# AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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### AWIS WOOL MARKET REVIEW

Week Ending 23 September 2022 (Week 12)

The AWEX EMI finished at 1279¢, 27¢ lower (-2.1%) in Australian currency and 25¢ lower (-2.8%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 12.

35,481 bales were on offer nationally, compared with 35,413 bales last sale. 13.4% of the offering was passed in after 3.4% of the potential offering was withdrawn prior to sale. 30,726 bales were sold.

AWEX reports that the value of the wool sold was \$49.3 million (\$1,605 per bale), taking the season total to \$524.1 million (\$1,603 per bale). The number of bales sold at auction this season is now 15.5% greater than in 2021/22.

The New Zealand Merino Company also offered 2,132 bales in Melbourne on Wednesday, of which 17.4% were passed in.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 12)								
Centre	La	st Sale	Day-to	Day-to-Day Changes (Week 12)			Closing	Sale-to-Sa	le Changes
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢
Eastern	11	1306	-17	-10	No Sale	-27 (-2.1%)	1279	-25	-23
Northern	11	1388	-13	-10	No Sale	-23 (-1.7%)	1365	-23	-20
Southern	11	1251	-19	-10	No Sale	-29 (-2.3%)	1222	-26	-24
Western	11	1447	-14	-20	No Sale	-34 (-2.3%)	1413	-31	-28

Prices came under further pressure across all micron ranges this week, with falls of around 2% among the Merinos; and 6% to 8% among the Crossbreds. The downward movement in Crossbred prices led to a rise in the Crossbred Pass-In Rate to 21.9% over the two selling days in response to the weaker demand.

The US Exchange Rate finished  $0.57\phi$  (-0.8%) lower to close at  $66.67\phi$  on Wednesday. Late advice is that the United States Federal Reserve has increased the US interest rate, putting further pressure on Australia/US exchange rate to move it to under 66%

Buyers for China were dominant, with support from buyers for India.

In other countries, the results of South African sales were not available at the time of writing.

Differences in AWEX MPGs | 18.5 and 22.0 | 18.0 and 22.0 | 17.5 and 22.0 | 17.0 and 22.0

Looking ahead, offerings for the coming three sales are expected to range from 31,994 bales to 40,635 bales and to be 4.3% less than in the same period last year. The forecast progressive difference to Week 15 is +7.1%.

North	No 22.0μ MPG		No 22.0μ MPG		No 22.0μ MPG		No 22.0μ MPG	No 22.0μ MPG	
South	468¢	t 632¢			849¢		1112¢	1297¢	
Market Indicators			Changes From						
	Week 12	Four Sales Ago Week 08			Start of the Season		Week 12 Last Year	Season Average to Week 12 Last Year	
Eastern Market Indicator	1279	-(	63 (-4.7%)	-	119 (-8.5%)	-6	89 (-6.5%)	-30 (-2.2%)	
Western Market Indicator	1413	No Sale		-	-67 (-4.5%)	+	16 (+1.1%)	+54 (+3.9%)	

		Sa	ale-to-Sale	Changes in	Average A	WEX Meri	no Micron	Price Guide	es (MPGs)			
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ale		•									
Change ¢	-72	-44	-45	-57	-41	-32	-24	-20	-30	-63		
Change %	-2.7%	-1.8%	-2.1%	-3.0%	-2.4%	-2.0%	-1.6%	-1.4%	-2.2%	-4.9%		
Since Start of	f the Season	1										
Change ¢	-348	-337	-337	-259	-180	-111	-76	-74	-96	-128		
Change %	-11.9%	-12.5%	-13.9%	-12.2%	-9.6%	-6.6%	-4.9%	-5.1%	-6.8%	-9.4%		
Since Week	12 Last Yea	ır										-
Change ¢	-86	-123	-197	-199	-183	-96	-43	+26	+33	-9		
Change %	-3.2%	-5.0%	-8.6%	-9.6%	-9.8%	-5.7%	-2.8%	+1.9%	+2.6%	-0.7%		

Sale	Sale-to-Sale Changes in Other Average AWEX Price Guides							
Micron	25.0	26.0	28.0	30.0	32.0	MC		
Since Last Sa	Since Last Sale							
Change ¢		-56	-22	-31		0		
Change %		-8.0%	-6.0%	-9.6%		0.0%		
Since Start of	the Seaso	n						
Change ¢		-63	-57	-32		-43		
Change %		-8.9%	-14.1%	-9.8%		-4.7%		
Since Week	Since Week 12 Last Year							
Change ¢		-131	-99	-63		-34		
Change %		-16.9%	-22.2%	-17.7%		-3.8%		

MC Average Merino Cardings Price Guide

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The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the July ABS export data.

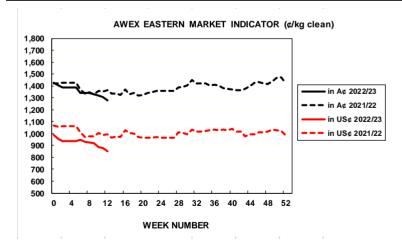
Details of	Details of this Week's Offering and the Comparison with the Previous Sale's Offering							
Centre	Last Sale		This Sale					
	Offering	Offering Passed-In Withdrawn Re-Bales Bales Offered Sold						
North	10,847	11,559	11.1%	2.9%	10.6%	10,276		
South	17,588	17,384	14.5%	3.7%	7.5%	14,866		
West	6,978	6,538 14.6% 3.5% 10.3% 5,584						
Australia	35,413	35,481	13.4%	3.4%	9.0%	30,726		

