

AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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AWIS WOOL MARKET REVIEW Week Ending 11 December 2015 (Week 24)

The AWEX EMI finished 4¢ higher (+0.3%) in Australian currency and 1¢ lower (-0.1%) in US currency at sales in Sydney, Melbourne and Fremantle this week.

43,547 bales were on offer nationally, compared with 37,172 bales last sale. 6.4% of the offering was passed in.

The New Zealand Merino Company offered 2,236 bales in Melbourne on Tuesday, of which 16.1% were passed in.

Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 24)									
Centre	Last Sale		Day-to-Day Changes (Week 24)			Sale-to-Sale Change	Closing Indicator	Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday			US ¢	Euro ¢
Eastern	23	1247	-4	+7	+1	4 (0.3%)	1251	-1	-33
Northern	23	1273	No Sale	+4	+1	5 (0.4%)	1278	0	-33
Southern	23	1229	-6	+10	0	4 (0.3%)	1233	-1	-33
Western	23	1288	No Sale	+11	No Sale	11 (0.9%)	1299	+4	-29

The market continued at its steady, but good level, that has been seen in recent weeks. The closing EMI has ranged between 1246¢ and 1251¢ in Australian currency between 893¢ and 911¢ in US currency. This week's closing value of 911¢ in US was the highest since the week ending 21 August (Week 8).

The broader Merino types did a little better than the finer types, with the greatest change in the average AWEX Merino MPGs occurring from 20 to 22 microns. Crossbred average AWEX MPGs generally eased slightly.

Merino skirtings generally remained firm all week; and finished on a good note. Oddments were a bit mixed with locks finishing downwards and crutchings up. The average AWEX Merino Cardings Prices Guide was down by 0.4¢.

The US exchange rate finished 0.30¢ (-0.4%) lower to close at 72.85¢ on Thursday. The fall was mostly due to a fall of 1.03¢ on Tuesday, which financial analysts attributed to lower prices for iron ore, coal and oil.

Buyers for China were dominant, with support from buyers for Europe, India and Korea.

The expected offering in the coming week's sale is 14.2% less than in the same week last year.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	137¢	167¢	179¢	191¢	201¢
South	121¢	143¢	159¢	169¢	179¢

Market Indicator	Changes From			
	Four Sales Ago Week 11	Start of the Season	Week 16 Last Year	Season Average to Week 16 Last Year
Eastern Market Indicator	0 (0.0%)	+25 (+2.0%)	+192 (+18.1%)	+205 (+19.8%)
Western Market Indicator	+10 (+0.8%)	+46 (+3.7%)	+190 (+17.1%)	+199 (+18.5%)

Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)												
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sale												
Change ¢	-1	+6	-1	+3	+5	0	+7	+12	+14	+12		
Change %	-0.1%	+0.4%	-0.1%	+0.2%	+0.3%	0.0%	+0.5%	+0.9%	+1.1%	+0.9%		
Since Start of the Season												
Change ¢	-3	+21	+29	+54	+74	+61	+40	+33	+25	+35	+51	
Change %	-0.2%	+1.4%	+2.0%	+3.8%	+5.4%	+4.6%	+3.0%	+2.5%	+1.9%	+2.7%	+4.0%	
Since Same Week Last Year												
Change ¢	+241	+242	+233	+231	+220	+189	+173	+167	+164	+164	+182	
Change %	+18.9%	+19.1%	+18.5%	+18.5%	+17.9%	+15.6%	+14.5%	+14.2%	+14.1%	+14.2%	+16.0%	

Sale-to-Sale Changes in Other Average AWEX Price Guides						
Micron	25.0	26.0	28.0	30.0	32.0	MC [#]
Since Last Sale						
Change ¢	-5	-8	0	-3	-15	-4
Change %	-0.5%	-0.8%	0.0%	-0.4%	-2.2%	-0.4%
Since Start of the Season						
Change ¢	-55	-65	-61	-8	+17	+78
Change %	-4.9%	-6.1%	-6.8%	-1.0%	+2.6%	+7.6%
Since Same Week Last Year						
Change ¢	+139	+159	+90	+83	+42	+297
Change %	+15.0%	+19.0%	+12.1%	+11.9%	+6.6%	+36.5%

Average Merino Cardings Price Guide

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AWIS WOOL MARKET REVIEW Week Ending 11 December 2015 (Week 24)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the October ABS export data.

