## AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive Sunshine West Vic 3020 Australia

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Email: awis@woolindustries.org Web: www.woolindustries.org ABN: 30 454 304 967 Reg No: A0041776E

#### AWIS WOOL MARKET REVIEW

Week Ending 11 September 2015 (Week 11)

The AWEX EMI finished  $2\phi$  higher (+0.2%) in Australian currency and  $3\phi$  higher (+0.3%) in US currency at sales in Sydney, Melbourne and Fremantle this week.

33,721 bales were on offer nationally, compared with 35,815 bales last sale. 5.0% of the offering was passed in.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 11)									
Centre	La	st Sale	Day-to-	Day Changes (	Week 11)	Sale-to-Sale	Closing	Sale-to-Sa	le Changes	
	Week Indicator			Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢	
Eastern	10	1258	No Sale	+8	-6	2 (0.2%)	1260	+3	+5	
Northern	10	1284	No Sale	+5	-6	-1 (-0.1%)	1283	+1	+3	
Southern	10	1241	No Sale	+10	-6	4 (0.3%)	1245	+4	+7	
Western	10	1298	No Sale	+14	No Sale	14 (1.1%)	1312	+11	+13	

The market eased slightly on Thursday after moving up on Wednesday. The final outcome was a small increase in both Australian and US currencies.

The market got away to a solid start on Wednesday, with the AWEX Micron Price Guides either moving up or remaining unchanged from the previous week. Thursday was a softer day, with the greatest falls among the medium and broader Merinos. On the other hand crossbreds had a better day

Merino skirtings followed the fleece types. Oddments were a bit mixed, but generally had a good week.

The US exchange rate was quite volatile during the week. This was not surprising given the volatility in the global economic situation. It finished  $0.14\phi$  (0.2%) higher to close at  $70.14\phi$  on Thursday.

Buyers for China were dominant, with support from buyers for Europe and India.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	135¢	155¢	161¢	170¢	196¢
South	135¢	155¢	162¢	174¢	189¢

Market Indicator	Changes From							
	Four Sales Ago	Four Sales Ago Start of Week 11 Season Average the Season Last Year Week 11 Last Year						
Eastern Market Indicator	-44 (-3.4%)	+34 (+2.8%)	+238 (+23.3%)	+234 (+23.0%)				
Western Market Indicator	-43 (-3.2%)	+59 (+4.7%)	+248 (+23.3%)	+223 (+21.0%)				

		Sale	e-to-Sale C	hanges in A	Average A	WEX Meri	no Micron	Price Gui	des (MPGs	)		
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last S	ale											
Change ¢	+13	+2	+9	+8	+9	-10	-10	-11	-9	-11	-8	+23
Change %	+0.9%	+0.1%	+0.6%	+0.6%	+0.6%	-0.7%	-0.7%	-0.8%	-0.7%	-0.8%	-0.6%	+1.9%
Since Start o	of the Seaso	on										
Change ¢	-20	-7	+2	+34	+60	+46	+34	+25	+17	+23	+32	
Change %	-1.3%	-0.5%	+0.1%	+2.4%	+4.4%	+3.4%	+2.6%	+1.9%	+1.3%	+1.8%	+2.5%	
Since Same	Week Last	Year										
Change ¢	+208	+245	+239	+251	+255	+226	+216	+201	+193	+190	+190	
Change %	+16.1%	+19.9%	+19.4%	+20.7%	+21.6%	+19.5%	+18.9%	+17.7%	+17.1%	+17.0%	+17.1%	

Sale-t	Sale-to-Sale Changes in Other Average AWEX Price Guides									
Micron	25.0	26.0	28.0	30.0	32.0	MC <sup>#</sup>				
Since Last Sa	Since Last Sale									
Change ¢		+26	+11	+7	0	+7				
Change %		+2.3%	+1.2%	+0.8%	0.0%	+0.6%				
Since Start o	f the Seas	o <b>n</b>								
Change ¢		+77	+59	+104	+94	+56				
Change %		+7.3%	+6.6%	+13.1%	+14.2%	+5.4%				
Since Same	Week Last	Year								
Change ¢		+349	+297	+255		+311				
Change %		+44.3%	+45.4%	+39.8%		+40.0%				

<sup>#</sup> Average Merino Cardings Price Guide

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Week Ending 11 September 2015 (Week 11)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the July ABS export data.

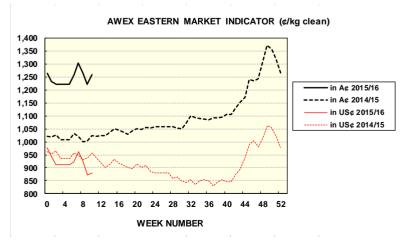
Details of this Week's Offering and the Comparison with the Previous Sale's Offering									
Centre	Last Sale		This Sale						
	Offering	Offering Passed-In Withdrawn Re-Before Sale Offered Sold							
North	9,089	10,721	4.1%	1.1%	8.8%	10,285			
South	19,604	15,916	5.5%	1.2%	4.3%	15,046			
West	7,122	7,084	5.4%	2.9%	26.2%	6,705			
Australia	35,815	33,721	5.0%	1.6%	10.4%	32,036			

