# AUSTRALIANWOOL INDUSTRIES SECRETARIAT INC

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#### AWIS WOOL MARKET REVIEW

Week Ending 21 August 2020 (Week 08)

The AWEX EMI finished at  $945\phi$ ,  $59\phi$  lower (-5.9%) in Australian currency and  $30\phi$  lower (-4.2%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 08.

31,394 bales were on offer nationally, compared with 30,275 bales last sale. 24.9% of the offering was passed in after 6.6% of the potential offering was withdrawn prior to sale, leaving 23,569 bales as sold.

AWEX reports that the value of the wool sold was \$25.3 million (\$1,073 per bale), taking the season total to \$170.2 million (\$1,207 per bale). The number of bales sold at auction this season is now 0.9% greater than in 2018/19.

The New Zealand Merino Company also offered 1,782 bales in Melbourne on Wednesday, of which 40.0% were passed in.

			•				•			
	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 08)									
Centre	La	st Sale	Day-to-Day Changes (Week 08)		Sale-to-Sale Closing		Sale-to-Sale Changes			
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢	
Eastern	07	1004	-25	-34	No Sale	-59 (-5.9%)	945	-30	-36	
Northern	07	1046	-23	-32	No Sale	-55 (-5.3%)	991	-27	-33	
Southern	07	977	-26	-36	No Sale	-62 (-6.3%)	915	-32	-37	
Western	07	1056	No Sale	-67	No Sale	-67 (-6.3%)	989	-35	-40	

It was a disappointing sale outcome after the steadying of the previous week. There were falls across all types and micron ranges on both days, with the falls generally increasing on a percentage basis as the micron range increased. This flowed through to the crossbreds, where the falls were greater than those seen among the Merinos.

The US Exchange Rate finished  $1.31\phi$  (1.8%) higher to close at  $72.49\phi$  on Wednesday. This did not help, as it was the highest level since the beginning of February last year.

Buyers for China continued their dominance. There was also an obvious presence of interest for Europe again this week.

Looking ahead, offerings for the coming three sales are expected to range from 28,343 bales to 34,809 bales and to be 46.0% more than in the same period last year. The forecast progressive difference to Week 11 is 13.8%. The large percentage change in the offerings is due to the three sales is the same weeks last year ranging from 19,200 to 25,300 bales.

In other countries, the South African Cape Wools Indicator was down by 4.1% since last week against a 1.1% appreciation of the Rand against the US Dollar and a 0.4% depreciation against the Euro.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22	2.0	16.5 and 22.0
North	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG	Νο 22.0μ Μ	PG	No 22.0μ MPG
South	167¢	237¢	343¢	431¢		572¢
Market Indicator	Changes From					
	Four Sales Ago Week 01	Start of the Season		Week 08 Season Average		eason Average to Teek 08 Last Year
Eastern Market Indicator	-171 (-15.3%)	-180 (-16.09	%) -552	(-36.9%)		-592 (-36.3%)
Western Market Indicator	-196 (-16.5%)	-205 (-17.29	%) No	o Sale		No Sale

		Sa	ale-to-Sale	Changes in	Average A	WEX Meri	no Micron	Price Guide	es (MPGs)			
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ile											
Change ¢	-25	-62	-45	-50	-61	-67	-69	-72	-76	-89		
Change %	-1.6%	-4.2%	-3.2%	-3.9%	-5.1%	-5.9%	-6.2%	-6.6%	-7.0%	-8.3%		
Since Start of	Since Start of the Season											
Change ¢	-155	-190	-184	-190	-208	-204	-205	-210	-210			
Change %	-9.0%	-11.7%	-12.0%	-13.4%	-15.5%	-15.9%	-16.4%	-17.0%	-17.2%			
Since Same V	Week Last \	Year										
Change ¢	-392	-508	-573	-644	-622	-625	-629	-639	-648	-691		
Change %	-20.1%	-26.2%	-29.9%	-34.4%	-35.5%	-36.7%	-37.6%	-38.4%	-39.1%	-41.3%		

Sale	Sale-to-Sale Changes in Other Average AWEX Price Guides								
Micron	25.0	26.0	28.0	30.0	32.0	MC			
Since Last Sa	le								
Change ¢		-73	-56	-26	-29	-26			
Change %		-9.4%	-10.7%	-5.7%	-10.7%	-4.0%			
Since Start of	Since Start of the Season								
Change ¢		-132	-99	-38	-27	-196			
Change %		-15.8%	-17.5%	-8.2%	-10.1%	-23.7%			
Since Same V	Veek Last	Year		•					
Change ¢		-444	-395	-278	-228	-294			
Change %		-38.6%	-45.8%	-39.4%	-48.6%	-31.8%			

MC Average Merino Cardings Price Guide

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Week Ending 21 August 2020 (Week 08)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the June ABS export data.