Details of this Week's Offering and the Comparison with the Previous Sale's Offering						
Centre	Last Sale	This Sale				
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re-Offered	Bales Sold
North	10,482	11,070	3.5%	3.5%	3.5%	10,686
South	19,289	23,955	6.7%	3.9%	4.2%	22,345
West	7,401	8,522	9.5%	5.6%	7.6%	7,714
Australia	37,172	43,547	6.4%	4.1%	4.7%	40,745

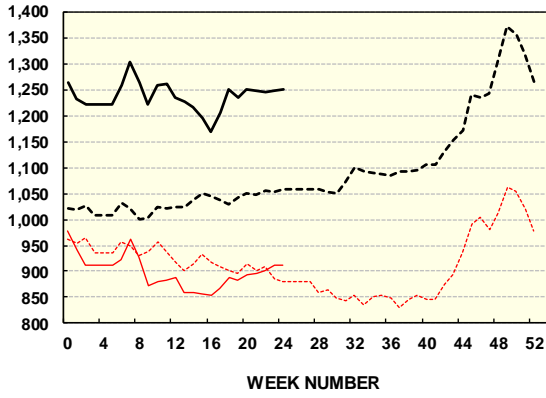
Actual and % Changes in the Progressive Offerings from Last Year	
-28,179	-10.6%
-55,070	-11.7%
-11,127	-6.5%
-94,376	-10.4%

Next Sale Offerings and Year-on-Year Differences				
Centre	Week 25	Week 26	Week 27	Differences
North	13,082	No Sale	No Sale	0.0%
South	22,870	No Sale	No Sale	0.0%
West	8,717	No Sale	No Sale	0.0%
New Zealand	2,200			
Australia	44,669			0.0%
Differences	-14.2%			

Exchange Rates (Reserve Bank)	Last Sale	Day-to-Day Changes					Sale-to-Sale Change	Closing Value	Season Min & Max	
		Fri	Mon	Tues	Wed	Thur			Min	Max
United States	73.15	+0.07	+0.10	-1.03	-0.09	+0.65	-0.30 (-0.4%)	72.85	69.98	76.49
Euro	69.06	-2.13	+0.57	-0.85	-0.48	+0.02	-2.87 (-4.2%)	66.19	62.2	69.08

Country	% Share of Australia's Wool Exports by Weight of Wool Shipped			Year-on-Year % Change in Weight of Wool Exports July - October
	October 2015	July - October This Season	July - October Last Season	
China	72.4%	73.5%	73.0%	-6.8%
India	8.0%	8.9%	7.9%	+4.7%
Italy	7.3%	6.0%	5.3%	+3.6%
Czech Republic	4.6%	4.0%	5.2%	-29.1%
Malaysia	1.6%	1.5%	1.7%	-21.8%
Korea	1.8%	1.7%	2.1%	-25.8%
Taiwan	0.8%	0.9%	1.0%	-20.0%
Egypt	1.2%	1.3%	1.1%	+5.5%
Change all Countries				-7.7%

AWEX EASTERN MARKET INDICATOR (¢/kg clean)



— in A¢ 2015/16
 - - - in A¢ 2014/15
 — in US¢ 2015/16
 - - - in US¢ 2014/15

AVERAGE EMI	
This Year	1238
Last Year	1102
2013/14	1070
2012/13	1035
2011/12	1198

SEASON AVERAGES		
Region	This Year	Diff
North	1,262	138
South	1,222	135
West	1,275	146

THIS YEAR'S EMI	
This Week	1251
First Week	1231
Low (14/03/0)	1,169
High (27/07/0)	1304

