AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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AWIS WOOL MARKET REVIEW

Week Ending 13 August 2021 (Week 06)

The AWEX EMI finished at 1372ϕ , 56ϕ lower (-3.9%) in Australian currency and 55ϕ lower (-5.2%) in US currency when sales resumed after the mid-year break in Sydney, Melbourne and Fremantle in Week 06.

49,181 bales were on offer nationally, compared with 49,003 bales in the previous sale. Growers responded to the fall by passing in 33.2% of the offering after 7.3% of the potential offering was withdrawn prior to sale. 32,839 bales were sold. AWEX reports that the value of the wool sold was \$45.7 million (\$1,392 per bale), taking the season total to \$193.3 million

(\$1,610 per bale). The number of bales sold in the first three sales of the season was 37.3% greater than in 2019/20.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 06)								
Centre	La	st Sale	Day-to-Day Changes (Week 06)			Sale-to-Sale	Closing	Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢
Eastern	02	1428	-48	-3	-5	-56 (-3.9%)	1372	-55	-42
Northern	02	1522	-46	-13	No Sale	-59 (-3.9%)	1463	-58	-45
Southern	02	1369	-49	+2	-8	-55 (-4.0%)	1314	-53	-42
Western	02	1462	-58	+2	No Sale	-56 (-3.8%)	1406	-55	-43

Sales resumed on a downward note across all types and micron ranges on Tuesday before settling at the new levels, which were then maintained over Wednesday and Thursday. The greatest overall impacts on prices were at the fine end of the Merinos and among the crossbreds. The fine Merino had been the price leaders last season, but their AWEX MPGs had eased by 3 to 4% in July.

The US Exchange Rate finished 0.95ϕ (-1.3%) lower to close at 73.65ϕ on Thursday. It had been in the 73 to 74 cent range during the break.

There were no surprises in the buying pattern which followed on from last season when 86% of Australia's wool exports went to China, followed by 4.1% to the Czech Republic and 3.7% to India.

Looking ahead, offerings for the coming three sales are forecast to be well up on the same period last year. They are expected to range from 33,706 bales to 42,636 bales and to be 43.2% more than in the same period last year. The forecast progressive difference to Week 9 is +39.8%.

Sales have resumed in South African where the Cape Wools Indicator was up by 2.1% since the closing sale of last season.

Differences in AWEX MPGs	18.5 and 22	2.0	18.0 and 22.0		17.5 and 22.0	17.0 and 22.0		16.5 and 22.0
North	Νο 22.0μ Μ	No 22.0μ MPG		No 22.0μ MPG		ì	No 22.0μ MPG	No 22.0μ MPG
South	607¢	769¢			992¢		1127¢	1327¢
Market Indicators					Change	s Fro	m	
	Week 06		Four Sales Ago Week 52		Start of the Season	Week 06 Last Year		Season Average to Week 06 Last Year
Eastern Market Indicator	1372	-96 (-6.5%)			-52 (-3.7%)		366 (+36.4%)	+322 (+29.7%)
Western Market Indicator	1406		No Sale		-46 (-3.2%)	+	351 (+33.3%)	+290 (+25.3%)

		Sa	ale-to-Sale	Changes in	Average A	WEX Meri	no Micron	Price Guide	s (MPGs)			
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ale											
Change ¢	-136	-125	-90	-110	-86	-66	-38	-43	-31			
Change %	-5.0%	-5.0%	-3.9%	-5.2%	-4.4%	-3.7%	-2.4%	-3.0%	-2.3%			
Since Start o	f the Seasor	1		•								
Change ¢	-144	-130	-91	-106	-91	-57	-36	-47	-30	-5		
Change %	-5.2%	-5.1%	-3.9%	-5.0%	-4.7%	-3.2%	-2.2%	-3.3%	-2.2%	-0.4%		
Since Week (06 Last Yea	ır		-								
Change ¢	+1003	+873	+770	+699	+602	+495	+352	+193	+100			
Change %	+57.8%	+53.0%	+49.4%	+48.8%	+45.0%	+38.8%	+28.1%	+15.5%	+8.1%			

Sale	Sale-to-Sale Changes in Other Average AWEX Price Guides							
Micron	25.0	26.0	28.0	30.0	32.0	MC		
Since Last Sa	le							
Change ¢		-38	-25	-21		-30		
Change %		-4.7%	-4.8%	-5.0%		-3.1%		
Since Start of	Since Start of the Season							
Change ¢		-38	+2	-9		-32		
Change %		-4.7%	+0.4%	-2.2%		-3.3%		
Since Week (Since Week 06 Last Year							
Change ¢		-52	-47	-47	16	123		
Change %		-6.0%	-8.3%	-10.1%	6.0%	14.6%		

MC Average Merino Cardings Price Guide

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The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the June ABS export data.

