# AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC20 June 2021AWIS NEWSLETTER2021/20

20 June 2021

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Australian Wool industries Secretariat Inc.

AWIS WOOL MARKET REVEW Week Ending 18 June 2021 (Week 51)

The AWEX EMI finished 55¢ higher (+3.9%) in Australian currency and 27¢ higher (+2.5%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 51.

42,496 bales were on offer nationally, compared with 36,288 bales last sale. 4.6% of the offering was passed in after 4.2% of the potential offering was withdrawn prior to sale. 40,527 bales were sold.

AWEX reports that the value of the wool sold was \$69.5 million (\$1,715 per bale), taking the season total to \$2.110 billion (\$1,413 per bale). The number of bales sold at auction this season is now 26.5% greater than in 2019/20.

| Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 51) |                              |  |   |   |   |  |   |  |  |
|---|------------------------------|--|---|---|---|--|---|--|--|
| La  | st Sale                      | Day-to-Day Changes (Week 51)   |   |   | Sale-to-Sale  | Closing  | Sale-to-Sa  | le Changes   |  |
| Week  | Indicator                    | Tuesday  | Wednesday   | Thursday  | Change  | Indicator  | US ¢  | Euro ¢   |  |
| 50  | 1393                         | No Sale  | +30   | +25   | +55 (+3.9%)   | 1448   | +27   | +36  |  |
| 50  | 1487                         | No Sale  | +28   | +28   | +56 (+3.8%)   | 1543   | +27   | +36  |  |
| 50  | 1333                         | No Sale  | +32   | +24   | +56 (+4.2%)   | 1389   | +28   | +36  |  |
| 49  | 1385                         | No Sale  | +58   | +34   | +92 (+6.6%)   | 1477   | +55   | +59  |  |
|   | Week<br>50<br>50<br>50<br>49 | Last Sale     Week   Indicator     50   1393     50   1487     50   1333 | Last Sale   Day-to     Week   Indicator   Tuesday     50   1393   No Sale     50   1487   No Sale     50   1333   No Sale     49   1385   No Sale | Last SaleDay-to-Day Changes (NWeekIndicatorTuesdayWednesday501393No Sale+30501487No Sale+28501333No Sale+32 | Last SaleDay-to-Day Changes (Week 51)WeekIndicatorTuesdayWednesdayThursday501393No Sale+30+25501487No Sale+28+28501333No Sale+32+24 | Last Sale   Day-to-Day Changes (Week 51)   Sale-to-Sale     Week   Indicator   Tuesday   Wednesday   Thursday   Change     50   1393   No Sale   +30   +25   +55 (+3.9%)     50   1487   No Sale   +28   +28   +56 (+3.8%)     50   1333   No Sale   +32   +24   +56 (+4.2%) | Last Sale   Day-to-Day Changes (Week 51)   Sale-to-Sale   Closing     Week   Indicator   Tuesday   Wednesday   Thursday   Change   Indicator     50   1393   No Sale   +30   +25   +55 (+3.9%)   1448     50   1487   No Sale   +28   +28   +56 (+3.8%)   1543     50   1333   No Sale   +32   +24   +56 (+4.2%)   1389 | Week   Indicator   Tuesday   Wednesday   Thursday   Change   Indicator   US ¢     50   1393   No Sale   +30   +25   +55 (+3.9%)   1448   +27     50   1487   No Sale   +28   +28   +56 (+3.8%)   1543   +27     50   1333   No Sale   +32   +24   +56 (+4.2%)   1389   +28 |  |

It was another good week in which the EMI went up for the fifth successive week to take the total gain over the five week period to  $142\phi$ .

The rises were again led by the fine Merinos, with the biggest rise in the average AWEX Micron Price Guide being  $104\phi$  (+3.9%) at 16.5 micron. The 16.5 average MPG was also  $1050\phi$  (61%) greater than in the same week last year.

The US Exchange Rate finished  $1.08 \notin (-1.4\%)$  lower to close at  $76.32 \notin$  on Thursday to provide a boost to the EMI in Australian currency.

In the usual pattern, buyers for China were dominant, with support from buyers for Europe and India.

Looking ahead, offerings for the last two sales of the 2021/22 season are expected to be 34,600 bales and 38,600 bales and to be well up on the second half of June last year as growers continue to respond to the better market that is also offering greater certainty. The forecast progressive difference to the end of the season is 23.4%.

In other countries, sales are in the mid-year recess in South Africa.

|  | ,            | Tother countries, sales are in the inde-year recess in South Africa. |                                   |                   |        |                     |          |         |                 |       |                             |      |
|--|--------------|--|-----------------------------------|-------------------|--------|---------------------|----------|---------|-----------------|-------|-----------------------------|------|
| Difference   | s in AWE     | K MPGs   | 18.5 a                            | and 22.0          | 18.0 a | nd 22.0             | 17.5 ar  | nd 22.0 | 17.0 and        | 22.0  | 16.5 and                    | 22.0 |
| North  |              |  | No 22.0μ MPG No 22.0μ MPG No 22.0 |                   |        | μ MPG               | No 22.0µ | MPG     | No 22.0µ MPG    |       |                             |      |
| South  |              |  | 6                                 | 67¢               | 88     | 31¢                 | 106      | 50¢     | 1286            | ¢     | 1489                        | ¢    |
| Marl   | ket Indicato | or   |                                   |                   |        |                     | Changes  | From    |                 |       |                             |      |
|  |              |  |                                   | ales Ago<br>ek 47 |        | Start of the Season |          |         | ek 51<br>t Year |       | eason Averag<br>eek 51 Last |      |
| Eastern Ma   | arket Indica | ator   | +133 (+                           | +10.1%)           | +      | 323 (+28.7          | %)       | +309 (  | +27.1%)         |       | -267 (-18.49                | %)   |
| Western M  | larket Indic | ator   | +116 (                            | (+8.5%)           | +2     | +283 (+23.7%)       |          | No      | No Sale         |       | No Sale                     |      |
| Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs) |              |  |                                   |                   |        |                     |          |         |                 |       |                             |      |
| Micron   | 16.5         | 17.0   | 17.5                              | 18.0              | 18.5   | 19.0                | 19.5     | 20.0    | 21.0            | 22.0  | 23.0                        | 24.0 |
| Since Last Sa  | le           |  |                                   |                   |        |                     |          |         |                 |       |                             |      |
| Change ¢   | +104         | +89  | +68                               | +98               | +74    | +67                 | +76      | +68     | +57             | +54   |                             |      |
| Change %   | +3.9%        | +3.6%  | +3.0%                             | +4.7%             | +3.9%  | +3.9%               | +4.8%    | +4.8%   | +4.4%           | +4.3% |                             |      |
| Since Start of   | the Seasor   | 1  |                                   |                   |        |                     |          |         |                 |       |                             |      |
| Change ¢   | +1058        | +959   | +836                              | +757              | +632   | +522                | +404     | +256    | +143            |       |                             |      |
| Change %   | +61.7%       | +59.2%   | +54.7%                            | +53.3%            | +47.2% | +40.8%              | +32.4%   | +20.7%  | +11.7%          |       |                             |      |
| Since Same V   | Veek Last    | rear   |                                   |                   |        |                     |          |         |                 |       | -                           |      |
| Change ¢   | +1050        | +965   | +835                              | +699              | +571   | +444                | +328     | +210    | +108            | +9    |                             |      |
|  |              | +59.8%   | +54.6%                            | +47.3%            | +40.8% | +32.7%              | +24.8%   | +16.4%  | +8.6%           | +0.7% |                             |      |