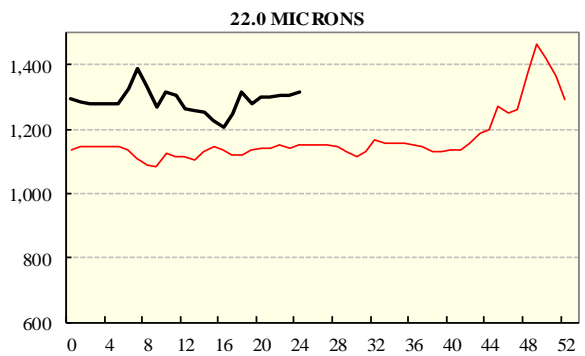
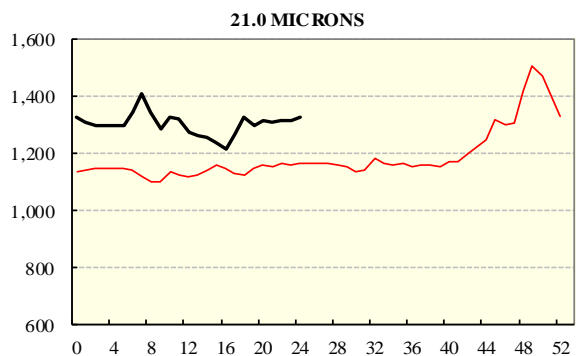
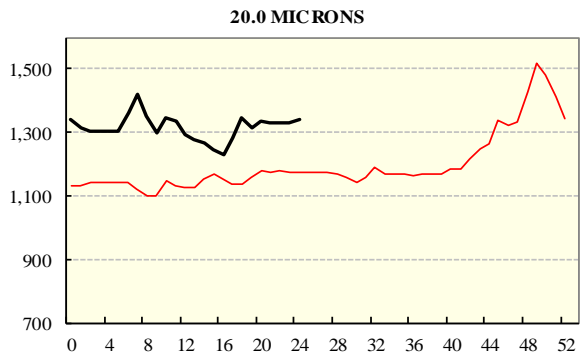
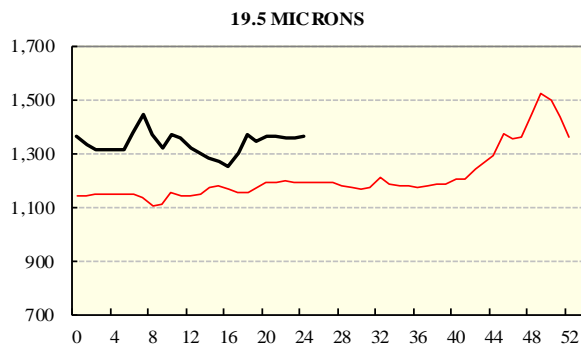
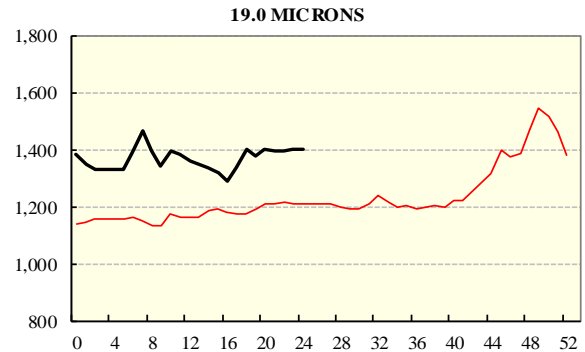
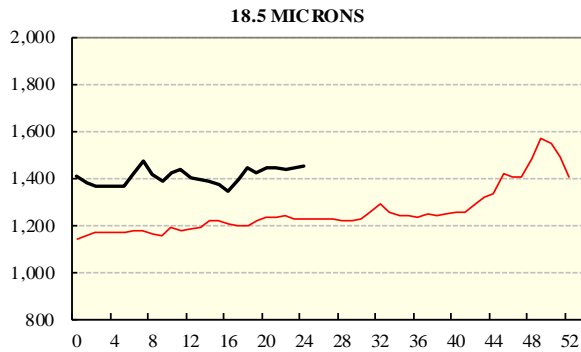
