AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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AWIS WOOL MARKET REVIEW

Week Ending 14 October 2022 (Week 15)

The AWEX EMI finished 36¢ higher (+2.9%) in Australian currency and 10¢ lower (-1.2%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 15.

31,023 bales were on offer nationally, compared with 33,393 bales last sale. 4.3% of the offering was passed in after 7.0% of the potential offering was withdrawn prior to sale. 29,683 bales were sold.

AWEX reports that the value of the wool sold was \$48.9 million (\$1,647 per bale), taking the season total to \$657.0 million (\$1,604 per bale). The number of bales sold at auction this season is now 7.7% greater than in 2021/22.

The New Zealand Merino Company also offered 1,084 bales in Melbourne on Tuesday, of which 19.7% were passed in.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 15)									
Centre	La	st Sale	Day-to	Day-to-Day Changes (Week 15)			Closing	Sale-to-Sale Changes		
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢	
Eastern	14	1235	+19	+17	No Sale	+36 (+2.9%)	1271	-10	+6	
Northern	14	1329	+17	+7	No Sale	+24 (+1.8%)	1353	-21	-3	
Southern	14	1172	+20	+25	No Sale	+45 (+3.8%)	1217	-3	+14	
Western	14	1363	+38	+6	No Sale	+44 (+3.2%)	1407	-9	+10	

This week's market brought a much appreciated lift in demand, and a 36¢ (2.9%) lift in the EMI, that saw rises over all micron ranges and all types, except for the Oddments in some markets. The market was best at the medium and broader end of the Merino micron range; and among the Crossbreds (although coming from a low base).

Exchange Rate was a strong driver in this week's market with a 4.0% fall in the US Exchange Rate. It has now fallen from 69.45 ¢ to 62.71 ¢ (9.7%) over the last eight weeks.

Buyers for China were dominant. with support from buyers for India?

Looking ahead, offerings for the coming three sales are expected to range from 37,122 bales to 39,537 bales and to be 1.2% more than in the same period last year. The forecast progressive difference to Week 18 is +2.8%.

Differences in AWEX MPGs 18.5 and 22.0		2.0	18.0 and 22	.0	17.5 and 22.0	17.0	and 22.0	16.5 and 22.0	
North	No 22.0μ MPG		G No 22.0μ MPG		No 22.0μ MPG	No 2	2.0μ MPG	No 22.0μ MPG	
South	367¢	489¢			724¢		921¢	1036¢	
Market Indicators			Changes From						
Week 15			ur Sales Ago Week 11		Start of the Season		ek 15 Year	Season Average to Week 15 Last Year	
Eastern Market Indicator	1271	-3	35 (-2.7%)	-	127 (-9.1%)	-52 (-3.9%)	-42 (-3.1%)	
Western Market Indicator	1407	-4	-40 (-2.8%)		-73 (-4.9%)	+58 (+4.3%)	+46 (+3.3%)	

	Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)											
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ale		•									
Change ¢	+16	+36	+55	+54	+72	+50	+31	+54	+58	+43		
Change %	+0.7%	+1.6%	+2.8%	+3.1%	+4.6%	+3.3%	+2.2%	+4.0%	+4.6%	+3.5%		
Since Start of	f the Seasor	1										
Change ¢	-518	-460	-398	-314	-223	-142	-94	-66	-73	-93		
Change %	-17.7%	-17.1%	-16.4%	-14.8%	-11.9%	-8.4%	-6.0%	-4.5%	-5.2%	-6.8%		
Since Week	15 Last Yea	ır										
Change ¢	-245	-233	-253	-225	-184	-65	+19	+92	+97	+78		
Change %	-9.2%	-9.5%	-11.1%	-11.0%	-10.0%	-4.0%	+1.3%	+7.1%	+7.9%	+6.5%		

Sale-to-Sale Changes in Other Average AWEX Price Guides								
Micron	25.0	26.0	28.0	30.0	32.0	MC		
Since Last Sa	Since Last Sale							
Change ¢	0	-5	+15	+23		0		
Change %	0.0%	-0.8%	+4.5%	+7.8%		0.0%		
Since Start of	the Seasor	1						
Change ¢	-91	-60	-55	-9		-43		
Change %	-10.0%	-8.5%	-13.6%	-2.8%		-4.7%		
Since Week 15 Last Year								
Change ¢		-26	-67	-23		+9		
Change %		-3.9%	-16.1%	-6.8%		+1.0%		

MC Average Merino Cardings Price Guide

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the August ABS export data.

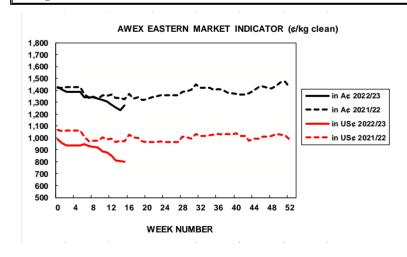
Details of	Details of this Week's Offering and the Comparison with the Previous Sale's Offering								
Centre	Last Sale		This Sale						
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold			
North	9,261	9,246	3.7%	4.0%	5.4%	8,901			
South	14,092	17,727	13.8%	7.9%	9.5%	15,280			
West	5,733	6,405	10.2%	11.2%	8.7%	5,753			
Australia	28,141	33,393	12.3%	8.1%	9.2%	29,271			