| Sale            | -to-Sale C | hanges in C    | ther Average | ge AWEX I | Price Guides | S      |  |  |
|-----------------|------------|----------------|--------------|-----------|--------------|--------|--|--|
| Micron          | 25.0       | 26.0           | 28.0         | 30.0      | 32.0         | MC     |  |  |
| Since Last Sale |            |                |              |           |              |        |  |  |
| Change ¢        |            | +25            | +9           | +6        | +22          | +16    |  |  |
| Change %        |            | +3.4%          | +1.8%        | +1.5%     | +9.2%        | +1.7%  |  |  |
| Since Start of  | the Seaso  | n              |              |           |              |        |  |  |
| Change ¢        |            | -80            | -116         | -70       | -8           | +129   |  |  |
| Change %        |            | -9.5%          | -20.5%       | -15.0%    | -3.0%        | +15.6% |  |  |
| Since Same V    | Veek Last  | Year           |              |           |              |        |  |  |
| Change ¢        |            | -69            | -123         | -117      | -59          | +66    |  |  |
| Change %        |            | -8.3%          | -19.9%       | -22.8%    | -18.5%       | +7.4%  |  |  |
| MC Average      | Merino C   | Cardings Price | ce Guide     |           |              |        |  |  |

AWIS Newsletter 2021/20

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the April ABS export data.

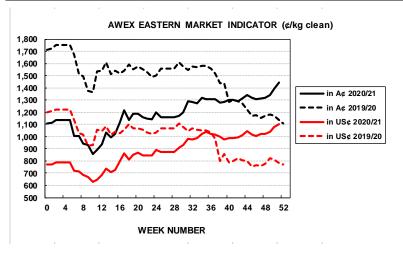
| Details of | Details of this Week's Offering and the Comparison with the Previous Sale's Offering |           |           |                          |                |               |  |  |  |
|------------|--|-----------|-----------|--------------------------|----------------|---------------|--|--|--|
| Centre     | Last Sale  | This Sale |           |                          |                |               |  |  |  |
|            | Offering   | Offering  | Passed-In | Withdrawn<br>Before Sale | Re-<br>Offered | Bales<br>Sold |  |  |  |
| North      | 12,705   | 12,554    | 3.9%      | 3.3%                     | 6.5%           | 12,062        |  |  |  |
| South      | 23,583   | 19,564    | 4.8%      | 6.3%                     | 9.0%           | 18,618        |  |  |  |
| West       |  | 10,378    | 5.1%      | 1.3%                     | 12.5%          | 9,847         |  |  |  |
| Australia  | 36,288   | 42,496    | 4.6%      | 4.2%                     | 9.1%           | 40,527        |  |  |  |

| Progressive Changes from Last Year      |        |        |  |  |  |  |  |
|---|--------|--------|--|--|--|--|--|
| All Bales 1 <sup>st</sup> Time<br>Bales |        |        |  |  |  |  |  |
| Bales                                   | %      |        |  |  |  |  |  |
| +82,922                                 | +21.8% | +24.5% |  |  |  |  |  |
| +145,661                                | +19.5% | +22.3% |  |  |  |  |  |
| +33,339                                 | +11.2% | +15.1% |  |  |  |  |  |
| +262,330                                | +18.4% | +21.5% |  |  |  |  |  |

| Next Sale Offerings and Year-on-Year Differences |         |        |        |         |  |  |  |  |
|--|---------|--------|--------|---------|--|--|--|--|
| Centre Week 52 Week 53 Week 01 Differ            |         |        |        |         |  |  |  |  |
| North  | 12,525  | 10,500 | 13,210 | +50.5%  |  |  |  |  |
| South  | 22,075  | 20,408 | 22,410 | +56.6%  |  |  |  |  |
| West   | No Sale | 7,650  | 9,740  | -27.0%  |  |  |  |  |
| New Zealand                                      |         |        |        |         |  |  |  |  |
| Australia  | 34,600  | 38,558 | 45,360 | 118,518 |  |  |  |  |
| Differences                                      | +23.4%  |        | +47.2% | +101.4% |  |  |  |  |

| Exchange Rates | Last  |       | Day-t   | o-Day Ch | anges |       | Sale-to-Sale  | Closing | Season Mi | n & Max |
|----------------|-------|-------|---------|----------|-------|-------|---------------|---------|-----------|---------|
| (Reserve Bank) | Sale  | Fri   | Mon     | Tues     | Wed   | Thur  | Change        | Value   | Min       | Max     |
| United States  | 77.40 | +0.14 | Public  | -0.38    | -0.22 | -0.62 | -1.08 (-1.4%) | 76.32   | 69.24     | 79.70   |
| Euro           | 63.56 | +0.06 | Holiday | +0.01    | -0.20 | +0.16 | +0.03 (+0.0%) | 63.59   | 59.77     | 65.45   |

