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AWIS WOOL MARKET REVIEW

Week Ending 17 March 2023 (Week 37)

The AWEX EMI finished at 1317ϕ , 41ϕ lower (-3.0%) in Australian currency and 24ϕ lower (-2.7%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 37.

44,049 bales were on offer nationally, compared with 47,915 bales last sale. 19.3% of the offering was passed in after 7.7% of the potential offering was withdrawn prior to sale. 35,531 bales were sold.

AWEX reports that the value of the wool sold was \$50.9 million (\$1,433 per bale), taking the season total to \$1.759 billion (\$1,573 per bale). The number of bales sold at auction this season is now 0.8% greater than in 2021/22.

Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 37)									
Centre	La	st Sale	Day-to-Day Changes (Week 37)		Sale-to-Sale	Closing	Sale-to-Sale Changes		
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢
Eastern	36	1358	No Sale	-31	-10	-41 (-3.0%)	1317	-24	-27
Northern	36	1437	No Sale	-31	-7	-38 (-2.6%)	1399	-21	-24
Southern	36	1305	No Sale	-30	-13	-43 (-3.3%)	1262	-25	-27
Western	36	1501	No Sale	-48	-8	-56 (-3.7%)	1445	-33	-35

The market fell sharply when sales began on Wednesday, before following up with a further, but more moderate fall on Thursday. The impact was greatest in the West, where 27.0% of the offering was passed in after 18.9% was withdrawn before sale.

Most average Merino Micron Guides move down by 3%, and with no particular trend across the individual micron ranges.

The US Exchange Rate finished 0.27ϕ (0.4%) higher to close at 66.37ϕ on Thursday.

Buyers for China were dominant, with support from buyers for India.

Looking ahead, offerings for the coming three sales are expected to range from 44,815 bales to 46,459 bales and to be 1.3% more than in the same period last year. The forecast progressive difference to Week 40 is +0.9%.

In other countries, the South African Cape Wools Indicator was down by 1.2% since last week against a 1.8% depreciation of the Rand against the US Dollar and a 1.1% depreciation against the Euro.

Differences in AWEX MPGs	18.5 and 22	2.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	Νο 22.0μ Μ	/IPG No 22.0μ MF		6 No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG
South	409¢	561¢		741¢	942¢	1055¢
Market Indicators				Change	s From	
	Week 37		ales Ago ek 33	Start of the Season	Week 37 Last Year	Season Average to Week 37 Last Year
Eastern Market Indicator	1317	-57 ((-4.1%)	-81 (-5.8%)	-91 (-6.5%)	-56 (-4.1%)
Western Market Indicator	1445	-80 ((-5.2%)	-35 (-2.4%)	-1 (-0.1%)	+39 (+2.8%)

Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)												
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ale											
Change ¢	-76	-90	-71	-60	-44	-49	-50	-51	-48			
Change %	-3.1%	-3.8%	-3.3%	-3.0%	-2.4%	-2.9%	-3.1%	-3.3%	-3.3%			
Since Start of the Season				•					•			
Change ¢	-531	-399	-318	-173	-95	-50	-9	+20	-1	+12		
Change %	-18.1%	-14.8%	-13.1%	-8.1%	-5.1%	-3.0%	-0.6%	+1.4%	-0.1%	+0.9%		
Since Week 37 Last Year												
Change ¢	-437	-353	-295	-191	-150	-54	+9	+60	+86	+59		
Change %	-15.4%	-13.4%	-12.3%	-8.9%	-7.8%	-3.2%	+0.6%	+4.2%	+6.5%	+4.5%		

Sale-to-Sale Changes in Other Average AWEX Price Guides									
Micron	cron 25.0		28.0	28.0 30.0		MC			
Since Last Sale									
Change ¢		-47	-10	-8		-26			
Change %		-8.2%	-2.8%	-2.4%		-2.9%			
Since Start of	the Seasor	1							
Change ¢	-156	-179	-54	-3	+11	-35			
Change %	-17.1%	-25.4%	-13.4%	-0.9%	+4.8%	-3.8%			
Since Week 3	Since Week 37 Last Year								
Change ¢	-130	-173	-62	-33	-44	-95			
Change %	-14.7%	-24.7%	-15.1%	-9.3%	-15.6%	-9.7%			

MC Average Merino Cardings Price Guide

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Week Ending 17 March 2023 (Week 37)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the January ABS export data.

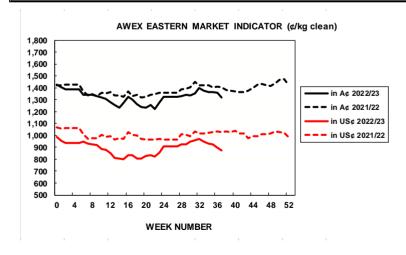
Details of this Week's Offering and the Comparison with the Previous Sale's Offering									
Centre	Last Sale		This Sale						
	Offering	Offering	Passed-In	Withdrawn	Re-	Bales			
				Before Sale	Offered	Sold			
North	12,699	12,535	13.4%	1.7%	7.0%	10,856			
South	24,734	23,051	19.7%	6.1%	8.2%	18,500			
West	10,482	8,463	27.0%	18.9%	8.1%	6,175			
Australia	47,915	44,049	19.3%	7.7%	7.9%	35,531			

