AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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AWIS WOOL MARKET REVIEW

Week Ending 20 August 2021 (Week 07)

The AWEX EMI continued downwards on Tuesday, but steadied on Wednesday when it moved up by 3ϕ at sales in Sydney, Melbourne and Fremantle in Week 07. The closing EMI on Wednesday was 1335ϕ , 37ϕ lower (-2.7%) in Australian currency and 41ϕ lower (-4.1%) in US currency.

32,238 bales were on offer nationally, compared with 49,181 bales last sale. Growers responded to the further downward movement in the market when 28.4% of the offering was passed in after 15.2% was withdrawn prior to sale. 23,085 bales were sold.

AWEX reports that the value of the wool sold was \$33.4 million (\$1,447 per bale), taking the season total to \$226.7 million (\$1,583 per bale). The number of bales sold at auction this season is now 19.3% greater than in 2020/21.

The New Zealand Merino Company also offered 2,187 bales in Melbourne on Wednesday in their first sale of the season. 1,533 bales were sold after a Pass-In rate of 29.9%.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 07)									
Centre	La	st Sale	Day-to	Day-to-Day Changes (Week 07)			Sale-to-Sale Closing		Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢	
Eastern	06	1372	-40	+3	No Sale	-37 (-2.7%)	1335	-41	-34	
Northern	06	1463	-34	-1	No Sale	-35 (-2.4%)	1428	-40	-33	
Southern	06	1314	-43	+6	No Sale	-37 (-2.8%)	1277	-41	-33	
Western	06	1406	-55	No Sale	No Sale	-55 (-3.9%)	1351	-55	-45	

In looking at the impact on the market more closely, there was a resumption of the pattern seen for most of last season when the best performances were at the fine end of the Merinos. Also, comment from the trade on Thursday was that there has been a increase in Inquiry that is expected to lead to a stronger market in the coming week.

The US Exchange Rate to move down when finished 1.06¢ (-1.4%) lower to close at 72.59¢ on Wednesday.

In the usual pattern, buyers for China were dominant, with support from buyers for Europe and India.

Looking ahead, offerings for the coming three sales are expected to range from 32,337 bales to 40,395 bales and to be 42.6% more than in the same period last year. The forecast progressive difference to Week 10 is +35.0%.

In other countries, the South African Cape Wools Indicator was up by 0.9% since the first Sale against a 0.7% depreciation of the Rand against the US Dollar and a 0.9% depreciation against the Euro.

Differences in AWEX MPGS	16.5 and 22	2.0	.0 18.0 and 22.0		17.0 and 22.0	10.5 and 22.0
North	Νο 22.0μ Μ	PG No 22	0μ MPG	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG
South	624¢	7	752¢		1139¢	No 16.5μ MPG
Market Indicators			_	Change	s From	
	Week 07	Four Sales A Week 53		Start of the Season	Week 07 Last Year	Season Average to Week 07 Last Year
Eastern Market Indicator	1335	-88 (-6.2%	5)	-89 (-6.3%)	+331 (+33.0%)	+324 (+30.4%)
Western Market Indicator	1351	-89 (-6.2%	5)	-101 (-7.0%)	+295 (+27.9%)	+290 (+25.8%)

	Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)											
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ale											
Change ¢	-11	-22	-31	-33	-20	-48	-55	-44	-55	-36		
Change %	-0.4%	-0.9%	-1.4%	-1.6%	-1.1%	-2.8%	-3.5%	-3.2%	-4.2%	-2.9%		
Since Start o	f the Seasor	1							•			
Change ¢	-155	-152	-122	-139	-111	-105	-91	-91	-85	-41		
Change %	-5.6%	-6.0%	-5.2%	-6.5%	-5.7%	-6.0%	-5.7%	-6.3%	-6.4%	-3.3%		
Since Week	07 Last Yea	ır							•			
Change ¢	+1006	+882	+821	+707	+642	+515	+398	+255	+167	+142		
Change %	+63.4%	+59.1%	+59.1%	+55.2%	+53.8%	+45.1%	+35.8%	+23.3%	+15.4%	+13.2%		

Sale	Sale-to-Sale Changes in Other Average AWEX Price Guides						
Micron	25.0	26.0	28.0	30.0	32.0	MC	
Since Last Sale							
Change ¢		-8	-18	-14		-33	
Change %		-1.0%	-3.6%	-3.5%		-3.5%	
Since Start of	the Seaso	n					
Change ¢		-46	-16	-23	+3	-65	
Change %		-5.7%	-3.2%	-5.7%	+1.1%	-6.7%	
Since Week (Since Week 07 Last Year						
Change ¢		-14	-45	-70	-2	+244	
Change %		-1.8%	-8.6%	-15.4%	-0.7%	+37.1%	

MC Average Merino Cardings Price Guide

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The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the June ABS export data.