| Country              | % Share of Austr | % Share of Australia's Wool Exports by Weight of Wool Shipped |               |           |          |  |  |  |
|----------------------|------------------|---|---------------|-----------|----------|--|--|--|
|                      | April            | July to April   | July to April | July to   | April    |  |  |  |
|                      | 2021             | 2020/21   | 2019/20       | By Weight | By Value |  |  |  |
| China                | 88.4%            | 87.0%   | 78.5%         | +20.4%    | -2.6%    |  |  |  |
| Czech Republic       | 2.2%             | 3.8%  | 3.7%          | +10.8%    | -36.3%   |  |  |  |
| India                | 4.1%             | 3.4%  | 5.8%          | -37.1%    | -54.6%   |  |  |  |
| Italy                | 0.9%             | 1.9%  | 4.5%          | -54.2%    | -62.7%   |  |  |  |
| Korea                | 1.8%             | 1.6%  | 1.9%          | -7.0%     | -25.3%   |  |  |  |
| Thailand             | 0.5%             | 0.4%  | 0.9%          | -51.7%    | -55.1%   |  |  |  |
| Germany              | 0.4%             | 0.3%  | 0.4%          | -2.0%     | -23.7%   |  |  |  |
| Egypt                | 0.3%             | 0.3%  | 1.1%          | -73.1%    | -81.3%   |  |  |  |
| Change all Countries |                  |   |               | +8.7%     | -15.2%   |  |  |  |



| AVERAG        | GE EMI  |   | SEAS   | ON AVERA   | AGES  |
|---------------|---|---|--|--|---|
| This Year     | 1188  |   | Region   | This Year  | Diff  |
| Last Year     | 1448  |   | North  | 1252   | -229  |
| 2018/19       | 1939  |   | South  | 1146   | -279  |
| 2017/18       | 1739  |   | West   | 1231   | -323  |
| 2016/17       | 1408  |   |  |  |   |
|               |   |   | COMPAR   | RED WITH '   | WKS 1/2   |
| THIS YEA      | R'S EMI   |   | Region   | This Week  | Diff  |
| This Week     | 1448  |   | North  | 1543   | +376  |
| First Week    | 1116  |   | South  | 1389   | +291  |
| Low (11/01)   | 858   |   | West   | 1477   | +283  |
| High (10/01)  | 1448  |   |  |  |   |
|               |   |   | REGION   | BALES  |   |
| BALES O       | FFERED  |   | This Sale:   |  |   |
| This Year     | 1,685,944   |   | North  | 12,554   |   |
| Last Year     | 1,423,614   |   | South  | 19,564   |   |
| Difference    | +262,330  |   | West   | 10,378   |   |
| % Diff        | +18.4%  |   | Progressiv   | e Totals:  | Diff  |
| FIRST OFFEI   | RED BALES   |   | North  | 463,472  | +21.8%  |
| Difference    | +21.5%  |   | South  | 890,830  | +19.5%  |
| % of Offering | 91.2%   |   | West   | 331,234  | +11.2%  |
|               | This Year<br>Last Year<br>2018/19<br>2017/18<br>2016/17<br>THIS YEA<br>This Week<br>First Week<br>Low (11/01)<br>High (10/01)<br>BALES O<br>This Year<br>Last Year<br>Difference<br>% Diff<br>FIRST OFFEI<br>Difference | Last Year   1448     2018/19   1939     2017/18   1739     2016/17   1408     THIS YEAR'S EMI     This Week   1448     First Week   1116     Low (11/01)   858     High (10/01)   1448     BALES OFFERED   1,685,944     Last Year   1,423,614     Difference   +262,330     % Diff   +18.4%     FIRST OFFERED BALES   Difference     Difference   +21.5% | This Year 1188   Last Year 1448   2018/19 1939   2017/18 1739   2016/17 1408   THIS YEAR'S EMI   This Week 1448   First Week 1116   Low (11/01) 858   High (10/01) 1448   BALES OFFERED   This Year 1,685,944   Last Year 1,423,614   Difference +262,330   % Diff +18.4%   FIRST OFFERED BALES Difference   Difference +21.5% | This Year   1188   Region     Last Year   1448   North     2018/19   1939   South     2017/18   1739   West     2016/17   1408   COMPAF     THIS YEAR'S EMI   North   South     THIS YEAR'S EMI   North   South     This Week   1448   North     First Week   1116   South     Low (11/01)   858   West     High (10/01)   1448   REGION     This Year   1,685,944   North     Last Year   1,423,614   South     Difference   +262,330   West     % Diff   +18.4%   Progressiv     FIRST OFFERED BALES   North   South | This Year   1188   Region   This Year     Last Year   1448   North   1252     2018/19   1939   South   1146     2017/18   1739   South   1146     2016/17   1408   COMPARED WITH   Region   This Year     THIS YEAR'S EMI   Region   This Week   1231     This Week   1448   North   1543     First Week   1116   South   1389     Low (11/01)   858   West   1477     High (10/01)   1448   REGION BALES   This Sale:     This Year   1,685,944   North   12,554     Last Year   1,423,614   South   19,564     Difference   +262,330   West   10,378     % Diff   +18.4%   Progressive Totals:   North   463,472     Difference   +21.5%   South   890,830   1403,472 |

#### **NEW INFORMATION** May 2021 **AWTA Mulesing Status Data IWTO MEETINGS** Congress - to be advised 2022

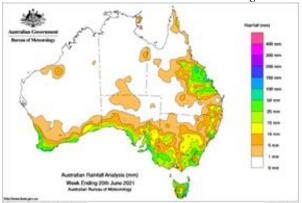
#### NANJING WOOL MARKET CONFERENCE Boao (Hainan Provence) 13-15 September 2021 **INDUSTRY FUNCTIONS and MEETINGS** Wool Production Forecast 18 August