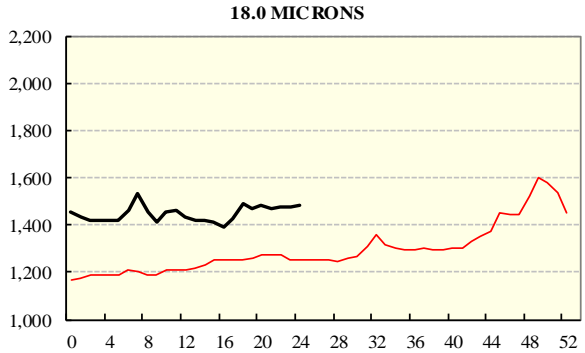
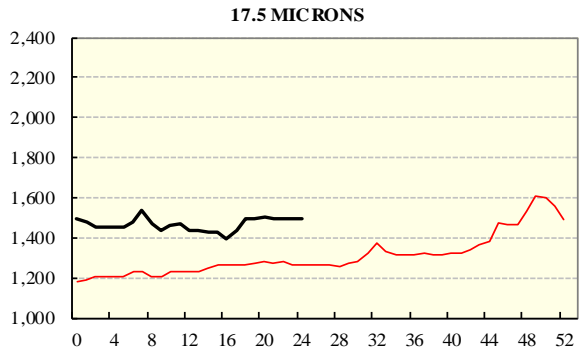
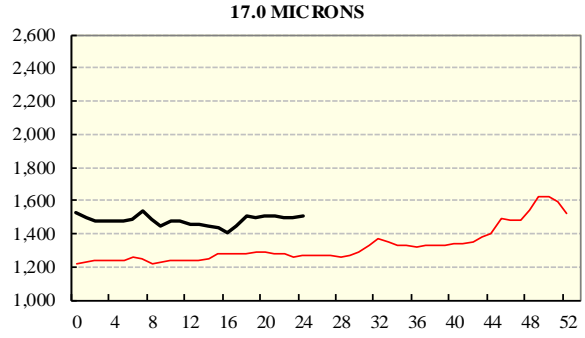
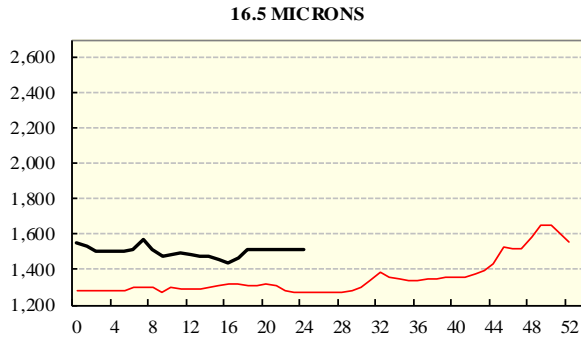
COMPARED WITH WEEK 1		
Region	This Week	Diff
North	1278	28
South	1233	14
West (Wk)	1299	48