Change Progr Offerin	Actual and % Changes in the Progressive Offerings from Last Year					
+702	+0.7%					
-6,712	-4.5%					
-4,687 -8.0%						
-10,697	-3.5%					

	Next Sale Offerings and Year-on-Year Differences							
Centre Week 12 Week 13 Week 14 Differences								
North	9,074	11,130	10,800	-11.6%				
South	23,186	17,100	21,900	-7.5%				
West	8,495	7,800	8,000	+9.8%				
New Zealand	1,700							
Australia	40,755	36,030	40,700	-5.6%				
Differences	-3.2%	-10.6%	-3.1%					

Exchange Rates	Last		Day-to-Day Changes				Sale-to-Sale	Closing	Season M	in & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	70.00	-0.28	-0.48	+0.29	+1.04	-0.43	+0.14 (+0.2%)	70.14	70.00	76.49
Euro	62.31	+0.30	-0.49	-0.06	+1.20	-0.64	+0.31 (+0.5%)	62.62	62.20	69.08

Country	% Share of Austra	ght of Wool Shipped	Year-on-Year % Change	
	July 2015	July - July This Season	July — July Last Season	in Weight of Wool Exports July - July
China	74.8%	74.8%	68.0%	+13.0%
India	10.5%	10.5%	11.5%	-5.2%
Italy	5.2%	5.2%	4.5%	+20.9%
Czech Republic	2.0%	2.0%	4.7%	-55.6%
Malaysia	1.7%	1.7%	1.6%	+8.0%
Korea	1.4%	1.4%	3.6%	-60.0%
Taiwan	0.8%	0.8%	1.4%	-45.9%
Egypt	1.9%	1.9%	1.6%	+17.6%
Change all Countries				+3.3%



AVERA	E EMI عاد
This Year	1251
Last Year	1102
2013/14	1070
2012/13	1035
2011/12	1198

This Week

First Week

Low (5/05/03

High (27/07/0

711/12	1						
		COMPAR	COMPARED WITH WEEK 1				
THIS YEA	R'S EMI	Region	This Week	Diff			
is Week	1260	North	1283	33			
rst Week	1231	South	1245	26			
w (5/05/03	1,221	West (Wk	1312	61			
ah (27/07/0	1304						

Region

North

South

West

BALES OFFERED		
This Year	263,939	
Last Year	271,545	
Difference	-7,606	
% Diff	-2.8%	
FIRST OFFERED BALES		
Difference	-1.3%	

REGION BALES		
This Sale:		
North	0	
South	0	
West	0	
Progressive Totals:		Diff
North	91,911	-2.0%
South	125,091	-2.6%
West	46,937	-5.0%

SEASON AVERAGES

This Year

1,237

1,283

Diff

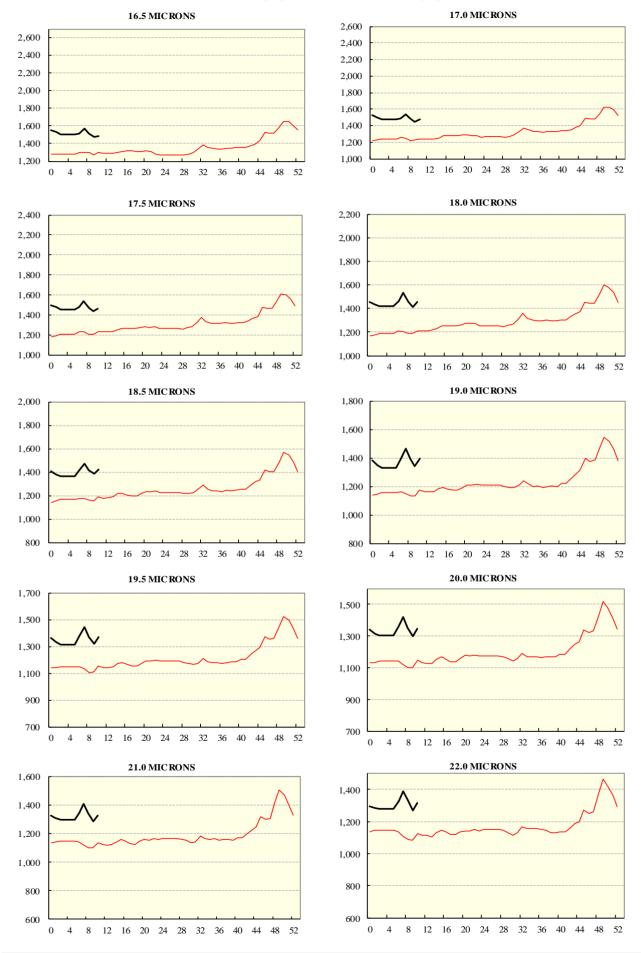
148

151

154

#### **AVERAGE AWEX MICRON PRICE GUIDES**

2015/16(black graph line) and 2014/15 (red graph line)



### **AVERAGE AWEX MICRON PRICE GUIDES**

2015/16( black graph line) and 2014/15 (red graph line)