Wool Week 26/27 August 2021 KEV INDUSTRY INFORMATION

| KEY INDUSTI      | RY INFORMAT                 | ION             |  |  |  |  |  |
|------------------|-----------------------------|-----------------|--|--|--|--|--|
| PRODUCTION       | N FORECAST                  | 26 April        |  |  |  |  |  |
| 2019/20          | 284 mkg                     | -5.3% (-16 mkg) |  |  |  |  |  |
| 2020/21          | 290 mkg                     | +2.1% (+6 mkg)  |  |  |  |  |  |
| 2021/22          | 305 mkg                     | +5.1% (+5 mkg)  |  |  |  |  |  |
| Next Meeting     | Next Meeting 18 August 2021 |                 |  |  |  |  |  |
| WOOL TEST        | ED BY AWTA                  | May 2021        |  |  |  |  |  |
|                  | % Change                    | % Share         |  |  |  |  |  |
| All Wool         | +5.5%                       | 100.0%          |  |  |  |  |  |
| Fleece           | +2.8%                       | 66.5%           |  |  |  |  |  |
| Skirtings        | +9.4%                       | 18.6%           |  |  |  |  |  |
| Cardings         | +13.5%                      | 14.9%           |  |  |  |  |  |
| <=13.5µ          | -11.0%                      | < 0.1%          |  |  |  |  |  |
| <=14.5µ          | -44.5%                      | < 0.1%          |  |  |  |  |  |
| <=15.5µ          | -39.1%                      | 0.7%            |  |  |  |  |  |
| <=16.5µ          | -27.0%                      | 3.7%            |  |  |  |  |  |
| <=17.5µ          | -18.2%                      | 12.6%           |  |  |  |  |  |
| <=18.5µ          | -10.2%                      | 29.6%           |  |  |  |  |  |
| <=19.5µ          | -4.2%                       | 50.1%           |  |  |  |  |  |
| >19.5µ           | +17.4%                      | 49.9%           |  |  |  |  |  |
| 19.6-21.5µ       | +25.3%                      | 25.5%           |  |  |  |  |  |
| 21.6-24.5µ       | +22.0%                      | 8.4%            |  |  |  |  |  |
| >24.5µ           | +4.9%                       | 16.1%           |  |  |  |  |  |
| >26.5µ           | +15.2%                      | 12.5%           |  |  |  |  |  |
| >28.5µ           | +28.6%                      | 7.0%            |  |  |  |  |  |
| >30.5µ           | +26.4%                      | 3.4%            |  |  |  |  |  |
| AWTA Analyti     | cs                          | 18 June         |  |  |  |  |  |
| Progressive Dai  |                             | +7.2%           |  |  |  |  |  |
| AUCTION SUI      | MMARY                       | 18 June         |  |  |  |  |  |
|                  | Week 35 Last Year           | <u>_</u>        |  |  |  |  |  |
| All Bales Offere | ed                          | +18.4%          |  |  |  |  |  |
| First Hand Bale  | s Offered                   | +21.5%          |  |  |  |  |  |
| Bales Sold       |                             | +26.5%          |  |  |  |  |  |
| ABS EXPORT       | DATA                        | April 2021      |  |  |  |  |  |
| Weight of Wool   | Exported                    | +8.7%           |  |  |  |  |  |
| Value of Wool I  | Exported                    | -15.2%          |  |  |  |  |  |

#### **RAINFALL:**

Week Ending 20 June



There was more rain this week, particularly in much of Victoria leading into South Australia, parts of southern New South Wales; central coastal Queensland and in the south west corner of Western Australia.

# Looking Ahead

- 1 -

The Bureau's stated on 17June:

- "\* July to September rainfall is likely to be above average for most of Australia, though areas in western WA and western Tasmania are tending towards a more neutral rainfall outlook.
- July and August rainfall show a similar pattern though the chances of exceeding the median are not as high.
- Large parts of the eastern Indian Ocean are warmer than average, which can favour above average rainfall for parts of Australia. The El Niño-Southern Oscillation is neutral."

#### El Nino /La Nina / IOD Update 8 June

- "\* The El Nino Southern Oscillation (ENSO) Index Outlook continues to be is INACTIVE.
- This means the El Niño-Southern Oscillation (ENSO) is neutral with no indication that El Niño or La Niña will develop in the coming months.

All seven climate models surveyed by the Bureau suggest a neutral ENSO state is the most likely scenario for the coming season."

#### NANJING WOOL MARKET CONFERENCE

13 – 15 September 2021 Boao Wool Industries Australia has been advised that this years Conference will be held as above, with the following Agenda:

#### **13 September**

Meetings of the Joint Working Groups on Wool for:

- \* China and Australia
- \* China and New Zealand
- China and South Africa

#### **14 September**

Plenary Session

"The 12th Global Wool Summit & The 10th International Wool Salon Gala"

#### **15 September**

Boao Tour - Boao Forum for Asia Permanent Venue Scenery Area & Jade Belt Beach - Guinness Book of World Records

Happy Hour - BBQ

# AUSTRALIA DAY AWARDS

#### Julian Cribb (AM)

Julian Cribb's Award was for:

"For significant service to science communication". His name may not be recognised by many in today's wool industry. However, it is a reminder of the time of the collapse of the Reserve Price Scheme in 1991.

Julian was a well respected rural journalist at the time of the events leading up to the collapse.

These events included a sustained high demand for wool during the second half of the 1980's that was led by buyers from the former Soviet Union and China. They were the two major export destinations for Australia's wool at the time.

The increase in demand was accompanied by a rising Reserve Price; calls from some for even greater increases in the Reserve Price; and increasing wool production that peaked at a record level of around 1,050 mkg.

There was much debate about what level the Reserve Price should be set. Levels of up to  $1,000\phi$ , and more, had their supporters before it was eventually set at  $870\phi$ .

The continued pressure to increase the Reserve Price led Julian Cribb to write an article "*The Price That Could Floor the Wool Industry*" in the Weekend Australian newspaper.

The article attracted considerable criticism from many industry leaders of the day.

But, it turned out to be quite prophetic. As time went on:

- \* Demand fell away globally and the industry stopped buying.
- \* The Australian Wool Corporation stockpile grew to unforseen volumes; and
- \* The Reserve Price became unsustainable.

Ultimately, the level of the Reserve Price was reduced to 700¢, but this was not sufficient to attract buyers. It was dropped altogether in1991.

Wool sold for 430¢ per kg when sales resumed in the "free" market.

#### James Rowe (OAM)

James is well known among the research and grower sectors of the industry as the CEO of the Cooperative Research Centre for Sheep Industry Innovation (Sheep CRC) from 2000 to 2019.

His award was for "service to science as a researcher and educator".

#### MULESING STATUS DATA May 2021 AWTA Data

Mulesing data is also collated by AWTA and is made available to the industry as a by-product from its test data base.

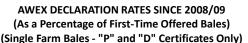
We have included it in recent Newsletters.

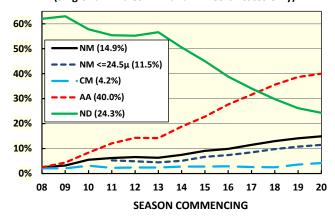
The data differs from that provided by AWEX in that it includes information from wool sold both at auction and from outside auction, whereas the AWEX data is from auction only.

The AWTA progressive NM Declaration Rate is 1.6% greater than the equivalent AWEX data. This is probably due to the AWTA data including wools that bypass the auction and go direct to NM only mill contracts.

