AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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Market Indicator







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AWIS WOOL MARKET REVIEW

Week Ending 1 July 2016 (Week 53)

The AWEX EMI finished 12ϕ higher (+0.9%) in Australian currency and 5ϕ lower (-0.5%) in US currency at sales in Sydney, Melbourne and Fremantle in the last sale of the 2015/16 season.

28,865 bales were on offer nationally, compared with 22,108 bales last sale. 7.2% of the offering was passed in.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 53)									
Centre	Last Sale		Day-to-Day Changes (Week 53)			Sale-to-Sale	Closing	Sale-to-Sa	le Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢	
Eastern	52	1285	No Sale	+6	+6	+12 (+0.9%)	1297	-5	+16	
Northern	52	1303	No Sale	+8	+6	+14 (+1.1%)	1317	-4	+17	
Southern	52	1272	No Sale	+5	+6	+11 (+0.9%)	1283	-5	+15	
Western	51	1362	No Sale	+19	+12	+31 (+2.3%)	1393	+8	+29	

It was difficult to know what to expect this week, with the global economic uncertainty following the Brexit Referendum. Australian currency down by 1.4% against the US Dollar, but up by 0.9% against the Euro and by 9.0% against the Pound.

The wool market was very resilient, with good demand on both days and the EMI moving up in both currencies on Thursday. The closing EMI at 1297ϕ was the equal second highest level for the season. There was some seller resistance in spite of the good level of the market, with a pass-in rate of 6.8% on Wednesday and 7.8% on Thursday.

The greatest overall gains in the Merino types were again at the medium and broader end, but started at 19.5 microns where the week-to-week gains averaged around 1.5%, compared with around 0.5 for the finer micron values. Merino skirtings were in solid demand on both days.

Crossbred types had another mixed week, with changes in their average AWEX MPGs ranging from -2.0% at 30 micr0ns to +1.2% at 26 microns. Oddments generally finished up or firm for the week. The average AWEX Merino Cardings Price Guide was up by 4ϕ (0.4%).

The US Exchange Rate fell by 1.48ϕ to 73.87ϕ on the previous Friday after the Brexit vote, before coming back to 74.26ϕ on Thursday, down by 1.07ϕ (-1.4%) for the week.

Buyers for China were dominant, with support from buyers for India, Europe and Korea.

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Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	68¢	88¢	115¢	120¢	126¢
South	58¢	81¢	95¢	96¢	104¢

Changes From

			Four Sa Wee	8		Start of the Season	1		eek 53 st Year		eason Aver eek 53 Las	8
Eastern Mai	rket Indica	itor	+1 (+0.1%)			+71 (+5.8%)		No Sale			No Sale	
Western Ma	rket Indic	ator	+23 (+1.7%)		+	+140 (+11.2%)		N	o Sale		No Sale	
		Sal	e-to-Sale C	hanges in	Average A	WEX Meri	no Micron	Price Gui	des (MPGs	s)		
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last S	ale											
Change ¢		+9	+13	+11	+6	+11	+18	+25	+25	+21		
Change %		+0.6%	+0.9%	+0.7%	+0.4%	+0.7%	+1.2%	+1.7%	+1.8%	+1.5%		
Since Start o	of the Seas	on										
Change ¢	+26	+53	+69	+87	+118	+140	+146	+151	+144	+146		
Change %	+1.7%	+3.6%	+4.7%	+6.1%	+8.6%	+10.5%	+11.0%	+11.5%	+11.1%	+11.4%		
Since Same	Week Last	Year										

Sale-t	Sale-to-Sale Changes in Other Average AWEX Price Guides								
Micron	25.0	26.0	28.0	30.0	32.0	MC [#]			
Since Last Sa	ale								
Change ¢		+13	-4	-14		+4			
Change %		+1.2%	-0.5%	-2.0%		+0.4%			
Since Start o	f the Seaso	n							
Change ¢	+70	+43	-115	-117		+52			
Change %	+6.2%	+4.1%	-12.9%	-14.8%		+5.0%			
Since Same	Week Last	Year							
Change ¢									
Change %									

Average Merino Cardings Price Guide

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AWIS WOOL MARKET REVIEW

Week Ending 1 July 2016 (Week 53)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the April ABS export data.

