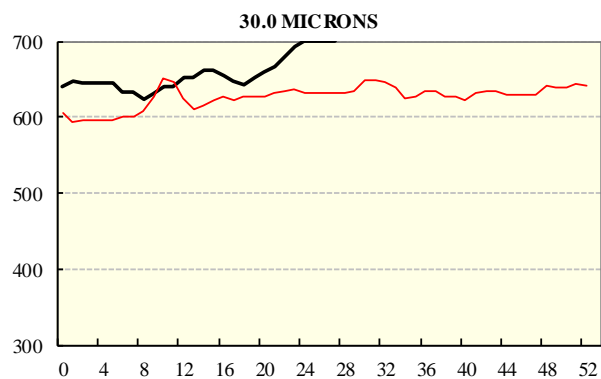
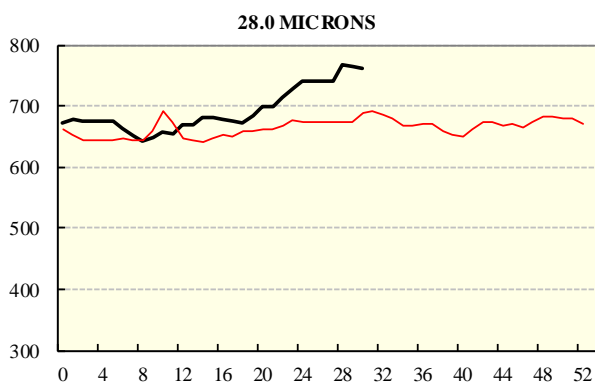
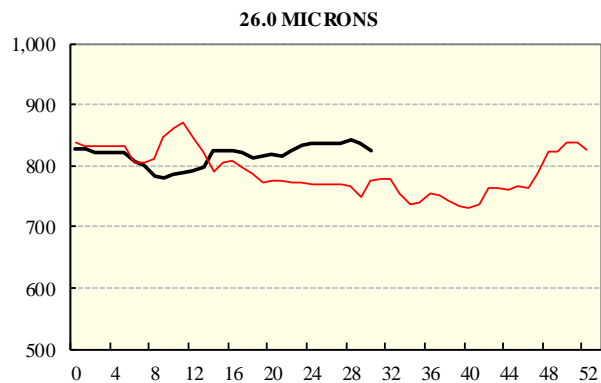
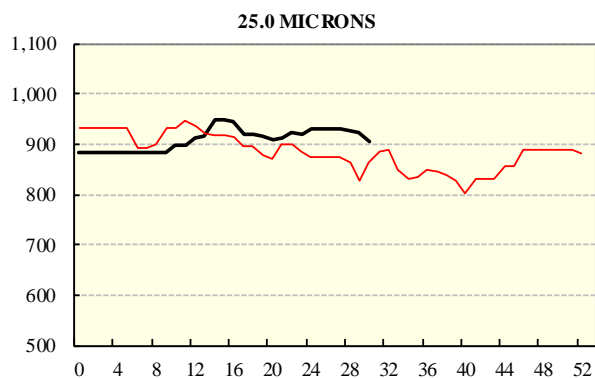
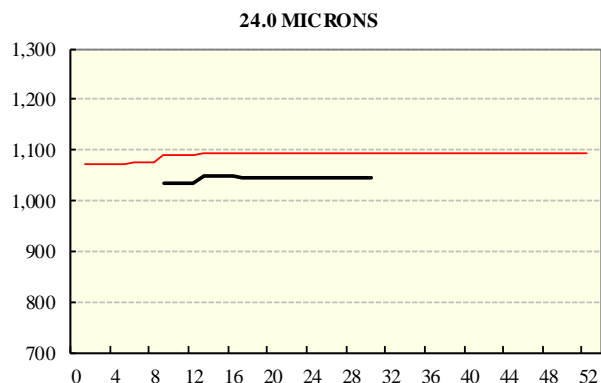
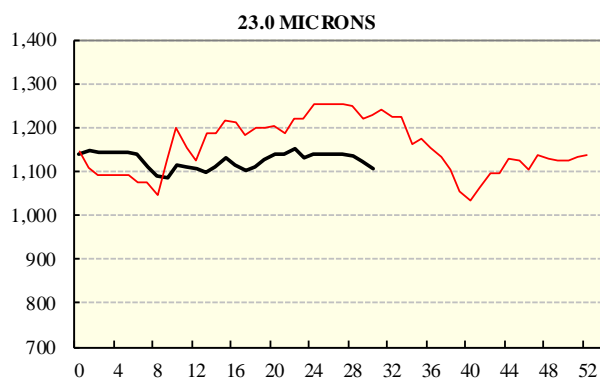
## **AVERAGE AWEX MICRON PRICE GUIDES**

