AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive Sunshine West Vic 3020 Australia

Tel: 03 9311 0103 Fax: 03 9311 0138







Email: awis@woolindustries.org Web: www.woolindustries.org ABN: 30 454 304 967 Reg No: A0041776E

AWIS WOOL MARKET REVIEW

Week Ending 30 January 2015 (Week 31)

The AWEX EMI finished 19¢ higher (+1.8%) in Australian currency and 6¢ lower (-0.7%) in US currency at sales in Sydney, Melbourne and Fremantle this week.

37,415 bales were on offer nationally, compared with 47,368 bales last sale. 6.7% of the offering was passed in.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 31)								
Centre	La	st Sale	Day-to-	Day-to-Day Changes (Week 31)		Sale-to-Sale Closing		Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢
Eastern	30	1051	No Sale	+10	+9	19 (1.8%)	1070	-6	+16
Northern	30	1079	No Sale	+11	+8	19 (1.8%)	1098	-7	+16
Southern	30	1032	No Sale	+10	+10	20 (1.9%)	1052	-5	+17
Western	30	1083	No Sale	+6	No Sale	6 (0.6%)	1089	-17	+6

Global markets for all commodities remain under pressure due to continuing economic uncertainty following recent events such as the European Central Bank's decision to start printing money ("Quantitative Easing"); and the uncertainty of what the new Greek Government will do.

However, the impact continues to be minimised for Australian wool growers due to the falling US exchange rate. The EMI has gone up by 11¢ since the closing December sale, while it has fallen by 39¢ in US currency in the same period.

The smaller rise in the WMI was due to the smaller proportion of fine wool in the West and because there was no sale there on Thursday.

This week's market started on a very positive note, with gains across all micron ranges and wool types, particularly from 16.5 to 18 microns. Thursday's market continued in the same manner. Further strong demand at the fine end has stretched the difference between prices for fine and the medium Merino wools. The difference between the closing AWEX MPGs for 22.0 and 16.5 microns were 237ϕ and 198ϕ in the North and the South, respectively. The corresponding figures in the last sale before Christmas were 123ϕ and 115ϕ .

It was also a good week for crossbreds, whose average MPGs gained from 2 to 3%; and for Merino skirtings and oddments. The US exchange rate finished 2.02ϕ (-2.5%) lower to close at 78.69ϕ on Thursday. It had been under pressure all week and fell by 1.22ϕ on Thursday when speculation increased that the Reserve Bank will lower interest rates; and that they may do so when the Board meets on Tuesday.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	148¢	196¢	214¢	228¢	237¢
South	139¢	174¢	179¢	184¢	198¢

Market Indicator	Changes From							
	Four Sales Ago	Start of	Week 31	Season Average to				
		the Season	Last Year	Week 31 Last Year				
Eastern Market Indicator	+11 (+1.0%)	+48 (+4.7%)	-62 (-5.5%)	-53 (-4.9%)				
Western Market Indicator	-20 (-1.8%)	+30 (+2.8%)	-83 (-7.1%)	-47 (-4.2%)				

		Sale	-to-Sale C	hanges in A	Average A'	WEX Meri	no Micron	Price Gui	des (MPGs)		
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last S	ale											
Change ¢	+43	+47	+44	+44	+31	+17	+9	+15	+10	+14	+6	
Change %	+3.3%	+3.7%	+3.4%	+3.5%	+2.5%	+1.4%	+0.8%	+1.3%	+0.9%	+1.3%	+0.5%	
Since Start o	f the Seaso	n			•					•		
Change ¢	+61	+100	+126	+127	+94	+55	+30	+23	0	-18	-33	
Change %	+4.8%	+8.1%	+10.5%	+10.7%	+8.1%	+4.8%	+2.6%	+2.0%	0.0%	-1.6%	-2.9%	
Since Same	Week Last	Year		•	•				•	•		
Change ¢	-127	-79	-52	-33	-61	-92	-110	-108	-116	-119	-128	
Change %	-8.6%	-5.6%	-3.8%	-2.5%	-4.6%	-7.1%	-8.6%	-8.5%	-9.2%	-9.5%	-10.3%	

Sale-t	Sale-to-Sale Changes in Other Average AWEX Price Guides								
Micron	25.0	26.0	28.0	30.0	32.0	MC [#]			
Since Last Sa	Since Last Sale								
Change ¢	+27	+17	+24	+25	+10	+18			
Change %	+3.0%	+2.1%	+3.2%	+3.5%	+1.6%	+2.2%			
Since Start o	f the Seaso	n							
Change ¢		+19	+108	+97	+68	+56			
Change %		+2.3%	+16.0%	+15.0%	+11.7%	+7.0%			
Since Same	Week Last	Year							
Change ¢	+47	+62	+95	+94	+83	+35			
Change %	+5.3%	+8.0%	+13.8%	+14.5%	+14.7%	+4.3%			

Average Merino Cardings Price Guide

AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive Sunshine West Vic 3020 Australia

Tel: 03 9311 0103 Fax: 03 9311 0138







Email: awis@woolindustries.org Web: www.woolindustries.org ABN: 30 454 304 967 Reg No: A0041776E

AWIS WOOL MARKET REVIEW

Week Ending 30 January 2015 (Week 31)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the November ABS export data.

