## AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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### AWIS WOOL MARKET REVIEW

Week Ending 13 December 2019 (Week 24).

The AWEX EMI finished  $11\phi$  higher (+0.7%) in Australian currency and  $14\phi$  higher (+1.4%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 24.

42,542 bales were on offer nationally, compared with 37,191 bales last sale. It was the largest initial offering of the season before 10.2% of the potential offering was withdrawn prior to sale. 10.7% of the offering was then passed-in.

AWEX reports that the value of the wool sold was \$61.9 million (\$1,630 per bale), taking the season total to \$983.5 million (\$1,731 per bale). The number of bales sold at auction this season is now 17.4% less than in 2018/19.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 24)										
Centre	Last Sale		Day-to-Day Changes (Week 24)			Sale-to-Sale	Closing	Sale-to-Sa	le Changes		
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢		
Eastern	23	1492	+6	+2	+3	+11 (+0.7%)	1503	+14	+7		
Northern	23	1524	No Sale	+4	-1	+3 (+0.2%)	1527	+9	+3		
Southern	23	1471	+9	+2	+6	+17 (+1.2%)	1488	+18	+11		
Western	23	1604	No Sale	+13	-3	+10 (+0.6%)	1614	+14	+7		

The market got away to a solid start in Melbourne on Tuesday when the EMI rose by 9¢. The EMI followed up with small gains on Wednesday and Thursday in both Australian and US currencies. The sale in Fremantle followed the pattern in the East, with the WMI up by 10¢. It was a nice change after three weeks of downward movements.

The gains were enough to take the EMI back over  $1500\phi$  to  $1503\phi$ .

Merino wools up to 19.5 microns were up by around 1%, while the medium types did slightly better. Crossbreds were variable, with good gains in the South, that were partly counteracted by small losses in the North.

The US Exchange Rate finished  $0.43 \notin (0.6\%)$  higher to close at  $68.82 \notin$  on Thursday.

Buyers for China were dominant, with support from buyers for Europe and India

The weekly offerings continued moving closer to the previous year's volumes when the number of bales offered in the last four weeks was up by 3.1%, compared with a figure of -15.7% from Weeks 01 to 20.

Looking ahead, the next sale's offering is expected to be 39,400 bales. There was no comparative sale in Week 25 last year. It is the last sale prior to the Christmas break, after which sales will resume in the week ending 17 January (Week 29). In other countries, the South African sales are in recess until 9 January next year.

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Difference	Differences in AWEX MPGs		18.5 a	and 22.0	18.0 a	nd 22.0	17.5 at	nd 22.0	17.0 and	1 22.0	16.5 and	22.0
North	North		No 22.	0μ MPG	No 22.0	No 22.0µ MPG No 22.0µ		μ MPG No 22.0μ M		MPG	MPG No 22.0µ MPG	
South			3	30¢	10	)6¢	17	'3¢	241	¢ 300¢		ć
Mai	ket Indicato	or					Changes	From				
				ales Ago ek 20		Start of the Seasor	_	Week 24 Last Year			Season Average to Week 24 Last Year	
Eastern M	larket Indica	ator	-71 (	-4.5%)	-1	236 (-13.69	%)	-359 (	(-19.3%)	-	414 (-21.19	%)
Western N	Market Indic	cator	-63 (	-3.8%)	-2	-267 (-14.2%) -417 (-20.5%)		-	-462 (-21.9%)			
Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)												
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last S	ale											
Change ¢	+20	+27	+17	+12	+2	+20	+19	+28	+27	+45		
Change %	+1.0%	+1.4%	+0.9%	+0.7%	+0.1%	+1.2%	+1.1%	+1.7%	+1.6%	+2.7%		
Since Start o	f the Seasor	1										
Change ¢	-160	-206	-254	-302	-302	-312	-321	-321	-318	-325		
Change %	-7.4%	-9.6%	-11.9%	-14.3%	-14.7%	-15.3%	-15.8%	-15.8%	-15.7%	-16.0%		
Since Same	Since Same Week Last Year											
Change ¢	-561	-578	-580	-572	-553	-522	-492	-475	-444	-428		
Change %	-21.9%	-23.0%	-23.6%	-24.0%	-24.0%	-23.2%	-22.4%	-21.8%	-20.7%	-20.0%		

Sale-to-Sale Changes in Other Average AWEX Price Guides								
Micron	25.0	26.0	28.0	30.0	32.0	MC		
Since Last Sa	ale							
Change ¢		+1	+13	+23	+18	-18		
Change %		+0.1%	+1.6%	+3.6%	+4.1%	-1.7%		
Since Start of	f the Seaso	n						
Change ¢		-209	-198	-194	-136	+72		
Change %		-15.6%	-18.9%	-22.9%	-23.1%	+7.3%		
Since Same Week Last Year								
Change ¢		-82	-12	-49	-6	-71		
Change %		-6.7%	-1.4%	-7.0%	-1.3%	-6.3%		
MC Average	e Merino C	Cardings Price	ce Guide					

Me Average Merino Cardings Thee Guide

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**Progressive Changes from Last Year** 

%

-12.9%

-14.3%

-4.1%

-12.0%

1<sup>st</sup> Time Bales

%

-16.6%

-17.8%

-11.0%

-16.2%

All Bales

Bales

-28,841

-57.549

-5,908

-92,298

## **AWIS WOOL MARKET REVIEW**

#### Week Ending 13 December 2019 (Week 24)

The following tables show the details of this week's sale offering; the expected offering at next week's sale; the changes in Exchange Rates since the previous sale; and highlights from the October ABS export data.