2014/15( black graph line) and 2013/14 (red graph line)



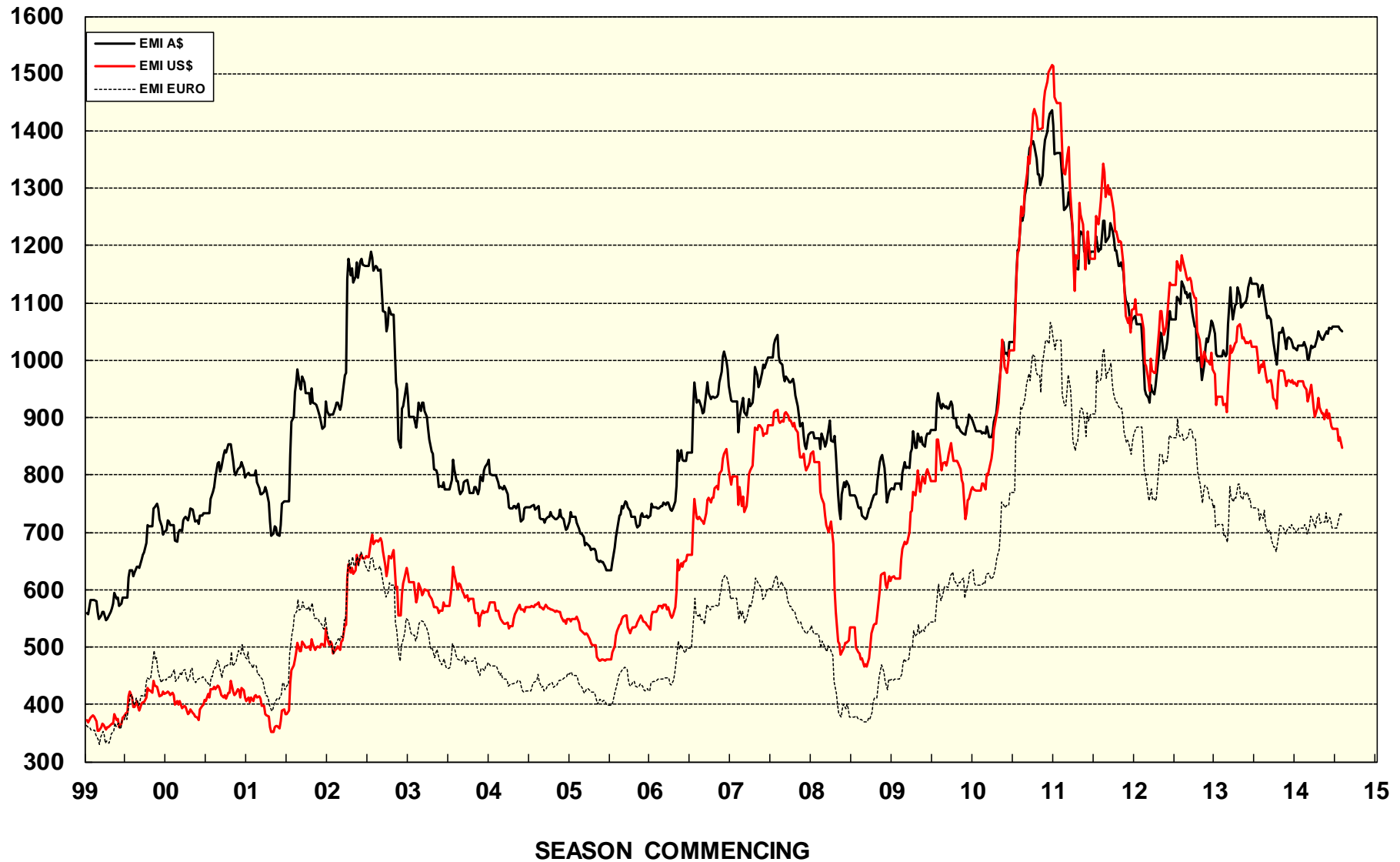
## **AVERAGE AWEX MICRON PRICE GUIDES**

2014/15( black graph line) and 2013/14 (red graph line)



### EASTERN MARKET INDICATOR (EMI) SINCE 1999/00 (¢/kg clean)

(In Australian, United States and European Currencies)



© AWIS 2013 (for permission to reprint, in part or whole, please contact this office)

For further information

Peter Morgan

03 9311 0103