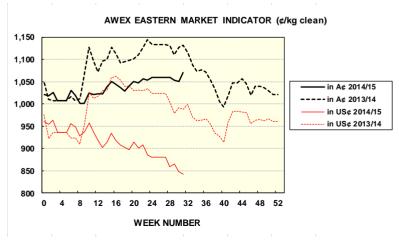
Details o	Details of this Week's Offering and the Comparison with the Previous Sale's Offering								
Centre	Last Sale		This Sale						
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold			
North	12,121	10,482	4.6%	3.1%	5.8%	9,999			
South	26,586	19,146	5.5%	1.4%	8.6%	18,085			
West	8,661	7,787	12.2%	4.0%	7.7%	6,837			
Australia	47,368	37,415	6.7%	2.5%	7.6%	34,921			

Change Progr Offerin	and % es in the ressive gs from Year
-7,887	-2.5%
+28,032	+5.1%
+3,591	+1.7%
+23,736	+2.2%

Next Sale Offerings and Year-on-Year Differences						
Centre	Week 32	Week 33	Week 34	Differences		
North	13,832	9,915	10,700	-4.7%		
South	23,418	30,766	23,700	+12.8%		
West	9,236	9,800	9,400	-15.5%		
New Zealand			1,200			
Australia	46,486	50,481	43,800	+1.4%		
Differences	+3.5%	-0.6%	+1.6%			

Exchange Rates	Last		Day-to-Day Changes				Sale-to-Sale	Closing	Season M	in & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	80.71	-0.84	Public	-0.46	+0.50	-1.22	-2.02 (-2.5%)	78.69	78.69	93.97
Euro	69.58	+0.83	Holiday	+0.20	-0.13	-0.66	+0.24 (+0.3%)	69.82	66.87	71.1

Country	% Share of Austra	lia's Wool Exports by Weig	ght of Wool Shipped	Year-on-Year % Change
	November 2014	July - November This Season	July – November Last Season	in Weight of Wool Exports July - November
China	79.1%	74.3%	74.0%	-3.2%
India	5.2%	7.2%	7.3%	-4.1%
Italy	3.3%	4.9%	4.8%	-2.1%
Czech Republic	4.5%	5.1%	5.3%	-6.7%
Malaysia	1.9%	1.8%	2.0%	-13.6%
Korea	1.9%	2.1%	2.0%	+6.5%
Taiwan	0.7%	1.0%	1.0%	-4.4%
Egypt	0.5%	1.0%	1.2%	-21.7%
Change all Countries				-3.1%



AVERA	JE EIVII
This Year	997
Last Year	1070
2012/13	1035
2011/12	1198
2010/11	1143

High

			COMPAR	ED WITH V	VE
THIS YEAR'S EMI			Region	This Week	
This Week	1070		North	1098	
First Week	1018		South	1052	
Low (0/01/00	-11		West (Wk	1089	
High (5/12/02	1070				

North

South

West

BALES OFFERED		
This Year	1,100,007	
Last Year	1,076,271	
Difference	23,736	
% Diff	2.2%	
FIRST OFFERED BALES		
Difference	0.6%	
% of Offering	93.3%	

COMPARED WITH WEEK 1			
Region	This Week	Diff	
North	1098	71	
South	1052	38	
West (Wk	1089	36	
DECION DALES			

SEASON AVERAGES

1,058

1.024

1.079

Diff

-31

-32

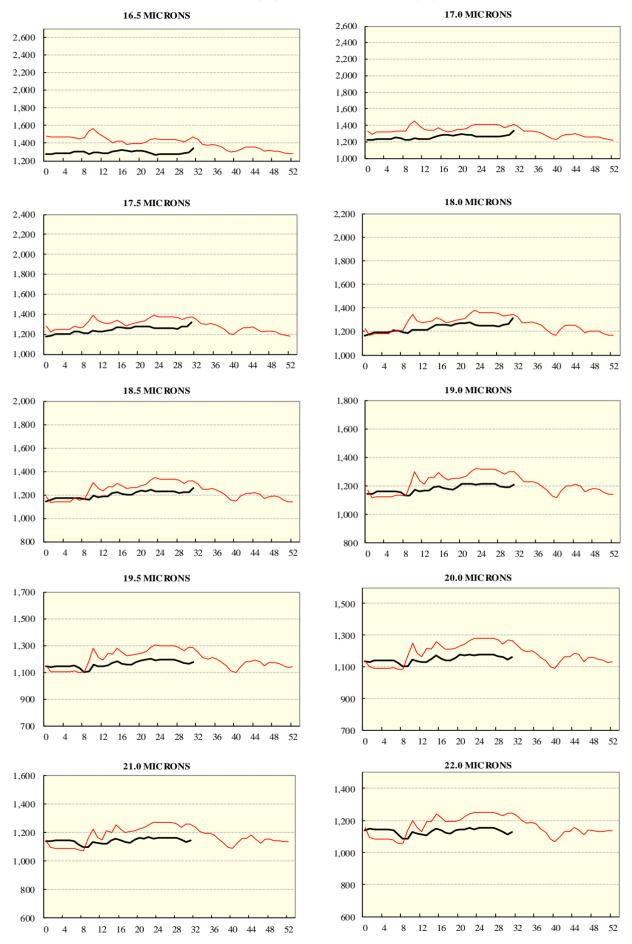
-26

Region This Year

REGION BALES		
This Sale:		
North	65	
South	10,482	
West	19,146	
Progressive Totals:		Diff
North	313,351	-2.5%
South	573,688	5.1%
West	212,968	1.7%

AVERAGE AWEX MICRON PRICE GUIDES

2014/15(black graph line) and 2013/14 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2014/15(black graph line) and 2013/14 (red graph line)

