AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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WOOL MARKET REVIEW

Week Ending 12 November 2021 (Week 19)

The AWEX EMI finished at 1319¢, 21¢ lower (-1.6%) in Australian currency and 26¢ lower (-2.6%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 19.

37,630 bales were on offer nationally, compared with 38,359 bales last sale. 14.2% of the offering was passed in after 5.3% of the potential offering was withdrawn prior to sale. 32,271 bales were sold.

AWEX reports that the value of the wool sold was \$50.7 million (\$1,571 per bale), taking the season total to \$823.5 million (\$1,613 per bale). The number of bales sold at auction this season is now 28.5% greater than in 2020/21.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 19)									
Centre	La	st Sale	Day-to	Day-to-Day Changes (Week 19)			Closing	Sale-to-Sale Changes		
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢	
Eastern	18	1340	-14	-7	No Sale	-21 (-1.6%)	1319	-26	-22	
Northern	18	1416	-17	-5	No Sale	-22 (-1.6%)	1394	-28	-23	
Southern	18	1289	-12	-8	No Sale	-20 (-1.6%)	1269	-25	-21	
Western	18	1402	-23	-1	No Sale	-24 (-1.7%)	1378	-29	-25	

The market eased after last week's stronger market that was driven by purchasing for the most recent Chinese order for army uniforms. The easing followed a familiar pattern, with the greater part occurring on Tuesday; before steadying to some extent on Wednesday.

The percentage falls varied from 2.0% to 2.5% across the Merino micron ranges, but were greater for crossbreds from 28 microns and up. While prices have been mixed in recent weeks, the Merino prices are well ahead of last year, with the greatest difference being +30.0% at 17 microns.

The US Exchange Rate finished 0.80¢ (-1.1%) lower to close at 73.68¢ on Wednesday. It is the first time that the closing EMI has fallen below 74¢ since Week 15

Buyers for China were dominant, with support from buyers for India and Europe.

Looking ahead, offerings for the coming three sales are expected to range from 40,416 bales to 44,085 bales and to be 15.7% more than in the same period last year. The forecast progressive difference to Week 22 is +26.1%.

In other countries, the South African Cape Wools Indicator was down by 3.8% since last week against a 1.7% appreciation of the Rand against the US Dollar and a 1.9% appreciation against the Euro.

Differences in AWEX MPGs	18.5 and 22	2.0	2.0 18.0 and 22.0		17.5 and 22.0	17.0 and 22.0	16.5 and 22.0	
North	Νο 22.0μ Μ	IPG	Νο 22.0μ ΜΡ	G	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG	
South	524¢	715¢		943¢		1102¢	1271¢	
Market Indicators		Changes From						
	Week 19	Fo	ur Sales Ago Week 15		Start of the Season	Week 19 Last Year	Season Average to Week 19 Last Year	
Eastern Market Indicator	1319		-4 (-0.3%)		-105 (-7.4%)	+131 (+11.0%)	+322 (+31.2%)	
Western Market Indicator	1378	+	+29 (+2.1%)		-74 (-5.1%)	+161 (+13.2%)	+306 (+28.3%)	

		Sa	ale-to-Sale	Changes in	Average A	WEX Meri	no Micron	Price Guide	es (MPGs)			
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ile											
Change ¢	-58	-48	-55	-41	-40	-33	-31	-29	-27			
Change %	-2.2%	-2.0%	-2.5%	-2.0%	-2.2%	-2.0%	-2.1%	-2.1%	-2.1%			
Since Start of	f the Seasor	1										•
Change ¢	-213	-175	-149	-162	-158	-153	-143	-110	-57	+6		
Change %	-7.8%	-6.9%	-6.4%	-7.6%	-8.1%	-8.7%	-8.9%	-7.6%	-4.3%	+0.5%		
Since Week	19 Last Yea	r		•		•			•			•
Change ¢	+583	+542	+481	+385	+315	+232	+137	+79	+75			
Change %	+29.9%	+30.0%	+28.3%	+24.4%	+21.4%	+16.8%	+10.4%	+6.3%	+6.2%			

Sale	-to-Sale C	hanges in O	ther Averag	ge AWEX I	Price Guide	s		
Micron	25.0	26.0	28.0	30.0	32.0	MC		
Since Last Sa	Since Last Sale							
Change ¢		+10	-18	-22		-1		
Change %		+1.4%	-4.1%	-6.0%		-0.1%		
Since Start of	Since Start of the Season							
Change ¢		-78	-78	-60		-108		
Change %		-9.6%	-15.8%	-14.7%		-11.2%		
Since Week 1	9 Last Ye	ar						
Change ¢		-114	-202	-131		+78		
Change %		-13.5%	-32.6%	-27.4%		+10.0%		

MC Average Merino Cardings Price Guide

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The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the September ABS export data.