Progressive Changes from Last Year						
All B	1 <sup>st</sup> Time Bales					
Bales	%	%				
+14,007	+12.0%	+12.2%				
+17,131	+10.0%	+7.5%				
+6,331	+11.4%	+12.1%				
+37,469	+10.9%	+9.8%				

	Next Sale Offerings and Year-on-Year Differences						
Centre	Week 13	Week 14	Week 15	Differences			
North	8,903	10,940	9,185	-15.8%			
South	16,166	22,195	21,353	-2.2%			
West	6,925	7,500	7,500	+9.0%			
New Zealand		2,500	1,800				
Australia	31,994	40,635	38,038	110,667			
Differences	-19.5%	+13.4%	-5.1%	-4.3%			

Exchange Rates	Last		Day-to-Day Changes			Sale-to-Sale	Closing	Season Mi	n & Max	
(Reserve Bank)	Sale	Fri	Fri Mon Tues Wed Thur		Change	Value	Min	Max		
United States	67.24	-0.22	-0.08	+0.26	-0.53	No	-0.57 (-0.8%)	66.67	66.67	70.75
Euro	67.35	-0.22	-0.06	+0.02	-0.09	Sale	-0.35 (-0.5%)	67.00	66.20	69.45

Country	% Share of Austr	alia's Wool Exports by Wei	ght of Wool Shipped	Year-on-Year % Change		
	July	July to July	July to July	July to July		
	2022	2022/23	2021/22	By Weight	By Value	
China	83.5%	83.5%	86.0%	-2.4%	-5.9%	
India	8.2%	8.2%	4.2%	+94.2%	+131.6%	
Italy	3.5%	3.5%	1.8%	+97.1%	+145.2%	
Czech Republic	1.8%	1.8%	3.7%	-51.6%	-34.5%	
Korea	0.7%	0.7%	1.5%	-53.6%	-57.1%	
Thailand	0.6%	0.6%	0.6%	+10.6%	+40.2%	
Egyptand	0.4%	0.4%	0.5%	-12.9%	+17.7%	
Germany	0.3%	0.3%	0.1%	+356.2%	+308.3%	
Change all Countries	+0.5%	+1.9%				



AVERA	GE EMI	SEAS	10
This Year	1339	Region	È
Last Year	1385	North	
2020/21	1199	South	
2019/20	1448	West	
2018/19	1939		

		COMP
THIS YEA	Region	
his Week	1279	North
irst Week	1407	South
ow (9/01)	1279	West
ligh (9/01)	1407	

BALES O	BALES OFFERED							
This Year	380,132							
Last Year	342,663							
Difference	+37,469							
% Diff	+10.9%							
FIRST OFFEI	FIRST OFFERED BALES							
Difference	+9.8%							
% of Offering	90%							

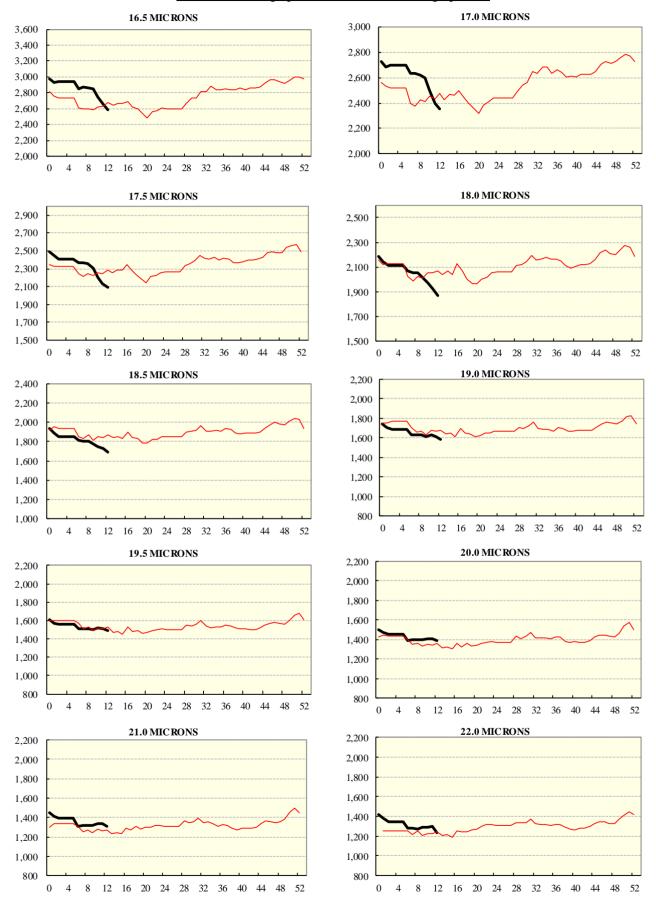
SEASON AVERAGES			
Region	This Year	Diff	
North	1419	-55	
South	1287	-38	
West	1453	+23	

COMPARED WITH WKS 1/2			
Region	This Week	Diff	
North	1365	-109	
South	1222	-125	
West	1413	-67	

REGION BALES		
This Sale:		
North	11,559	
South	17,384	
West	6,538	
Progressive Totals:		Diff
North	130,745	+12.0%
South	187,703	+10.0%
West	61,684	+11.4%

## **AVERAGE AWEX MICRON PRICE GUIDES**

2022/23 (black graph line) and 2021/22 (red graph line)



### **AVERAGE AWEX MICRON PRICE GUIDES**

2022/23 (black graph line) and 2021/22 (red graph line)