Progressive Changes from Last Year						
All B	All Bales					
	Bales					
Bales	%	%				
+7,943	+2.2%	+3.0%				
-137	0.0%	-0.7%				
+2,392	+1.0%	+1.0%				
+10,198	+0.8%	+0.7%				

Next Sale Offerings and Year-on-Year Differences								
Centre	Week 38	Week 39	Differences					
North	10,280	12,359	11,180	-4.7%				
South	26,176	24,500	23,985	+3.4%				
West	9,818	9,600	9,650	+3.6%				
New Zealand								
Australia	46,274	46,459	44,815	137,548				
Differences	+1.3%	+3.8%	-1.2%	+1.3%				

Exchange Rates	Last		Day-to-Day Changes					Closing	Season Mi	n & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	66.10	-0.11	+0.66	-0.16	+0.43	-0.55	+0.27 (+0.4%)	66.37	62.71	71.02
Euro	62.64	-0.36	-0.09	-0.06	+0.15	+.32	-0.04 (-0.1%)	62.60	62.60	69.45

Country	% Share of Austra	alia's Wool Exports by Weig	ht of Wool Shipped	Year-on-Year % Change		
	January			July to	January	
	2023	2022/23	2021/22	By Weight	By Value	
China	80.4%	81.5%	80.8%	+2.9%	-1.5%	
India	6.0%	6.4%	5.0%	+41.4%	+37.7%	
Italy	3.8%	4.3%	4.9%	-11.3%	+0.1%	
Czech Republic	3.0%	2.7%	4.1%	-31.4%	-34.7%	
Korea	2.4%	1.5%	1.6%	-2.6%	-9.0%	
Egypt	0.7%	0.8%	0.8%	+9.8%	+19.5%	
Thailand	0.5%	0.7%	0.6%	+23.7%	+25.5%	
Germany	0.1%	0.3%	0.5%	-26.9%	-19.0%	
Change all Countries				+2.1%	-0.8%	



AVERAGE EMI			SEAS	ASON AVERAGES			
This Year	1316		Region	This Year	Diff		
Last Year	1385		North	1396	-78		
2020/21	1199		South	1263	-62		
2019/20	1448		West	1451	+21		
2018/10	1030						

North

South

THIS YEAR'S EMI					
This Week	1317				
First Week	1407				
Low (14/01)	1224				
High (9/01)	1407				
Low (14/01)					

West	1445	-35	
REGION			
This Sale:			
North	12,535		
South	23,051		
West			
Progressiv	Diff		
North	275.060	12 20/	

661,151

COMPARED WITH WKS 1/2

1399

1262

Region This Week

Diff

-75

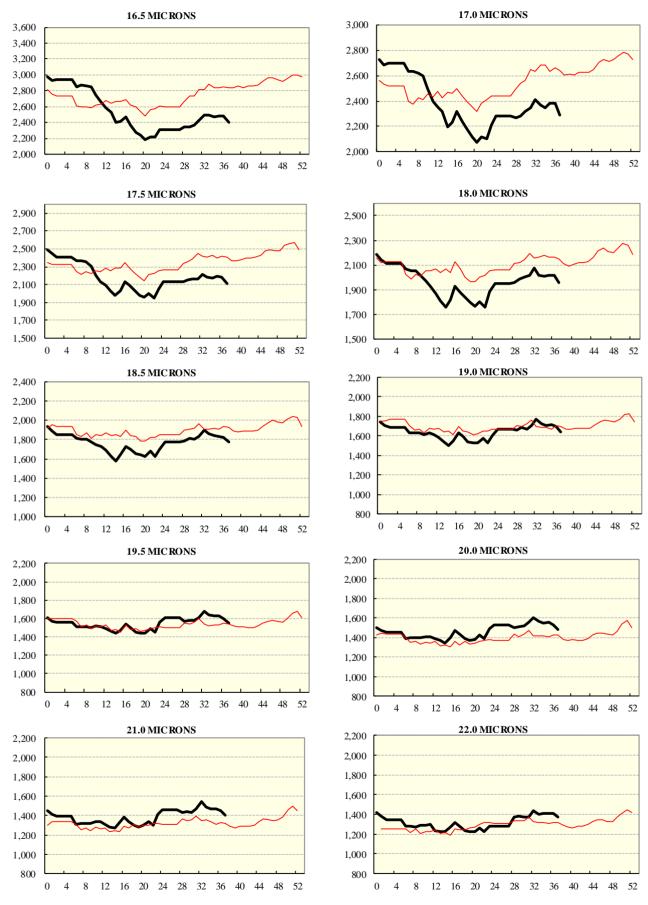
-85

0.0%

		I LE CIOIT D	
BALES OFFERED		This Sale:	
his Year	1,279,084	North	
ast Year	1,268,886	South	
Difference	+10,198	West	
% Diff	+0.8%	Progressive 7	
IRST OFFERED BALES		North	
Difference	+0.7%	South	
% of Offering	91 1%	West	

AVERAGE AWEX MICRON PRICE GUIDES

2022/23 (black graph line) and 2021/22 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2022/23 (black graph line) and 2021/22 (red graph line)