Neither set of data is right or wrong, but they are different. We draw on data from both organisations in the preparation of this Newsletter

| DECLARA                      | DECLARATION RATES MAY 2021 |      |       |  |  |  |  |  |
|------------------------------|----------------------------|------|-------|--|--|--|--|--|
| NM CM AA                     |                            |      |       |  |  |  |  |  |
| AWTA                         | 16.5%                      | 4.2% | 38.8% |  |  |  |  |  |
| AWEX                         | 14.9%                      | 4.2% | 40.0% |  |  |  |  |  |
| AWTA - AWEX +1.6% 0.0% -1.2% |                            |      |       |  |  |  |  |  |





# OTHER FIBRES COTTON FUTURES PRICES

Cotton prices moved down by around 3% subsequent months.

|               | Closing Pr    | Diff   |       |
|---------------|---------------|--------|-------|
|               | 11 Jun        | 18 Jun |       |
| July 2021     | 87.00         | 84.42  | -3.0% |
| October 2021  | 89.34         | 86.11  | -3.6% |
| December 2021 | 87.92         | 85.18  | -3.1% |
| March 2022    | 87.7 <i>3</i> | 85.06  | -3.0% |
| May 2022      | 87.48         | 84.87  | -3.0% |

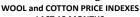
#### Comparative Movements in the EMI and Cotton Futures Prices over the Last 12 Months

The following graph plots changes in indexed values of the EMI and the spot month price for cotton on the New York Futures Exchange since the same week in the previous season (Week 51).

The starting values for the:

- EMI (1139¢) and the;
- \* Cotton Futures Price (61.56 US¢ / pound) have been set at an Index value of 100.

All subsequent weekly values for the EMI and the spot month Futures Price have been indexed to the starting values of twelve months ago.

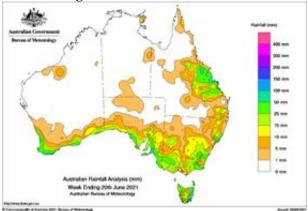




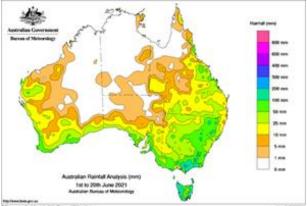
#### **RAINFALL - Week Ending 20 June**

Rainfall maps follow for the week ending 20 June, for the month of June to date, for the three months -March to May; and for the three months outlook – June to August.

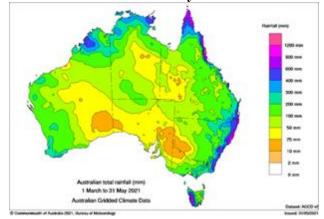
#### Week Ending 20 June



#### Month of June to Date



#### Three Months – March to May



#### **Three Months Outlook – June to August** The Bureau's stated on 17June:

- "\* July to September rainfall is likely to be above average for most of Australia, though areas in western WA and western Tasmania are tending towards a more neutral rainfall outlook.
- \* July and August rainfall show a similar pattern though the chances of exceeding the median are not as high.
- \* Large parts of the eastern Indian Ocean are warmer than average, which can favour above average rainfall for parts of Australia. The El Niño–Southern Oscillation is neutral."

# El Nino /La Nina / IOD Update

- 3 -

The Bureau's latest update on 7 June states.

"\* The ENSO Outlook continues to be INACTIVE.

This means the El Niño–Southern Oscillation (ENSO) is neutral with no indication that El Niño or La Niña will develop in the coming months.

During this time, other drivers, such as the Indian Ocean Dipole (IOD), the Southern Annular Mode (SAM) or localised sea surface temperatures, are likely to play a bigger role in influencing Australian rainfall and temperature patterns.

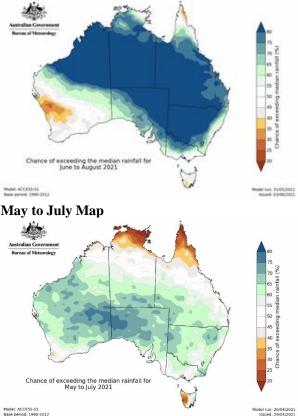
All seven climate models surveyed by the Bureau suggest a neutral ENSO state is the most likely scenario for the coming season."

#### June to August Map

Chances of exceeding the Median Rainfall:

| Dark Brown  | 20 to 30% |
|-------------|-----------|
| Mid Brown   | 30 to 35% |
| Light Brown | 35 to 40% |
| Light Grey  | 40 to 45% |
| Clear/White | 45 - 55%  |
| Light Green | 55 - 65%  |

Note, a 50% probability indicates the "normal" Median rainfall.



**ABS EXPORT STATISTICS**April 2021Australia exported 29 mkg of wool valued at \$271million in April, taking the progressive totals to 222mkg, (+8.7%) and \$1,841 million (-15.2%).

Exports to China were up by 17.2% in April and by 20.4% in the July to April period. They accounted for 88.4% of Australia's exports in April and for 87.0% in the year to date.

The Czech Republic and India retain their positions as Australia's second and third most important destinations by weight for Australia's wool exports, with 3.8% and 3.4%, respectively, of Australia's wool exports going to these countries in the year to date.

Looking at the export of Superfine wool, 93.0% of Australia's exports of wool of 19 microns and finer went to China and 1.9% went to Italy.

Australia exported wool to 19 countries in April and to 27 countries in the July to April period, compared to 16 and 28 countries in the same period last year.