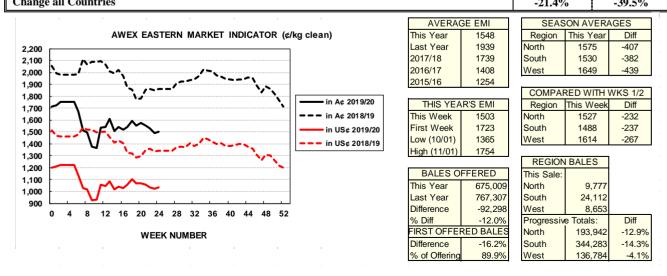
Details of this Week's Offering and the Comparison with the Previous Sale's Offering										
Centre	re Last Sale This Sale									
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold				
North	10,075	9,777	8.0%	7.2%	8.0%	8,999				
South	19,735	24,112	10.8%	9.4%	7.9%	21,502				
West	7,381	8,653	13.7%	15.5%	11.2%	7,469				
Australia	37,191	42,542	10.7%	10.2%	8.6%	37,970				

### Next Sale Offerings and Year-on-Year Differences

Contra	W1-25	Weels 26	W1-27	D:66
Centre	Week 25	Week 26	Week 27	Differences
North	10,400	No Sale	No Sale	
South	20,468	No Sale	No Sale	
West	8,562	No Sale	No Sale	
New Zealand				
Australia	39,430			39,430
Differences				

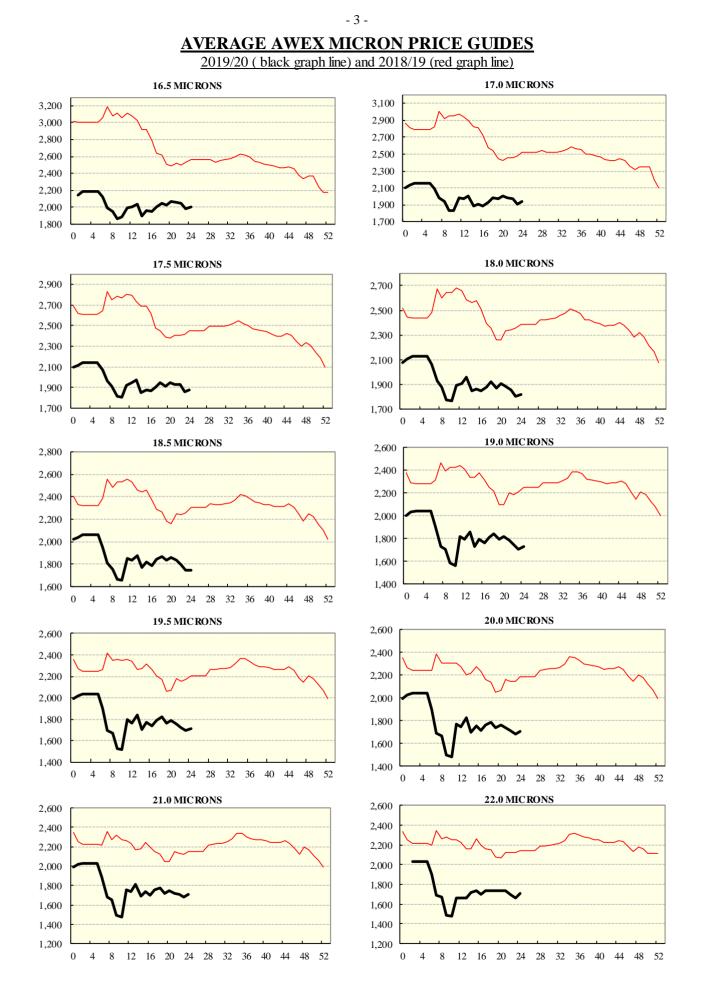
Exchange Rates	Last	Day-to-Day Changes				Sale-to-Sale	Closing	Season M	in & Max	
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	68.39	+0.04	-0.11	-0.03	-0.11	+0.64	+0.43 (+0.6%)	68.82	67.17	70.36
Euro	61.70	-0.10	+0.19	-0.09	-0.22	+0.29	+0.07 (+0.1%)	61.77	60.42	62.48

Country	% Share of Austr	ght of Wool Shipped	Year-on-Year % Change			
	October	July to October	July to October	July to October		
	2019	2019/20	2018/19	By Weight	By Value	
China	78.6%	75.8%	75.6%	-21.2%	-40.2%	
Italy	4.7%	6.7%	6.3%	-15.3%	-34.5%	
India	5.3%	5.5%	6.6%	-33.6%	-46.3%	
Czech Republic	3.1%	3.2%	3.2%	-21.0%	-41.4%	
Korea	1.4%	2.1%	2.8%	-41.3%	-52.4%	
Egypt	1.2%	1.7%	0.8%	+55.3%	+23.3%	
Thailand	1.2%	1.0%	1.1%	-33.8%	-51.3%	
Bulgaria	0.8%	0.6%	0.3%	+68.5%	+74.2%	
Change all Countries		•	-	-21.4%	-39.5%	



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## AVERAGE AWEX MICRON PRICE GUIDES 2019/20 (black graph line) and 2018/19 (red graph line)

23.0 MICRONS 2,600 2,400 2,200 2,000 1,800 1.600 1,400 1,200 0 4 8 12 16 20 24 28 32 36 40 44 48 52



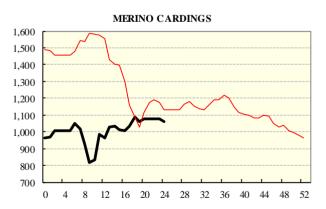












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