BALES OFFERED	
This Year	813,282
Last Year	907,658
Difference	-94,376
% Diff	-10.4%
FIRST OFFERED BALES	
Difference	-8.7%
% of Offering	95.1%

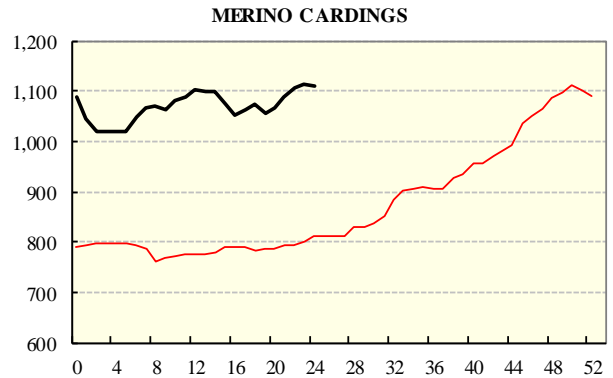
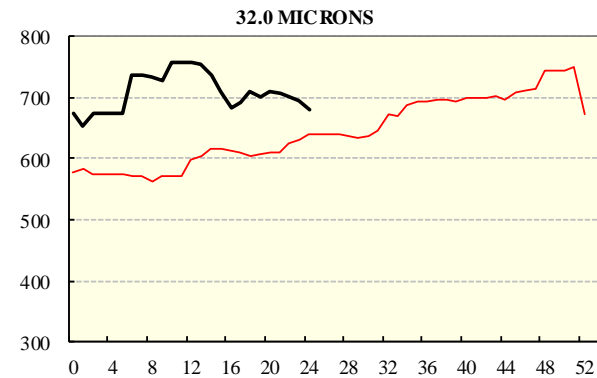
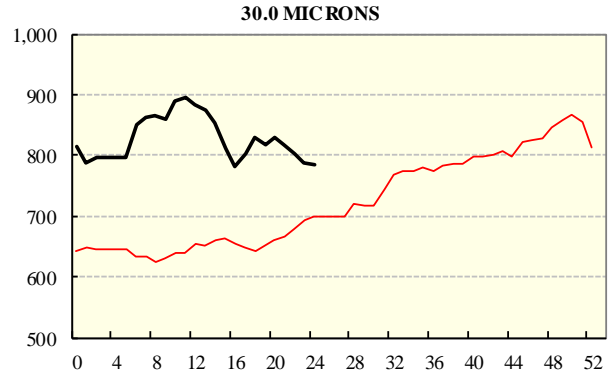
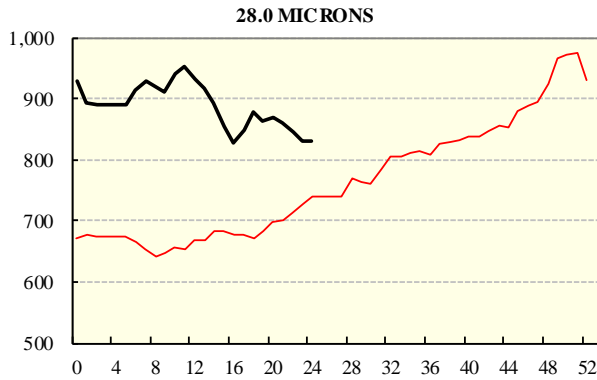
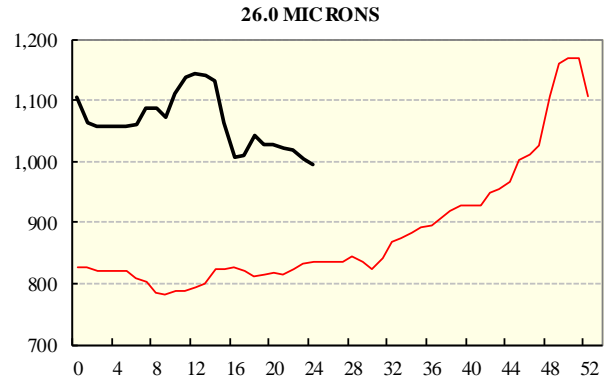
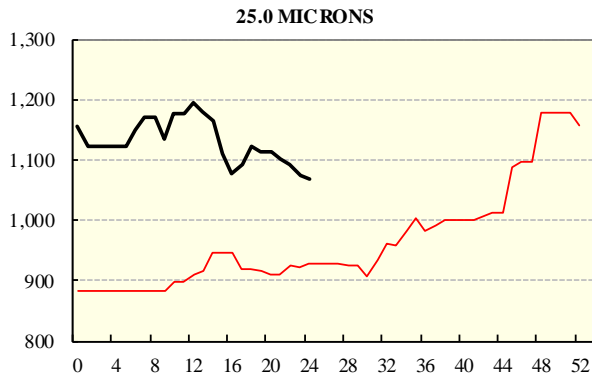
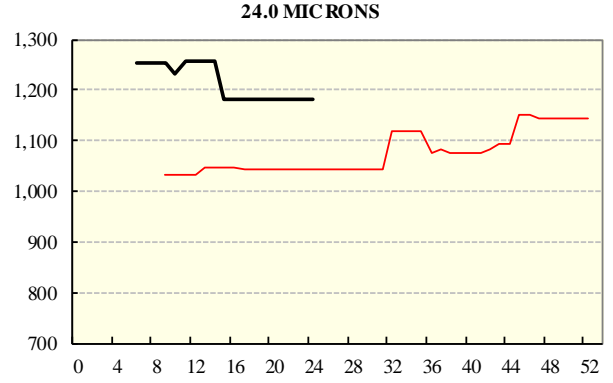
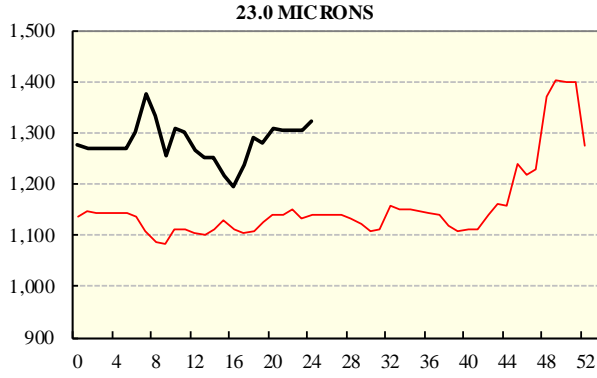
REGION BALES		
This Sale:		
North	62	
South	11,070	
West	23,955	
Progressive Totals:		Diff
North	237,782	-10.6%
South	414,476	-11.7%
West	161,024	-6.5%

