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AWIS WOOL MARKET REVIEW

Week Ending 24 February 2023 (Week 34)

The AWEX EMI finished at 1364¢, 10¢ lower (-0.7%) in Australian currency and 19¢ lower (-2.0%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 34.

49,458 bales of Australian wool were on offer nationally, compared with 57,196 bales last sale. 12.9% of the offering was passed in after 4.2% of the potential offering was withdrawn prior to sale. 43,080 bales were sold.

AWEX reports that the value of the wool sold was \$66.0 million (\$1,532 per bale), taking the season total to \$1.578 billion (\$1,576 per bale). The number of bales sold at auction this season is now 2.9% greater than in 2021/22.

The New Zealand Merino Company also offered 3,602 bales in Melbourne on Wednesday, of which 16.1% were passed in.

| Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 34) | | | | | | | | | |
|---|-----------|-----------|------------------------------|-----------|----------|---------------------|-------------------|----------------------|--------|
| Centre | Last Sale | | Day-to-Day Changes (Week 34) | | | Sale-to-Sale Change | Closing Indicator | Sale-to-Sale Changes | |
| | Week | Indicator | Tuesday | Wednesday | Thursday | | | US ¢ | Euro ¢ |
| Eastern | 33 | 1374 | -11 | +1 | 0 | -10 (-0.7%) | 1364 | -19 | -11 |
| Northern | 33 | 1446 | 0 | 0 | No Sale | 0 (0.0%) | 1446 | -13 | -5 |
| Southern | 33 | 1326 | -19 | +2 | +1 | -16 (-1.2%) | 1310 | -23 | -15 |
| Western | 33 | 1525 | -5 | -8 | No Sale | -13 (-0.9%) | 1512 | -23 | -14 |

The market opened on a downward note on Tuesday, that was greatest in the South where there were falls across all micron ranges, but particularly among the broader Merinos. The market steadied on Wednesday and Thursday, with some individual AWEX Micron Price Guides going up and some down.

The US Exchange Rate continued its recent downward path, when it finished 0.92¢ (-1.3%) lower to close at 68.30¢ on Thursday. It has now fallen by 2.72¢ (3.8%) over the last four weeks.

Buyers for China were dominant, with support from buyers for India

Looking ahead, offerings for the coming three sales are expected to range from 44,000 bales to 53,000 bales and to be 3.3% less than in the same period last year. The forecast progressive difference to Week 37 is +1.0%.

In other countries, the South African Cape Wools Indicator was down by 2.9% US for both RWS Certified and non-Certified wool since last week against a 1.8% depreciation of the Rand against the US Dollar.

| Differences in AWEX MPGs | 18.5 and 22.0 | 18.0 and 22.0 | 17.5 and 22.0 | 17.0 and 22.0 | 16.5 and 22.0 |
|--------------------------|---------------|---------------|---------------|---------------|---------------|
| North | No 22.0µ MPG | No 22.0µ MPG | No 22.0µ MPG | No 22.0µ MPG | No 22.0µ MPG |
| South | 446¢ | 606¢ | 786¢ | 967¢ | 1089¢ |

| Market Indicators | Week 34 | Changes From | | | |
|--------------------------|---------|------------------------|---------------------|-------------------|-------------------------------------|
| | | Four Sales Ago Week 30 | Start of the Season | Week 34 Last Year | Season Average to Week 34 Last Year |
| Eastern Market Indicator | 1364 | +26 (+1.9%) | -34 (-2.4%) | -57 (-4.0%) | -55 (-4.0%) |
| Western Market Indicator | 1512 | +37 (+2.5%) | +32 (+2.2%) | +53 (+3.6%) | +39 (+2.8%) |

| Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs) | | | | | | | | | | | | |
|--|--------|--------|--------|-------|-------|-------|-------|-------|-------|-------|------|------|
| Micron | 16.5 | 17.0 | 17.5 | 18.0 | 18.5 | 19.0 | 19.5 | 20.0 | 21.0 | 22.0 | 23.0 | 24.0 |
| Since Last Sale | | | | | | | | | | | | |
| Change ¢ | -20 | -16 | -12 | -12 | -19 | -15 | -7 | -19 | -19 | +3 | | |
| Change % | -0.8% | -0.7% | -0.5% | -0.6% | -1.0% | -0.9% | -0.4% | -1.2% | -1.3% | +0.2% | | |
| Since Start of the Season | | | | | | | | | | | | |
| Change ¢ | -462 | -340 | -259 | -122 | -33 | +12 | +69 | +89 | +63 | +42 | | |
| Change % | -15.7% | -12.6% | -10.7% | -5.7% | -1.8% | +0.7% | +4.4% | +6.1% | +4.5% | +3.1% | | |
| Since Week 34 Last Year | | | | | | | | | | | | |
| Change ¢ | -363 | -337 | -262 | -171 | -81 | +21 | +100 | +136 | +126 | +92 | | |
| Change % | -12.8% | -12.5% | -10.8% | -7.9% | -4.2% | +1.2% | +6.5% | +9.6% | +9.4% | +7.0% | | |

| Sale-to-Sale Changes in Other Average AWEX Price Guides | | | | | | |
|---|--------|--------|--------|-------|--------|-------|
| Micron | 25.0 | 26.0 | 28.0 | 30.0 | 32.0 | MC |
| Since Last Sale | | | | | | |
| Change ¢ | +2 | +1 | 0 | +5 | +8 | -5 |
| Change % | +0.3% | +0.2% | 0.0% | +1.6% | +3.3% | -0.5% |
| Since Start of the Season | | | | | | |
| Change ¢ | -109 | -122 | -44 | -3 | +24 | +4 |
| Change % | -12.0% | -17.3% | -10.9% | -0.9% | +10.6% | +0.4% |
| Since Week 34 Last Year | | | | | | |
| Change ¢ | | -165 | -59 | -30 | | -65 |
| Change % | | -22.1% | -14.1% | -8.5% | | -6.6% |

MC Average Merino Cardings Price Guide

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For further information

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AWIS WOOL MARKET REVIEW

Week Ending 24 February 2023 (Week 34)

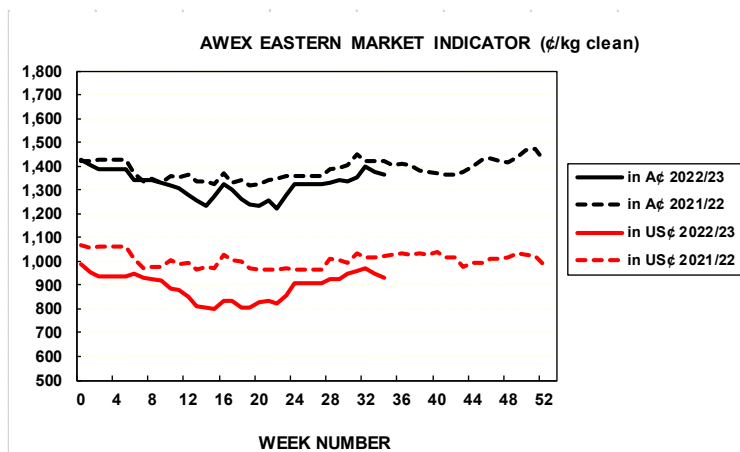
The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the December ABS export data.

| Details of this Week's Offering and the Comparison with the Previous Sale's Offering | | | | | | | Progressive Changes from Last Year | | |
|--|-----------|-----------|-----------|-----------------------|-------------|------------|------------------------------------|-------|----------------------------|
| Centre | Last Sale | This Sale | | | | | All Bales | | 1 st Time Bales |
| | Offering | Offering | Passed-In | Withdrawn Before Sale | Re- Offered | Bales Sold | Bales | % | % |
| North | 13,744 | 13,313 | 8.3% | 1.2% | 5.5% | 12,203 | +11,382 | +3.5% | +4.4% |
| South | 30,235 | 26,825 | 13.3% | 4.4% | 9.0% | 23,259 | +62 | 0.0% | -0.6% |
| West | 13,217 | 9,320 | 18.3% | 7.4% | 5.6% | 7,618 | +5,628 | +2.7% | +2.7% |
| Australia | 57,196 | 49,458 | 12.9% | 4.2% | 7.4% | 43,080 | +17,072 | +1.5% | +1.5% |