|             | LAFURIS J |       |       | COUNTRY VALUE WEIGHT |  |  |  |  |  |  |  |
|-------------|-----------|-------|-------|----------------------|--|--|--|--|--|--|--|
| COUNTRY     |           | -     |       | -                    |  |  |  |  |  |  |  |
|             | % of      | CWLY  | % of  | CWLY                 |  |  |  |  |  |  |  |
|             | TOTAL     | (%)   | TOTAL | (%)                  |  |  |  |  |  |  |  |
| China       | 86.3      | -2.6  | 87    | 20.4                 |  |  |  |  |  |  |  |
| India       | 3.3       | -54.6 | 3.4   | -37.1                |  |  |  |  |  |  |  |
| Italy       | 2.8       | -62.7 | 1.9   | -54.2                |  |  |  |  |  |  |  |
| Czech       | 2.5       | -36.3 | 3.8   | 10.8                 |  |  |  |  |  |  |  |
| Korea       | 2.2       | -25.3 | 1.6   | -7.0                 |  |  |  |  |  |  |  |
| Thailand    | 0.6       | -55.1 | 0.4   | -51.7                |  |  |  |  |  |  |  |
| Germany     | 0.4       | -23.7 | 0.3   | -2.0                 |  |  |  |  |  |  |  |
| Egypt       | 0.3       | -81.3 | 0.3   | -73.1                |  |  |  |  |  |  |  |
| UAE         | 0.3       | -47.5 | 0.1   | -37.7                |  |  |  |  |  |  |  |
| UK          | 0.3       | -31.3 | 0.2   | -10.7                |  |  |  |  |  |  |  |
| Japan       | 0.2       | -59.7 | 0.1   | -50.4                |  |  |  |  |  |  |  |
| USA         | 0.2       | -26.8 | 0.2   | 9.6                  |  |  |  |  |  |  |  |
| Turkey      | 0.1       | -48.1 | 0.1   | -32.8                |  |  |  |  |  |  |  |
| Bulgaria    | 0.1       | -82.6 | 0.2   | -68.9                |  |  |  |  |  |  |  |
| Spain       | 0.1       | 32.2  | 0.1   | 41.5                 |  |  |  |  |  |  |  |
| Totals      | 100       | -15.2 | 100   | 8.7                  |  |  |  |  |  |  |  |
| Actual Data | (\$mill)  |       | (ml   | kg)                  |  |  |  |  |  |  |  |
| This Year   | 1,841     |       | 22    | 22                   |  |  |  |  |  |  |  |
| Last Year   | 2,1       | 72    | 20    | )4                   |  |  |  |  |  |  |  |

EXPORTS JULY – APRIL 2021

# CWLY = Compared with Last Year

#### DIAMETER DATA – JULY – APRIL 2021

| COUNTRY  | PERCENTAGE SPLIT |         |         |      |       |  |
|----------|------------------|---------|---------|------|-------|--|
|          | <=19             | 20 - 23 | 24 - 27 | >=28 | Total |  |
| China    | 52.3             | 38.8    | 4.7     | 4.2  | 100   |  |
| Czech    | 14.7             | 36.5    | 15.6    | 33.3 | 100   |  |
| India    | 26.0             | 59.5    | 5.6     | 8.8  | 100   |  |
| Italy    | 50.1             | 49.2    | 0.1     | 0.6  | 100   |  |
| Korea    | 26.7             | 73.3    |         |      | 100   |  |
| Thailand | 18.1             | 78.9    |         | 3    | 100   |  |
| Germany  | 8.2              | 84.5    |         | 7.3  | 100   |  |
| Egypt    | 70.7             | 26.9    | 1.7     | 0.7  | 100   |  |
| UK       | 24.5             | 68.7    |         | 6.8  | 100   |  |
| USA      |                  | 26.2    |         | 73.8 | 100   |  |
| Bulgaria |                  | 89.2    |         | 10.8 | 100   |  |
| UAE      |                  | 100.0   |         |      | 100   |  |
| Japan    | 48.3             | 46.2    |         | 5.5  | 100   |  |
| Turkey   | 79.0             | 21.0    |         |      | 100   |  |
| Uruguay  |                  | 67.0    | 21.7    | 11.3 | 100   |  |
| Totals   | 48.9             | 40.7    | 4.8     | 5.5  | 100   |  |

# . \_\_\_\_\_ . . . .

#### **AWTA SAMPLING & TEST DATA** *May 2021*

#### **Bales Sampled / Weight of Wool Tested**

The consistent trend for the volume of wool tested since the end of January to be above the same period last year continued in record numbers when 72.1% more bales were tested in May and 5.2% more bales were tested in the July to May period. That takes the progressive change into positive territory for the first time this season.

The month-by-month progressive changes since the end of January have been:

| February | +16.5% | March | +25.6% |
|----------|--------|-------|--------|
| April    | +19.5% | May   | 72.1%  |

They took the progressive change from -8.5% at the end of January to +5.2% at the end of May.

The current wool production forecast is for a +2.1% increase in 2020/21.

The State-by-State year-to-year differences in the number of bales sampled and in the weight of wool tested in May and for the July to May period are reported in the following table.

| YEAR-on-YEAR % CHANGE IN BALES |                      |             |  |  |  |  |
|--------------------------------|----------------------|-------------|--|--|--|--|
| MAY                            |                      |             |  |  |  |  |
| State                          | May                  | Progressive |  |  |  |  |
| (Bales)                        | (% Change)           | (% Change)  |  |  |  |  |
| Qld                            | +32.1                | -6.5        |  |  |  |  |
| NSW                            | +68.7                | +12.6       |  |  |  |  |
| Vic                            | +94.9                | +5.3        |  |  |  |  |
| Tas                            | -16.6                | -10.3       |  |  |  |  |
| SA                             | +156.0               | +16.3       |  |  |  |  |
| WA                             | +30.5                | -6.2        |  |  |  |  |
| Australia                      | +72.1                | +5.2        |  |  |  |  |
| No. of Bales                   | 169,826              | 1,645,274   |  |  |  |  |
| Weight Tested                  | Weight Tested +71.9% |             |  |  |  |  |
| <b>Current Produc</b>          | tion Forecast        | -1.1%       |  |  |  |  |

Average tested lot size is 5.8 bales.

# 5.55 in the previous season.

Superfine / Ultrafine Testing

46.8% more wool of 19.5 microns and finer was tested in May than in the same month last season, taking the progressive difference to -4.2%.

17.4% more wool of greater than 19.5 microns was tested in the July to May period.

| PARAMETER      | М            | AY                      | PROGR        | RESSIVE                 |
|----------------|--------------|-------------------------|--------------|-------------------------|
|                | Av<br>Values | Diff<br>From<br>2019/20 | Av<br>Values | Diff<br>From<br>2019/20 |
| Schlum Dry     | 62.8         | +2.2                    | 63.9         | +1.6                    |
| VM             | 2.7          | +0.9                    | 2.1          | +0.4                    |
| Fibre Diameter | 20.7         | +0.5                    | 20.8         | +0.3                    |
| CVD            | 21.2         | -0.5                    | 21.2         | -0.5                    |
| Staple Length  | 85.7         | +2.2                    | 88.4         | +2.7                    |
| CVSL           | 15.7         | +0.1                    | 15.3         | -0.3                    |
| Staple         | 34.4         | +1.1                    | 33.9         | +1.4                    |
| Strength       |              |                         |              |                         |
| CVSS           | 34.7         | -0.5                    | 35.5         | -2.1                    |
| Mid Breaks     | 45.5         | +0.9                    | 48.8         | +1.8                    |

# WOOL PRODUCTION FORECAST

26 April 2021

See also:

https://www.wool.com/market-intelligence/woolproduction-forecasts/

#### 2019/20

The final estimate is 284 mkg, 16 kg (-5.3%) less than in 2018/19.