Progressive Changes from Last Year							
All B	1 st Time Bales						
Bales	%	%					
		+4.8%					
+6,342	+4.2%						
+9,989	+4.8%	+2.3%					
+5,446	+8.0%	+8.4%					
+23,402	+5.6%	+4.4%					

Next Sale Offerings and Year-on-Year Differences							
Centre Week 16 Week 17 Week 18 Differences							
North	9,113	9,461	10,122	-12.5%			
South	21,746	20,496	21,915	+5.6%			
West	6,263	7,500	7,500	+10.6%			
New Zealand	1,600	1,500	1,200				
Australia	37,122	37,457	39,537	114,116			
Differences	+10.7%	-8.3%	+3.1%	+1.2%			

Exchange Rates	Last		Day-to-Day Changes			Sale-to-Sale	Closing	Season Mi	n & Max	
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	65.35	-1.30	-0.70	-0.85	+0.21	No	-2.64 (-4.0%)	62.71	62.71	70.75
Euro	65.88	-0.47	-0.38	-0.43	-0.05	Sale	-1.33 (-2.0%)	64.55	64.55	69.45

Country	% Share of Austr	alia's Wool Exports by Weig	ght of Wool Shipped	Year-on-Year % Change			
	August	July to August	July to August	July to August			
	2022	2022/23	2021/22	By Weight	By Value		
China	84.1%	83.2%	85.0%	-1.2%	-4.7%		
India	5.5%	7.2%	4.0%	+67.0%	+86.3%		
Italy	4.2%	4.0%	3.3%	+24.8%	+36.4%		
Czech Republic	1.7%	1.8%	3.2%	-42.7%	-38.3%		
Korea	1.5%	1.1%	1.5%	-27.6%	-25.8%		
Egyptand	0.7%	0.6%	0.5%	+12.7%	+42.7%		
Thailand	0.5%	0.6%	0.5%	+31.1%	+41.4%		
USAmany	0.3%	0.3%	0.1%	+244.4%	+212.1%		
Change all Countries				+0.9%	+0.3%		



AVERAGE EMI			SEAS	EASON AVERA		
This Year	1318		Region	This Year		
Last Year	1385		North	1400		
2020/21	1199		South	1263		
2019/20	1448		West	1435		
2018/19	1939					

THIS YEAR'S EMI					
This Week	1271				
First Week	1407				
Low (11/01)	1235				
High (9/01)	1407				
<u> </u>					

	REGION	BALES	
	This Sale:		
1	North	9,246	
	South	15,714	
	West	6,063	
	Progressiv	e Totals:	Diff
3	North	157,568	+4.2%
	South	235,236	+1.6%
	West	79,885	+5.9%

COMPARED WITH WKS 1/2

1353

1217

Region This Week

Diff

-62

+5

Diff

-121

-130

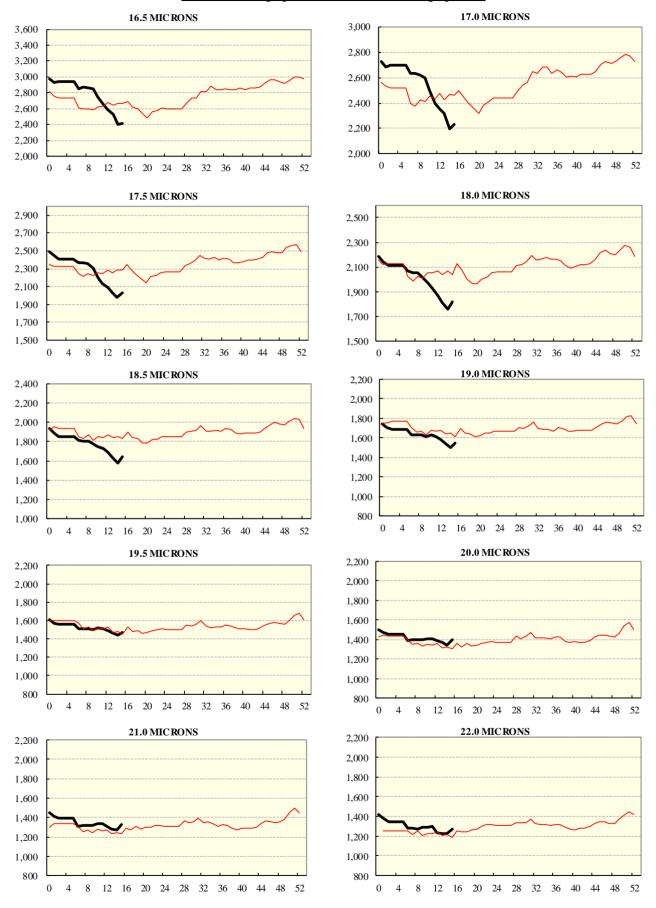
				REGION BALES		
	BALES OFFERED			This Sale:		
	This Year	472,689		North	9,246	
	Last Year	458,333		South	15,714	
	Difference	+14,356		West	6,063	
	% Diff	+3.1%		Progressive Totals:		Diff
	FIRST OFFERED BALES			North	157,568	+4.2%
	Difference	+2.7%		South	235,236	+1.6%
	% of Offering	90.3%		West	79,885	+5.9%

North

South

AVERAGE AWEX MICRON PRICE GUIDES

a+B36 (black graph line) and 2021/22 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

a+B36 (black graph line) and 2021/22 (red graph line)