| Next Sale Offerings and Year-on-Year Differences | | | | |
|--|---------|---------|---------|-------------|
| Centre | Week 35 | Week 36 | Week 37 | Differences |
| North | 12,811 | 11,010 | 10,945 | -15.0% |
| South | 30,375 | 24,030 | 24,790 | +5.6% |
| West | 10,014 | 9,180 | 9,250 | -9.1% |
| New Zealand | | | | |
| Australia | 53,200 | 44,220 | 44,985 | 142,405 |
| Differences | +6.1% | -10.5% | -5.6% | -3.3% |

| Exchange Rates (Reserve Bank) | Last Sale | Day-to-Day Changes | | | | | Sale-to-Sale Change | Closing Value | Season Min & Max | |
|-------------------------------|-----------|--------------------|-------|-------|-------|------|---------------------|---------------|------------------|-------|
| | | Fri | Mon | Tues | Wed | Thur | | | Min | Max |
| United States | 69.22 | -0.79 | +0.49 | +0.04 | -0.57 | No | -0.92 (-1.3%) | 68.30 | 62.71 | 71.02 |
| Euro | 64.64 | -0.32 | +0.17 | +0.14 | -0.46 | Sale | -0.34 (-0.5%) | 64.30 | 63.95 | 69.45 |

| Country | % Share of Australia's Wool Exports by Weight of Wool Shipped | | | Year-on-Year % Change | |
|----------------------|---|--------------------------|--------------------------|-----------------------|----------|
| | December 2022 | July to December 2022/23 | July to December 2021/22 | By Weight | By Value |
| China | 78.8% | 81.7% | 81.3% | -0.2% | -4.4% |
| India | 6.0% | 6.5% | 4.4% | +47.0% | +46.6% |
| Italy | 4.2% | 4.3% | 5.0% | -14.7% | -2.0% |
| Czech Republic | 4.3% | 2.7% | 4.3% | -38.0% | -38.0% |
| Korea | 1.3% | 1.4% | 1.5% | -7.6% | -11.5% |
| Egypt | 1.2% | 0.8% | 1.0% | +34.9% | +46.2% |
| Thailand | 1.3% | 0.7% | 0.5% | +42.5% | +44.8% |
| Germany | 0.4% | 0.4% | 0.4% | -4.8% | +1.7% |
| Change all Countries | | | | -0.7% | -2.9% |



| AVERAGE EMI | |
|-------------|------|
| This Year | 1313 |
| Last Year | 1385 |
| 2020/21 | 1199 |
| 2019/20 | 1448 |
| 2018/19 | 1939 |

| SEASON AVERAGES | | |
|-----------------|-----------|------|
| Region | This Year | Diff |
| North | 1393 | -81 |
| South | 1260 | -65 |
| West | 1447 | +17 |

| THIS YEAR'S EMI | |
|-----------------|------|
| This Week | 1364 |
| First Week | 1407 |
| Low (14/01) | 1224 |
| High (9/01) | 1407 |