## 2020/21

The fourth forecast is 290 mkg, 6 mkg (+1.1%) greater than in 2019/20; and 3 mkg greater than the third forecast in December.

# 2021/22

The first forecast is 305 mkg, 15 mkg (+5.1%) greater than in 2020/21.

The Committee's Media Release states:

"\* The Australian Wool Production Forecasting Committee's fourth forecast of shorn wool production in 2020/21 is 290 mkg greasy.

This a 2.1% increase on the 284 mkg estimate for 2019/20 as key wool growing regions experience favourable conditions.

\* The Committee's first forecast for 2021/22 is for shorn wool production to be 305 mkg greasy, an increase of 5.1%compared with the current season

The current favourable seasonal conditions for wool production are expected to extend into the new season boosting average cut per head.

However low sheep numbers will continue to limit shorn wool production in the short term."

Committee Chairman, Russell Pattinson said that:

"On the back of good seasonal conditions, wool producers intend to re-build sheep numbersin many key wool producing regions by retaining more replacement and older ewes than normal."

|                             | 2019/20<br>Final | 2020/21<br>Fourth<br>Forecast |       | Fourth |       |  | 21/22<br>Forecast |
|-----------------------------|------------------|-------------------------------|-------|--------|-------|--|-------------------|
| Shorn<br>Sheep<br>(million) | 68.6             | 65.6                          | -4.5% | 67.9   | +3.7% |  |                   |
| Av Cut<br>(kg/head)         | 4.13             | 4.40                          | 7.3%  | 4.49   | +1.4% |  |                   |
| Shorn<br>Wool<br>(mkg)      | 284              | 290                           | -2.1% | 305    | +5.1% |  |                   |

| State-by-State Wool Production Forecast and<br>Year-on-Year Differences |                 |           |                 |           |  |  |  |
|---|-----------------|-----------|-----------------|-----------|--|--|--|
| STATE   | 201             | 9/20      | 202             | 0/21      |  |  |  |
|   | Weight<br>(mkg) | %<br>Diff | Weight<br>(mkg) | %<br>Diff |  |  |  |
| Qld   | 7.5             | -7.4%     | 6.5             | -13.3%    |  |  |  |
| NSW   | 94.3            | -4.8%     | 98,3            | +4.2%     |  |  |  |
| Vic   | 63.2            | -5.5%     | 68.4            | +8.2%     |  |  |  |
| Tas   | 9.0             | 0.0%      | 10.8            | +20.0%    |  |  |  |
| SA  | 50.0            | -7.9%     | 53.0            | +6.0%     |  |  |  |
| WA  | 59.8            | -3.9%     | 53.0            | -11.4%    |  |  |  |
| Australia   | 284             | +2.1%     | 290             | +2.1%     |  |  |  |

#### **AWEX & AWTA MULESING STATUS DATA** *May 2021*

## **Declaration Rates**

The May Declaration Rate Data is summarised below and in the following chart and Tables.

- \* The AWEX progressive Declaration Rate for NM+CM+AA wool has risen by 2.7% since June last season to 59.1%, at the end of May.
- The proportion of ND bales has fallen from 57.8% in 2010/11 to 24.3% in May this year. Most of the fall is associated with an increase in the number of bales declared as AA, e.g. from 8.4% in 2010/11 to 40.0% in May this year.
- \* 16.6% of the AWEX bales were declared as Mulesed at the end of May.

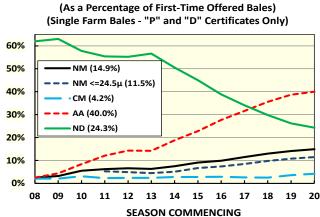
#### AWTA Data

Data collated by AWTA from its testing data base is also available now. It includes information from wool sold both at auction and from outside auction, whereas AWEX data is from auction only.

The AWTA progressive NM Declaration Rate data is 1.6% greater than the AWEX data. This may be due to the AWTA data including wools that bypass the auction and go direct to NM only mill orders.

AWEX DECLARATION RATES SINCE 2008/09

Neither answer is right or wrong.



SEASON CO

| AWEX MULESING STATUS DECLARATION RATES<br>MAY 2021<br>Prog Totals As % of First Time Offered "P" & "D" Bales |                |              |                |                |  |  |  |
|--|----------------|--------------|----------------|----------------|--|--|--|
| By Month   |                |              |                |                |  |  |  |
| Jun 2020<br>May 2021   | 14.1%<br>14.9% | 3.6%<br>4.2% | 38.7%<br>40.0% | 56.4%<br>59.1% |  |  |  |
| By MFD   | NM             | СМ           | AA             | Total          |  |  |  |
| <=18.5µ  | 15.1%          | 4.8%         | 46.9%          | 66.7%          |  |  |  |
| 18.6-22.5µ<br><=24.5µ  | 8.3%<br>11.5%  | 4.1%<br>4.4% | 44.3%<br>44.3% | 56.7%<br>60.2% |  |  |  |
| >=24.6µ  | 36.6%          | 3.1%         | 12.1%          | 51.8%          |  |  |  |
| >29.5µ   | 42.1%          | 3.7%         | 7.8%           | 53.7%          |  |  |  |

