

# AUSTRALIANWOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive  
Sunshine West Vic 3020  
Australia  
Tel: 03 9311 0103  
Fax: 03 9311 0138



Email: awis@woolindustries.org  
Web: www.woolindustries.org  
ABN: 30 454 304 967  
Reg No: A0041776E

## AWIS WOOL MARKET REVIEW

Week Ending 22 January 2021 (Week 30)

The AWEX EMI finished 30¢ higher (+2.6%) in Australian currency and 26¢ higher (+2.9%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 30.

44,254 bales were on offer nationally, compared with 52,290 bales last sale. 7.6% of the offering was passed in after 8.5% of the potential offering was withdrawn prior to sale. 40,883 bales were sold.

AWEX reports that the value of the wool sold was \$57.3 million (\$1,402 per bale), taking the season total to \$898.6 million (\$1,277 per bale). The number of bales sold at auction this season is now 0.9% greater than in 2019/20.

Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 30)									
Centre	Last Sale		Day-to-Day Changes (Week 30)			Sale-to-Sale Change	Closing Indicator	Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday			US ¢	Euro ¢
Eastern	29	1172	0	+18	+12	+30 (+2.6%)	1202	+26	+22
Northern	29	1233	+8	+16	No Sale	+24 (+1.9%)	1257	+21	+18
Southern	29	1134	-5	+18	+20	+33 (+2.9%)	1167	+28	+25
Western	29	1222	-12	0	No Sale	-12 (-1.0%)	1210	-7	-5

The market got away to a good start at the fine end on Tuesday with rises of 75¢ and 70¢ in the 16.5 and 17.0 AWEX MPGs in the North and 70¢ and 55¢ in the South. The rises in the MPGs changed to falls as the micron ranges broadened.

Wednesday's Merino market saw the rises continue at the fine end and extend across all Merino Micron ranges; before going onto a strong finish on Thursday when the 16.5 and 17.0 average MPGs were up by 156¢ and 128¢ for the week.

The large crossbred offering finished down at 26 microns, but up or unchanged at other micron ranges.

The US Exchange Rate continued its upward movement when it finished a further 0.20¢ (0.3%) higher to close at 77.71¢ on Thursday. It is 12.2% greater than the value of 69.24¢ in Week 01.

Buyers for China continued their dominance, while European interests also had a presence on the major buyers' list. 88% of Australia's exports for the July to November period went to China; and were 16.7% greater than in 2019/20.

Sales resumed in South Africa, where Cape Wools Indicator was down by 0.5% since the previous sale in December against a 2.7% appreciation of the Rand against the US Dollar and a 3.2% appreciation against the Euro.

Looking ahead, offerings for the coming three sales are expected to range from 38,366 bales to 44,735 bales and to be 20.9% more than in the same period last year. The forecast progressive difference to Week 33 is +0.5%.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG
South	433¢	565¢	768¢	910¢	1096¢

Market Indicator	Changes From			
	Four Sales Ago Week 23	Start of the Season	Week 30 Last Year	Season Average to Week 30 Last Year
Eastern Market Indicator	+58 (+5.1%)	+77 (+6.8%)	-374 (-23.7%)	-473 (-30.5%)
Western Market Indicator	+12 (+1.0%)	+16 (+1.3%)	-475 (-28.2%)	-524 (-31.7%)

Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)												
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sale												
Change ¢	+156	+128	+118	+66	+64	+33	+31	+18	+2	-20		
Change %	+7.6%	+6.7%	+6.6%	+4.0%	+4.3%	+2.4%	+2.3%	+1.4%	+0.2%	-1.7%		
Since Start of the Season												
Change ¢	+503	+421	+367	+277	+218	+149	+105	+34	-46			
Change %	+29.3%	+26.0%	+24.0%	+19.5%	+16.3%	+11.6%	+8.4%	+2.8%	-3.8%			
Since Same Week Last Year												
Change ¢	+56	-37	-118	-223	-310	-373	-434	-507	-589			
Change %	+2.6%	-1.8%	-5.9%	-11.6%	-16.6%	-20.7%	-24.3%	-28.6%	-33.4%			