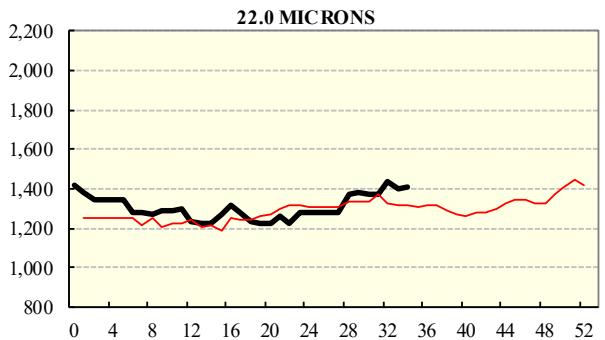
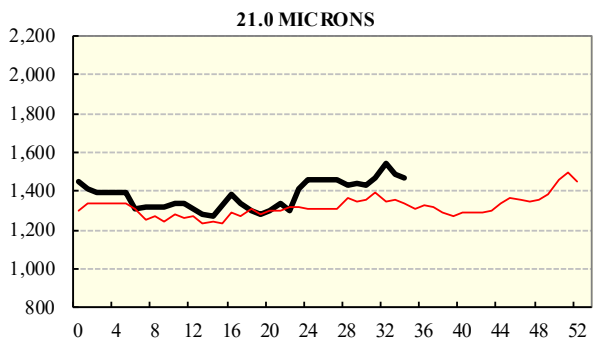
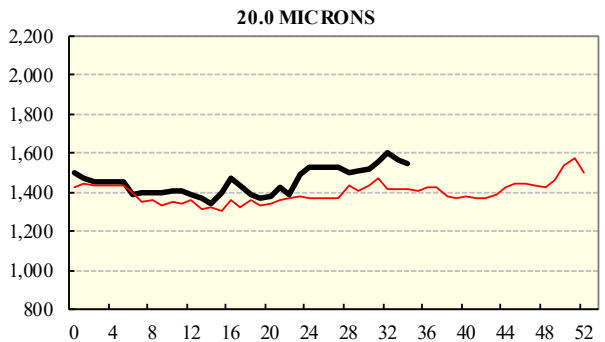
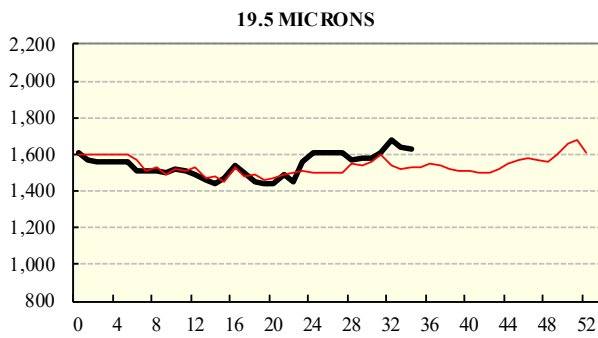
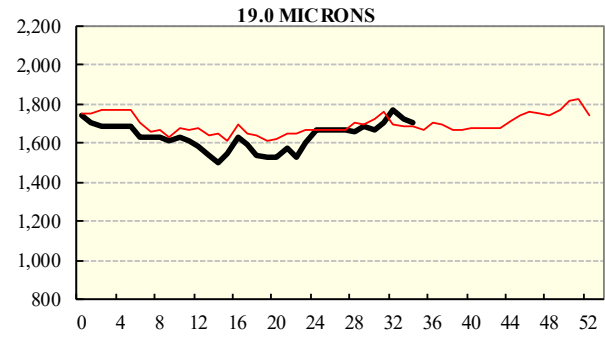
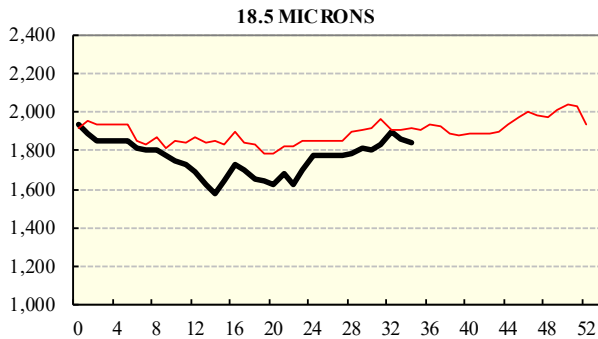
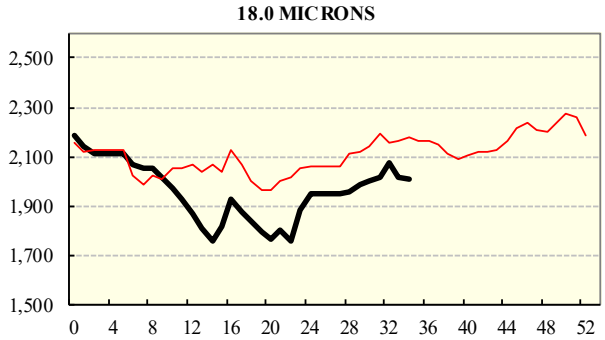