AVERAGE AWEX MICRON PRICE GUIDES

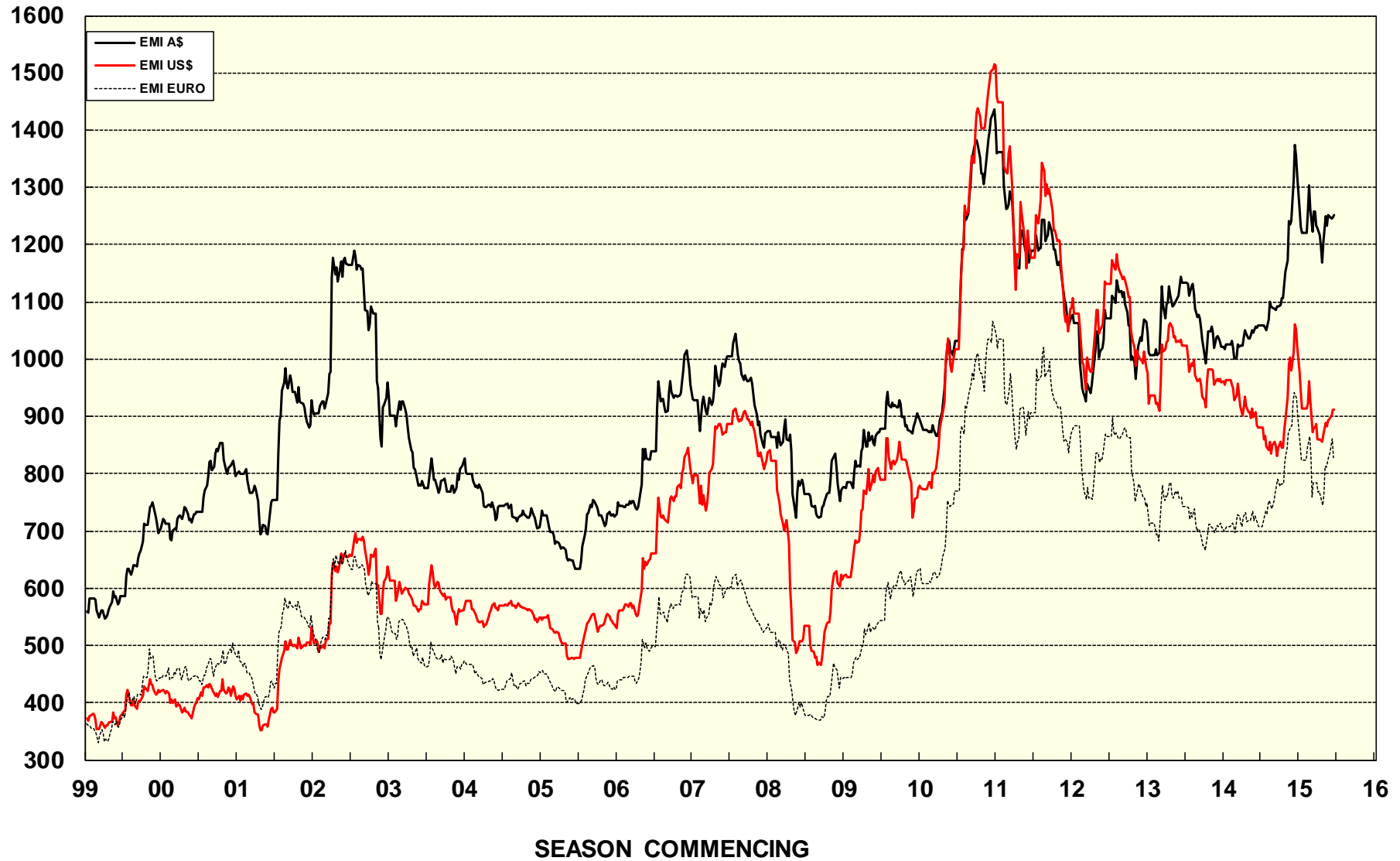
2015/16(black graph line) and 2014/15 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES
 2015/16(black graph line) and 2014/15 (red graph line)



EASTERN MARKET INDICATOR (EMI) SINCE 1999/00 (¢/kg clean) (In Australian, United States and European Currencies)



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For further information

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