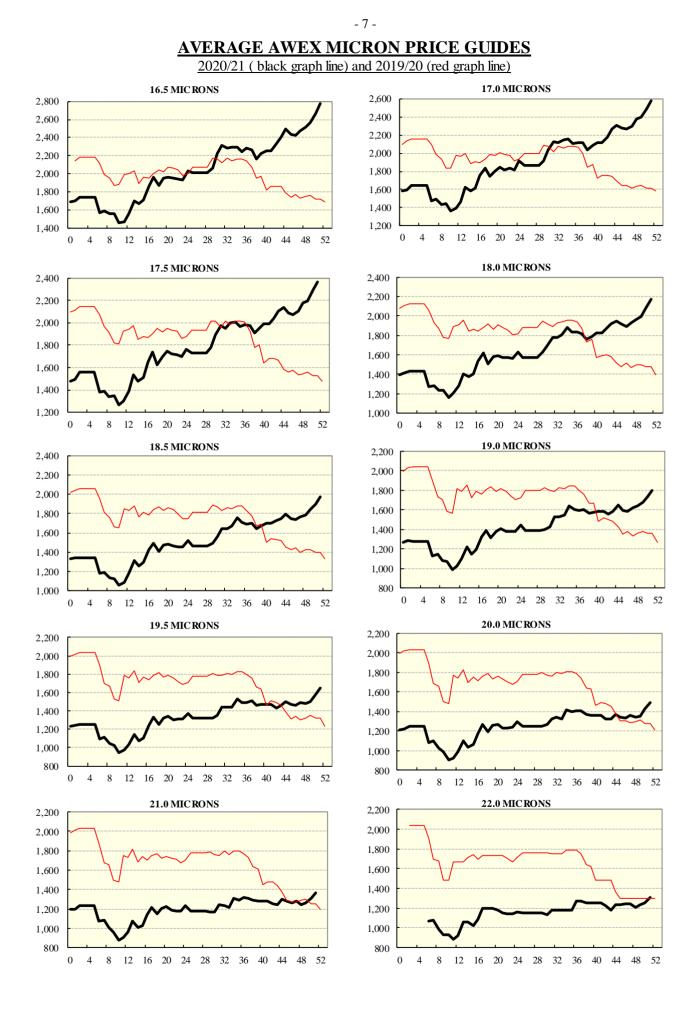
| AWTA DECLARATION RATES MAY 2021 (new) |                |      |       |       |  |  |  |
|---------------------------------------|----------------|------|-------|-------|--|--|--|
|                                       | NM CM AA Total |      |       |       |  |  |  |
| AWTA                                  | 16.5%          | 4.2% | 38.8% | 59.6% |  |  |  |
| AWEX                                  | 14.9%          | 4.2% | 40.0% |       |  |  |  |
| AWTA - AWEX                           | +1.6%          | 0.0% | -1.2% |       |  |  |  |

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# AWEX MULESING STATUS DATA AVERAGE PREMIUMS AND DISCOUNTS

| YEAR              | YEAR MERINO          |              |          |         |         |      |     | NON-N | IERINO |     |     |
|-------------------|----------------------|--------------|----------|---------|---------|------|-----|-------|--------|-----|-----|
|                   | 16                   | 17           | 18       | 19      | 20      | 21   | 22  | 27    | 28     | 29  | 30  |
| Ĩ                 | NON-MULESED (NM)     |              |          |         |         |      |     | N     | M      |     |     |
| 2018              | 47                   | 53           | 46       | 38      | 20      |      |     | 12    | 8      | 7   | 1   |
| 2019              | 55                   | 43           | 43       | 37      | 34      | 28   | 34  |       | 5      | 12  |     |
| 2020              | 34                   | 21           | 28       | 15      | 8       |      |     |       | 1      | 0   |     |
|                   | CEASED MULESING (CM) |              |          |         |         |      |     | С     | Μ      |     |     |
| 2018              |                      | 53           | 21       | -1      | 3       |      |     |       | 15     |     | 9   |
| 2019              | 37                   | 29           | 37       | -1      | 4       | 12   |     |       | 3      | 4   |     |
| 2020              |                      | 8            | 19       | 15      | 0       |      |     |       | 0      |     |     |
|                   | ANA                  | <b>ESTHE</b> | ГIC and/ | or ANAL | GESIC ( | (AA) |     | -     | A      | A   |     |
| 2018              |                      | 3            | 0        | 2       | 3       | 2    | -2  | 0     | 13     | 23  |     |
| 2019              | 18                   | 15           | 12       | 0       | 1       | -1   | 6   | 18    | 0      | -3  |     |
| 2020              | 25                   | 5            | 5        | 0       | 0       | 0    | 2   |       | 0      | 2   |     |
| NOT DECLARED (ND) |                      |              |          |         |         | T    | N   | D     |        |     |     |
| 2018              |                      | 2            | -4       | -8      | -2      | -5   | -3  | -21   | -8     | -10 | -18 |
| 2019              | -12                  | -3           | -1       | -6      | -4      | -3   | -10 | -12   | -11    | -6  |     |
| 2020              |                      |              | 3        | -9      | -1      | -2   | 0   |       | -7     | -8  |     |

| AWIS ASSOCIATION OFFICE BEARERS 2020/21 |                       |                              |                   |  |  |  |
|---|-----------------------|------------------------------|-------------------|--|--|--|
|   | ACWEP Inc             | PTWMA Inc                    | WIA Inc           |  |  |  |
| President                               | Josh Lamb             | Neville Armstrong            | David Michell     |  |  |  |
| Vice President(s)                       | Stuart Clayton        | Gary Turner                  | Michael Jackson   |  |  |  |
|   | David Ritchie         |                              |                   |  |  |  |
| <b>Executive Committee</b>              | Tim Marwedel          | Ben Litchfield               | Mark Grave        |  |  |  |
|   | Peter Morris          | Geoffrey Beath               | Stuart McCullough |  |  |  |
|   | Stephen Read          | Adrian Hackworth             | David Mitchell    |  |  |  |
|   |                       | Peter Howie                  | Peter Morgan      |  |  |  |
|   |                       | Tony Kidman                  | Rowan Woods       |  |  |  |
|   |                       | John Sugars                  |                   |  |  |  |
| Executive Director                      | Peter Morgan          | Peter Morgan                 |                   |  |  |  |
| Secretary                               |                       |                              | Bianca Heaney     |  |  |  |
|   | AWIS CONT             | <b>FACT DETAILS</b>          |                   |  |  |  |
| Executive Manager                       | Bianca Heaney         | bianca.heaney@woo            | olindustries.org  |  |  |  |
| Consultant                              | Peter Morgan          | peter.morgan@wool            | lindustries.org   |  |  |  |
| Administrative Officer                  | Melissa Mulley        | melissa.mulley@wo            | olindustries.org  |  |  |  |
| Address:                                | Unit 9, 42 – 46 Vella | Drive, Sunshine West Vic 302 | 0                 |  |  |  |
| Telephone:                              | 03 9311 0103          |                              |                   |  |  |  |
| Facsimile:                              | 03 9311 0138          |                              |                   |  |  |  |
| General E-mail:                         | awis@woolindustries.  | org                          |                   |  |  |  |
| Web Site                                | www.woolindustries    | .org                         |                   |  |  |  |



AWIS Newsletter 2021/20

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## AVERAGE AWEX MICRON PRICE GUIDES 2020/21 (black graph line) and 2019/20 (red graph line)