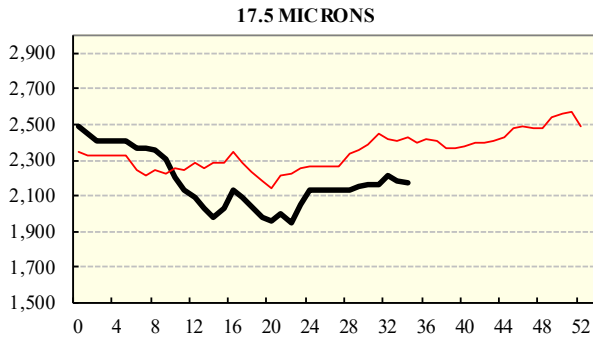
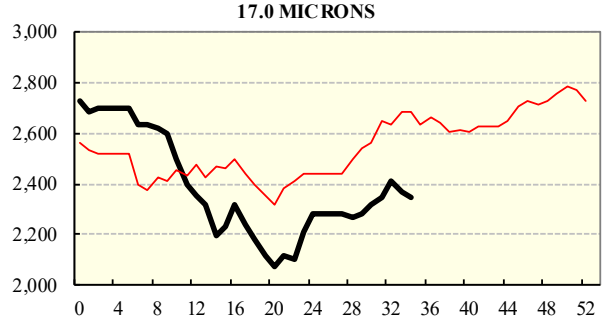
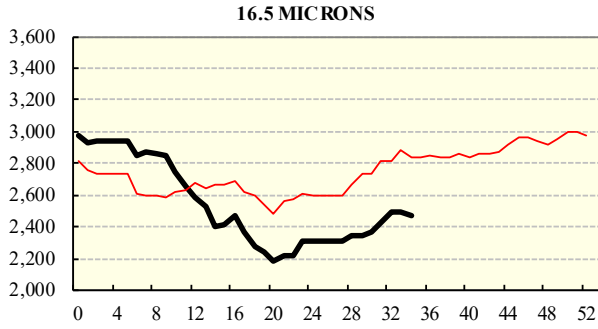
| COMPARED WITH WKS 1/2 | | |
|-----------------------|-----------|------|
| Region | This Week | Diff |
| North | 1446 | -28 |
| South | 1310 | -37 |
| West | 1512 | +32 |