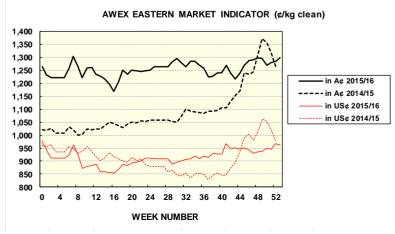
Details o	Details of this Week's Offering and the Comparison with the Previous Sale's Offering									
Centre	Last Sale		This Sale							
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold				
North	9,939	9,618	5.6%	1.0%	4.4%	9,083				
South	12,169	13,654	6.9%	2.5%	4.7%	12,713				
West		5,593	11.0%	4.5%	9.8%	4,980				
Australia	22,108	28,865	7.2%	2.4%	5.6%	26,776				

in the Pr Offerin	% Changes ogressive legs from Year
-45,215	-8.0%
-88,330	-8.8%
-19,814	-5.1%
-153,359	-7.8%

Next Sale Offerings and Year-on-Year Differences								
Centre	Week 01	Week 02	Week 03	Differences				
North	13,716	12,110	No Sale	-21.2%				
South	15,824	18,205	No Sale	-8.6%				
West	8,725	4,129	No Sale	-25.2%				
New Zealand								
Australia	38,265	34,444		-16.6%				
Differences	-19.2%	-13.6%						

Exchange Rates	Last		Day-to-Day Changes				Sale-to-Sale	Closing	Season M	in & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	75.33	-1.46	+0.22	-0.11	-0.11	+0.39	-1.07 (-1.4%)	74.26	69.05	78.12
Euro	66.39	+0.62	+0.10	-0.21	-0.09	+0.18	+0.60 (+0.9%)	66.99	62.20	69.14

Country	% Share of Austral	Year-on-Year % Change in		
	April 2016	July to April This Season	July to April Last Season	Weight of Wool Exports July to April
China	79.3%	75.0%	76.2%	-10.1%
India	6.7%	7.4%	6.0%	+7.6%
Italy	2.2%	4.8%	4.4%	-0.5%
Czech Republic	4.4%	5.2%	4.7%	-0.2%
Malaysia	1.0%	1.6%	1.9%	-26.0%
Korea	2.4%	1.8%	2.2%	-25.0%
Taiwan	0.9%	0.8%	0.8%	-15.2%
Egypt	1.3%	1.2%	0.9%	+24.5%
Change all Countries				-8.6%



AVERAGE EMI						
This Year	1254					
Last Year	1102					
2013/14	1070					
2012/13	1035					
2011/12	1198					

R'S EMI
1297
1231
1169
1304

BALES OFFERED					
This Year	1,801,414				
Last Year	1,954,773				
Difference	-153,359				
% Diff	-7.8%				
FIRST OFFEI	RED BALES				
Difference	-7.5%				
% of Offering	94.4%				

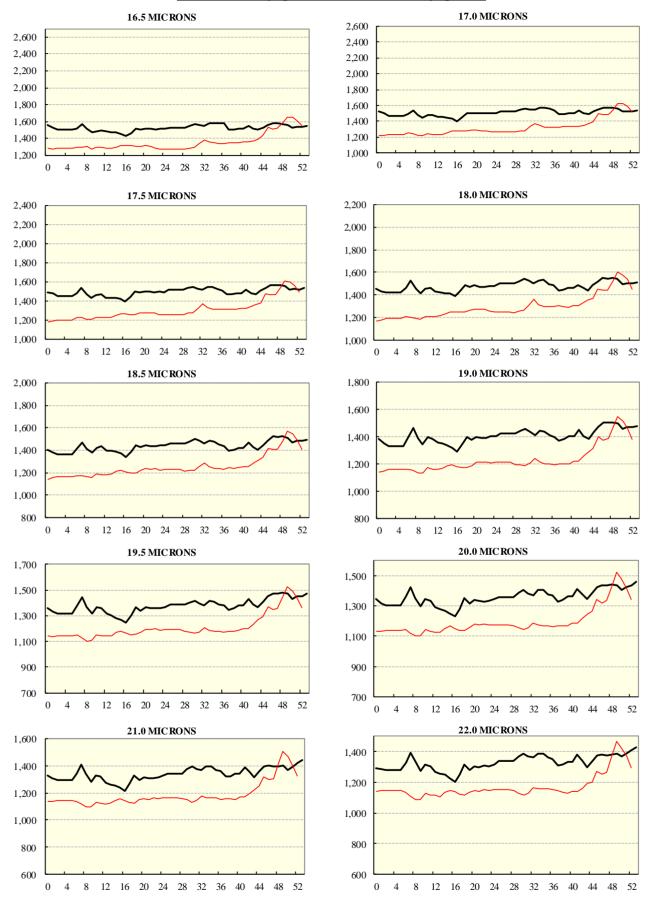
SEASON AVERAGES			
Region	This Year	Diff	
North	1279	+155	
South	1238	+151	
West	1308	+180	

COMPARED WITH WKS 1/2			
Region	This Week	Diff	
North	1317	+71	
South	1283	+70	
West	1393	+140	

REGION BALES		
This Sale:		
North	9,618	
South	13,654	
West	5,593	
Progressive Totals:		Diff
North	517,186	-8.0%
South	918,475	-8.8%
West	365,753	-5.1%

AVERAGE AWEX MICRON PRICE GUIDES

2015/16(black graph line) and 2014/15 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2015/16(black graph line) and 2014/15 (red graph line)