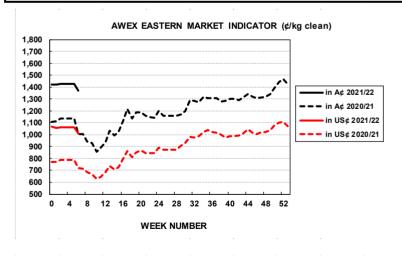
Details of	Details of this Week's Offering and the Comparison with the Previous Sale's Offering							
Centre	Last Sale		This Sale					
	Offering	Offering Passed-In Withdrawn Re-Bales Before Sale Offered Sold						
North	18,005	17,047	34.4%	4.8%	6.2%	11,191		
South	21,839	23,685	30.1%	9.1%	5.7%	16,558		
West	9,159	8,449	39.8%	6.8%	13.7%	5,090		
Australia	49,003	49,181	33.2%	7.3%	7.2%	32,839		

Progressive Changes from Last Year						
All B	1 st Time Bales					
Bales	%	%				
+15,558	+43.6%	+43.8%				
+15,606	+29.1%	+32.9%				
+9,433	+48.1%	+47.4%				
+40,597	+37.3%	+39.1%				

Next Sale Offerings and Year-on-Year Differences							
Centre	Centre Week 07 Week 08 Week 09 Differences						
North	13,028	12,026	12,800	+54.6%			
South	24,137	21,680	21,382	+44.5%			
West	4,119	No Sale	8,454	-63.1%			
New Zealand	2,500	 	2,000				
Australia	41,284	33,706	42,636	117,626			
Differences	+36.4%	+7.4%	+108.1%	+43.2%			

Exchange Rates	Last		Day-to-Day Changes				Sale-to-Sale	Closing	Season Mi	n & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	74.60	-0.69	-0.34	-0.27	+0.08	+0.27	-0.95 (-1.3%)	73.65	73.65	74.60
Euro	63.27	-0.77	+0.07	-0.13	+0.19	+0.09	-0.55 (-0.9%)	62.72	62.72	63.27

Country	% Share of Austr	Year-on-Yea	Year-on-Year % Change				
	June	July to June	July to June	July to	July to June		
	2021	2020/21	2019/20	By Weight	By Value		
China	85.7%	86.5%	80.6%	27.9%	10.8%		
Czech Republic	5.4%	4.1%	3.2%	52.4%	-7.2%		
India	4.4%	3.7%	5.2%	-14.2%	-36.4%		
Italy	0.8%	1.8%	4.0%	-46.7%	-54.9%		
Korea	1.1%	1.5%	1.9%	-2.1%	-16.0%		
Thailand	0.5%	0.4%	0.8%	-40.4%	-40.2%		
United Arab Emirates	0.5%	0.4%	0.2%	110.7%	28.2%		
Germany	0.6%	0.3%	0.4%	5.8%	-16.9%		
Change all Countries			•	+19.2%	-0.9%		



AVERAGE EMI						
This Year	1407					
Last Year	1199					
2019/20	1448					
2018/19	1939					
2017/18	1739					

This Week

First Week

Low (13/01)

18/19	1939	vvest	1437	+201
17/18	1739			
		COMPAR	RED WITH	WKS 1/2
THIS YEA	R'S EMI	Region	This Week	Diff
is Week	1372	North	1463	-53
rst Week	1420	South	1314	-52
w (13/01)	1372	West	1406	-46

Region

North

South

SEASON AVERAGES

This Year

1498

1349

Diff

+234

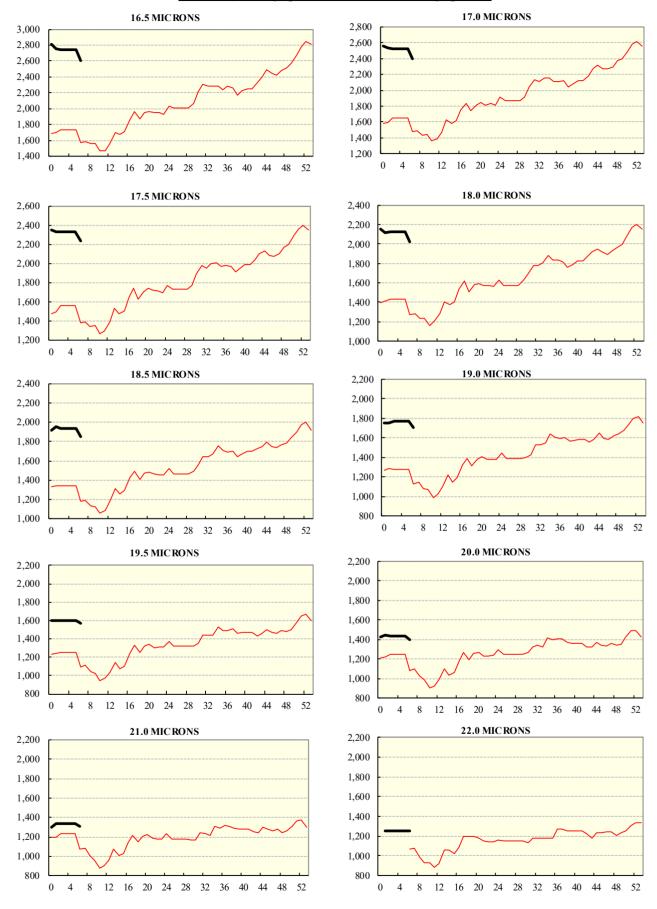
+192

High (11/01)	1428								
BALES O	BALES OFFERED								
This Year	149,444								
Last Year	108,847								
Difference	+40,597								
% Diff	+37.3%								
FIRST OFFEI	FIRST OFFERED BALES								
Difference	+39.1%								
% of Offering	91.9%								

REGION BALES		
This Sale:		
North	17,047	
South	23,685	
West	8,449	
Progressive Totals:		Diff
North	51,264	+43.6%
South	69,151	+29.1%
West	29,029	+48.1%

AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)