| BALES OFFERED | |
|---------------------|-----------|
| This Year | 1,138,731 |
| Last Year | 1,121,659 |
| Difference | +17,072 |
| % Diff | +1.5% |
| FIRST OFFERED BALES | |
| Difference | +1.5% |
| % of Offering | 91.1% |

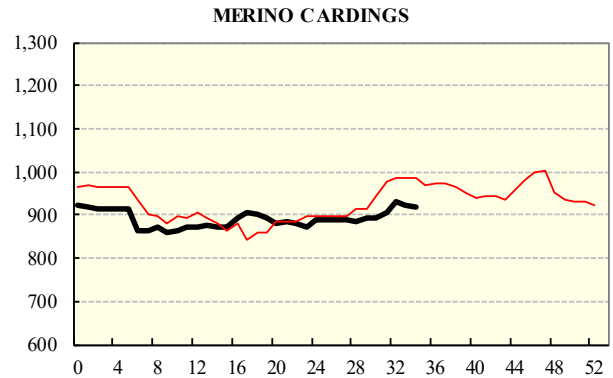
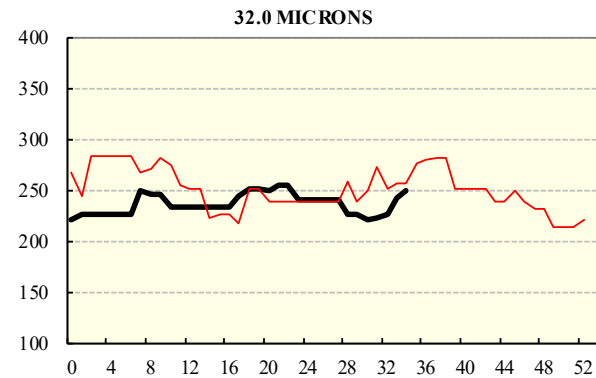
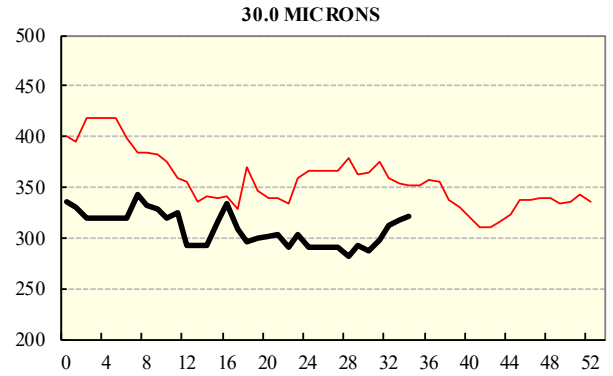
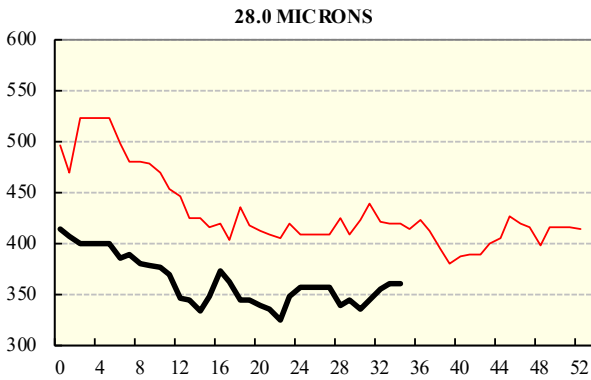
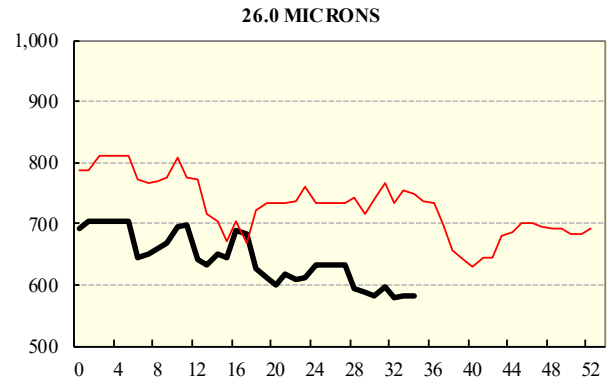
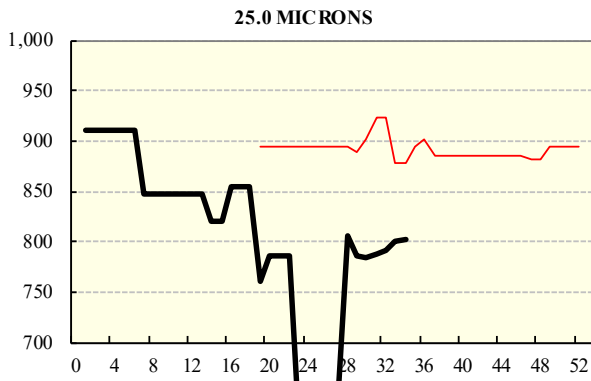
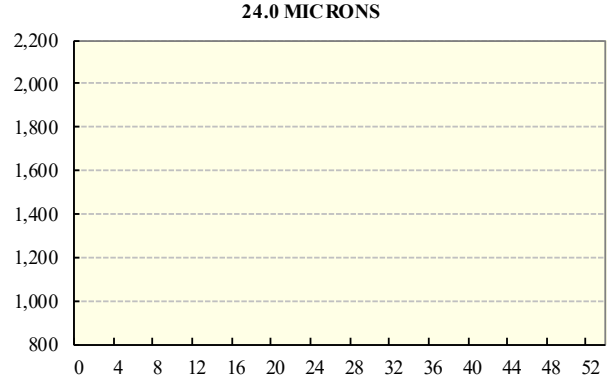
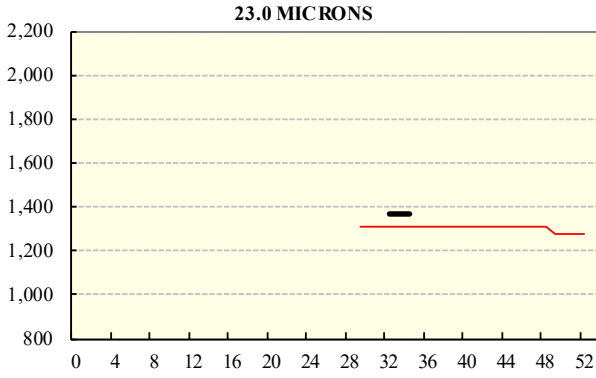
| REGION BALES | | |
|---------------------|---------|-------|
| This Sale: | | |
| North | 13,313 | |
| South | 26,825 | |
| West | 9,320 | |
| Progressive Totals: | | Diff |
| North | 337,584 | +3.5% |
| South | 586,335 | 0.0% |
| West | 214,812 | +2.7% |

AVERAGE AWEX MICRON PRICE GUIDES

2022/23 (black graph line) and 2021/22 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES
2022/23 (black graph line) and 2021/22 (red graph line)



EASTERN MARKET INDICATOR (EMI) SINCE 1999/00 (¢/kg clean)

(In Australian, United States and European Currencies)