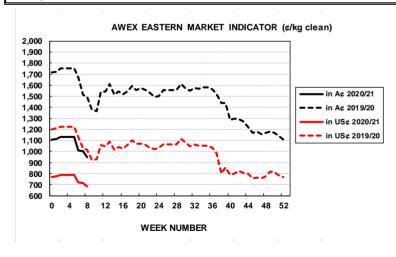
Details of this Week's Offering and the Comparison with the Previous Sale's Offering									
Centre	Last Sale		This Sale						
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold			
North	8,707	8,210	21.0%	3.8%	18.8%	6,483			
South	16,092	17,497	20.5%	5.5%	12.8%	13,918			
West	5,476	5,687	44.3%	13.0%	36.9%	3,168			
Australia	30,275	31,394	24.9%	6.6%	18.7%	23,569			

Progressive Changes from Last Year						
All B	1 <sup>st</sup> Time Bales					
Bales	%	%				
-7,176	-12.0%	-13.9%				
+5,478	+6.7%	+6.1%				
+3,691	+13.6%	+11.5%				
+1,993	+1.2%	-0.4%				

Next Sale Offerings and Year-on-Year Differences								
Centre	Week 09	Week 10	Week 11	Differences				
North	8,147	7,309	7,134	+17.8%				
South	14,119	20,200	14,609	+49.5%				
West	No Sale	7,300	6,600	-2.5%				
New Zealand		2,700						
Australia	33,413	34,809	28,343	96,565				
Differences	+32.2%	+60.5%	+47.7%	+46.0%				

Exchange Rates	Last		Day-to-Day Changes			Sale-to-Sale	Closing	Season M	in & Max	
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	71.18	+0.39	+0.26	+0.42	+0.24	Public	+1.31 (+1.8%)	72.49	69.24	72.49
Euro	60.72	-0.17	+0.01	+0.20	-0.03	Holiday	+0.01 (+0.0%)	60.73	60.72	61.56

Country	% Share of Austra	lia's Wool Exports by Wei	ght of Wool Shipped	Year-on-Yea	r % Change	
	June	7 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3		July to June		
	2020	2019/20	2018/19	By Weight	By Value	
China	92.1%	80.7%	77.9%	-13.2%	-33.3%	
India	2.1%	5.2%	5.8%	-24.9%	-38.9%	
Italy	1.0%	4.0%	4.6%	-26.7%	-41.5%	
Czech Republic	0.5%	3.2%	3.6%	-26.3%	-38.3%	
Korea	1.2%	1.9%	2.4%	-35.6%	-46.5%	
Egypt	0.3%	1.0%	0.9%	-7.4%	-27.5%	
Thailand	0.5%	0.8%	0.9%	-25.9%	-47.0%	
Taiwania	0.1%	0.5%	0.6%	-33.2%	-54.8%	
Change all Countries				-16.2%	-35.1%	



AVERAG	AVERAGE EMI			SON AVERAGE		
This Year	1041		Region	This Year		
Last Year	1448		North	1083		
2018/19	1939		South	1014		
2017/18	1739		West	1097		
2016/17	1/108					

THIS YEAR'S EMI				
945				
1116				
945				
1134				

			REGION	BA
BALES O	FFERED		This Sale:	
his Year	170,516		North	
ast Year	168,523		South	
Difference	+1,993		West	
6 Diff	+1.2%		Progressiv	е То
IRST OFFERED BALES			North	
Difference	-0.4%		South	
6 of Offering	89.3%		West	

COMPARED WITH WKS 1/2				
Region	This Week	Diff		
North	991	-176		
South	915	-183		
West	989	-205		

Diff

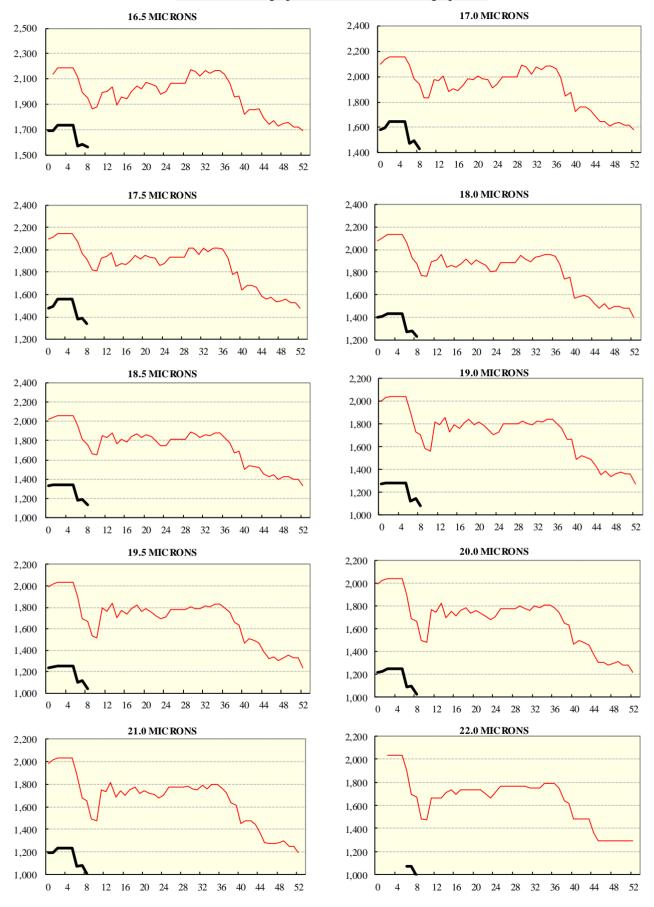
-412

-456

KEGION		
This Sale:		
North	8,210	
South	17,497	
West	5,687	
Progressive Totals:		Diff
North	52,623	-12.0%
South	87,134	+6.7%
West	30,759	+13.6%

### **AVERAGE AWEX MICRON PRICE GUIDES**

2020/21 (black graph line) and 2019/20 (red graph line)



### **AVERAGE AWEX MICRON PRICE GUIDES**

2020/21 (black graph line) and 2019/20 (red graph line)