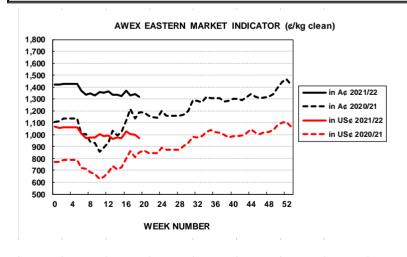
Details of	Details of this Week's Offering and the Comparison with the Previous Sale's Offering							
Centre	Last Sale		This Sale					
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold		
North	10,632	10,373	12.1%	4.3%	10.3%	9,115		
South	22,331	20,922	13.7%	4.5%	8.3%	18,065		
West	5,396	6,335	19.6%	9.4%	17.5%	5,091		
Australia	38,359	37,630	14.2%	5.3%	10.4%	32,271		

Progressive Changes from Last Year					
All B	1 st Time Bales				
Bales	%	%			
+55,762	+40.2%	+37.2%			
+69,942	+28.7%	+28.6%			
+9,712	+10.6%	+9.8%			
+135,016	+28.5%	+27.7%			

Next Sale Offerings and Year-on-Year Differences						
Centre	Week 20 Week 21 Week 22 Difference					
North	11,600	10,190	11,720	+18.1%		
South	24,651	22,496	22,105	+19.2%		
West	7,834	7,730	7,660	+3.5%		
New Zealand	1,600	1,200				
Australia	44,085	40,416	41,485	125,986		
Differences	+17.5%	+15.8%	+13.7%	+15.7%		

Exchange Rates	Last		Day-to-Day Changes			Sale-to-Sale	Closing	Season Mi	n & Max	
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	74.48	-0.51	+0.01	+0.12	-0.42	No	-0.80 (-1.1%)	73.68	72.06	75.26
Euro	64.26	-0.26	-0.01	-0.09	-0.30	Sale	-0.66 (-1.0%)	63.60	61.70	64.86

Country	% Share of Austr	ght of Wool Shipped	Year-on-Year % Change		
	September	July to September	July to September	July to So	eptember
	2021	2021/22	2020/21	By Weight	By Value
China	82.2%	84.3%	86.8%	+60.5%	+113.2%
Italy	5.2%	3.8%	1.8%	+251.6%	+386.7%
India	2.2%	3.8%	2.9%	+115.8%	+168.4%
Czech Republic	4.5%	3.5%	4.1%	+40.6%	+37.8%
Korea	1.8%	1.6%	1.7%	+57.4%	+65.9%
Egypt	0.6%	0.5%	0.5%	+87.7%	+130.5%
Thailand	0.3%	0.4%	0.6%	+13.3%	+74.2%
Germany	0.9%	0.3%	0.4%	+31.3%	-7.6%
Change all Countries				+65.3%	+119.2%



AVERA	GE EMI	SEAS	Ю
This Year	1355	Region	F
ast Year	1199	North	
2019/20	1448	South	
2018/19	1939	West	
0017/18	1730		

		J
THIS YEA	F	
This Week	1319	No
First Week	1420	So
Low (12/01)	1319	W
High (11/01)	1428	

BALES OFFERED						
This Year	608,725					
Last Year	473,709					
Difference	+135,016					
% Diff	+28.5%					
FIRST OFFEI	RED BALES					
Difference	+27.7%					
% of Offering	90.1%					

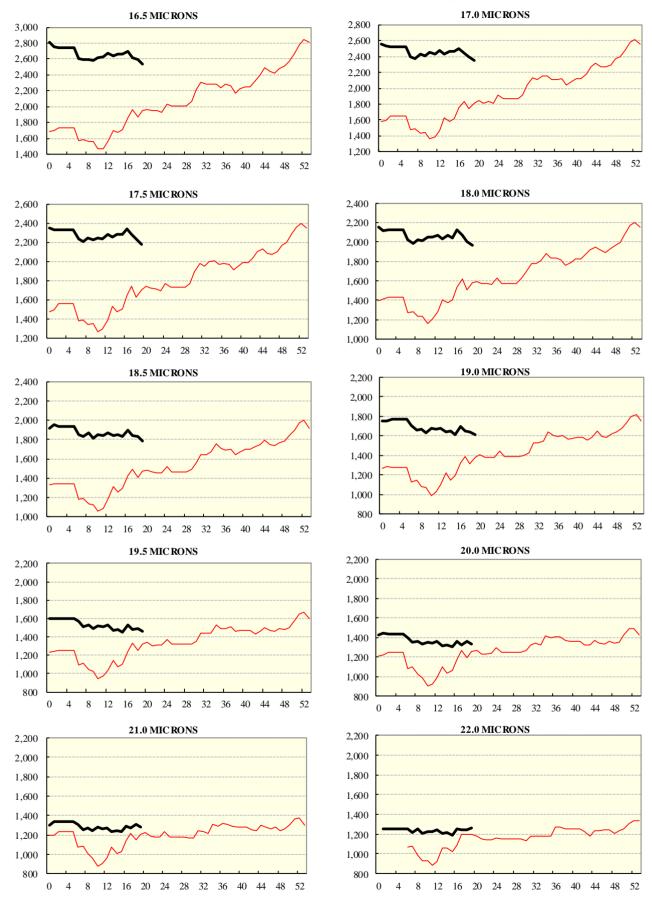
SEASON AVERAGES			
Region	This Year	Diff	
North	1441	+176	
South	1299	+142	
West	1388	+153	

COMPARED WITH WKS 1/2			
Region	This Week	Diff	
North	1394	-122	
South	1269	-97	
West	1378	-74	

REGION BALES		
This Sale:		
North	10,373	
South	20,922	
West	6,335	
Progressive Totals:		Diff
North	194,389	+40.2%
South	313,306	+28.7%
West	101,030	+10.6%

AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)