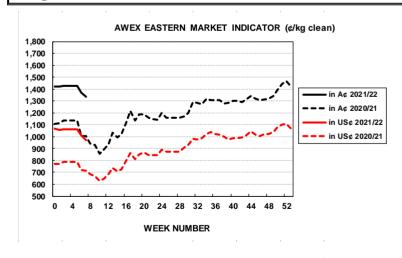
Details of	Details of this Week's Offering and the Comparison with the Previous Sale's Offering						
Centre	Last Sale		This Sale				
	Offering	Offering Passed-In Withdrawn Re- Bales Before Sale Offered Sold					
North	17,047	11,386	29.9%	11.8%	6.6%	7,982	
South	23,685	16,764	20.3%	19.1%	3.4%	13,354	
West	8,449	4,088	57.2%	6.8%	21.1%	1,749	
Australia	49,181	32,238	28.4%	15.2%	6.8%	23,085	

Progressive Changes from Last Year					
All B	1 st Time Bales				
Bales	%	%			
+18,237	+41.1%	+41.5%			
+16,278	+23.4%	+27.3%			
+8,045	+32.1%	+27.9%			
+42,560	+30.6%	+32.1%			

	Next Sale Offerings and Year-on-Year Differences				
Centre	Week 08	Week 09	Week 10	Differences	
North	13,537	12,370	11,680	+64.4%	
South	18,800	20,485	22,415	+42.5%	
West	No Sale	7,154	6,300	-51.0%	
New Zealand		2,000			
Australia	32,337	40,009	40,395	112,741	
Differences	+3.0%	+95.3%	+48.8%	+42.6%	

Exchange Rates	Last		Day-to-Day Changes			Sale-to-Sale	Closing	Season Mi	n & Max	
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	73.65	-0.28	-0.01	-0.25	-0.52	No	-1.06 (-1.4%)	72.59	72.59	74.60
Euro	62.72	-0.21	-0.27	-0.12	-0.15	Sale	-0.75 (-1.2%)	61.97	61.97	63.27

Country	% Share of Austra	ght of Wool Shipped	Year-on-Year % Change			
	June	July to June	July to June	July to June		
	2021	2020/21	2019/20	By Weight	By Value	
China	85.7%	86.5%	80.6%	+27.9%	+10.8%	
Czech Republic	5.4%	4.1%	3.2%	+52.4%	-7.2%	
India	4.4%	3.7%	5.2%	-14.2%	-36.4%	
Italy	0.8%	1.8%	4.0%	-46.7%	-54.9%	
Korea	1.1%	1.5%	1.9%	-2.1%	-16.0%	
Thailand	0.5%	0.4%	0.8%	-40.4%	-40.2%	
United Arab Emirates	0.5%	0.4%	0.2%	+110.7%	+28.2%	
Germany	0.6%	0.3%	0.4%	+5.8%	-16.9%	
Change all Countries		_		+19.2%	-0.9%	



AVENA	JE EIVII	
This Year	1389	
Last Year	1199	١
2019/20	1448	9
2018/19	1939	١
2017/18	1739	
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AVERAGE EMI

SEASON AVERAGES					
Region This Year Diff					
North	1481	+216			
South	1331	+174			
West 1415 +180					

THIS YEA	THIS YEAR'S EMI					
This Week	1335					
First Week	1420					
Low (12/01)	1335					
High (11/01)	1428					

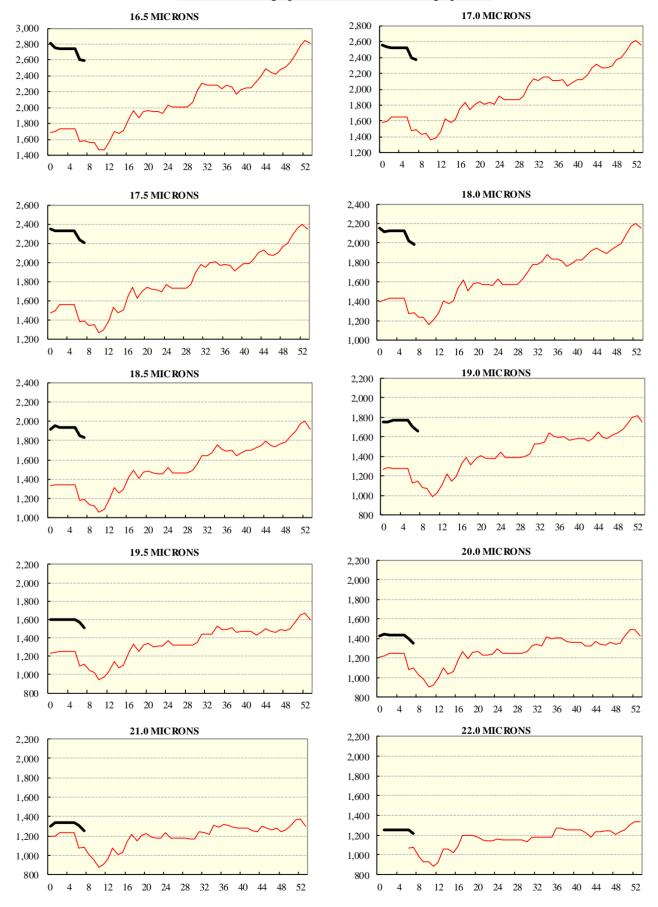
COMPARED WITH WKS 1/2				
Region	This Week	Diff		
North	1428	-88		
South	1277	-89		
West	1351	-101		
_				
REGION BALES				

BALES OFFERED			
This Year	181,682		
Last Year	139,122		
Difference	+42,560		
% Diff	+30.6%		
FIRST OFFERED BALES			
Difference	+32.1%		
% of Offering	92.2%		

This Sale:		
North	11,386	
South	16,764	
West	4,088	
Progressive Totals:		Diff
North	62,650	
South	85,915	+23.4%
West	33,117	+32.1%

AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)