Sale-to-Sale Changes in Other Average AWEX Price Guides						
Micron	25.0	26.0	28.0	30.0	32.0	MC
Since Last Sale						
Change ¢		-8	+12	+1	+4	+53
Change %		-1.1%	+2.6%	+0.3%	+1.6%	+6.5%
Since Start of the Season						
Change ¢		-127	-88	-96	-13	+44
Change %		-15.2%	-15.5%	-20.6%	-4.9%	+5.3%
Since Same Week Last Year						
Change ¢		-403	-358	-303	-184	-273
Change %		-36.2%	-42.8%	-45.0%	-41.9%	-23.9%

MC Average Merino Cardings Price Guide

# AWIS WOOL MARKET REVIEW

Week Ending 22 January 2021 (Week 30)

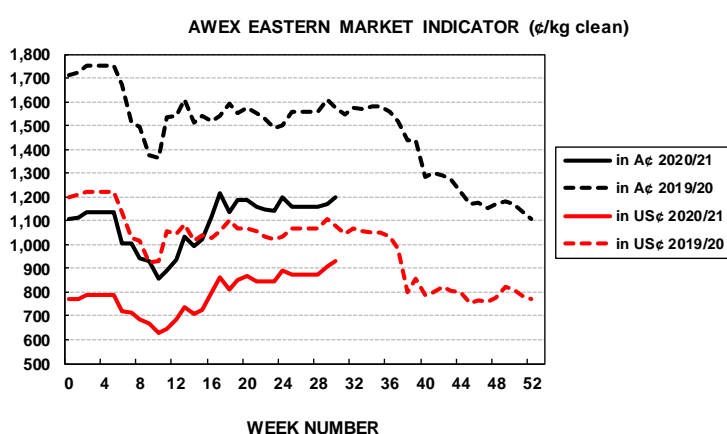
The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the November ABS export data.

Details of this Week's Offering and the Comparison with the Previous Sale's Offering							Progressive Changes from Last Year		
Centre	Last Sale	This Sale					All Bales		1 <sup>st</sup> Time Bales
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re-Offered	Bales Sold	Bales	%	%
North	13,168	11,734	7.8%	6.4%	4.7%	10,814	-7,727	-3.4%	-2.3%
South	28,573	23,861	6.1%	10.1%	6.9%	22,394	+2,412	+0.6%	+1.1%
West	10,549	8,659	11.4%	6.7%	15.1%	7,675	-11,525	-6.8%	-4.7%
Australia	52,290	44,254	7.6%	8.5%	7.9%	40,883	-16,840	-2.1%	-1.0%

Next Sale Offerings and Year-on-Year Differences				
Centre	Week 31	Week 32	Week 33	Differences
North	10,939	10,370	9,850	+19.9%
South	23,699	21,396	28,285	+39.3%
West	8,480	6,600	6,600	-15.9%
New Zealand				
Australia	43,118	38,366	44,735	126,219
Differences	+27.9%	+25.5%	+11.3%	+20.9%

Exchange Rates (Reserve Bank)	Last Sale	Day-to-Day Changes					Sale-to-Sale Change	Closing Value	Season Min & Max	
		Fri	Mon	Tues	Wed	Thur			Min	Max
United States	77.51	+0.15	-0.81	+0.33	+0.04	+0.49	+0.20 (+0.3%)	77.71	69.24	77.71
Euro	63.79	+0.14	-0.26	+0.14	-0.21	+0.46	+0.27 (+0.4%)	64.06	59.77	64.06

Country	% Share of Australia's Wool Exports by Weight of Wool Shipped			Year-on-Year % Change	
	November 2020	July to November 2020/21	July to November 2019/20	By Weight	By Value
China	88.4%	87.8%	77.0%	+16.7%	-14.8%
Czech Republic	4.8%	4.0%	3.1%	+30.9%	-30.7%
India	2.6%	2.9%	5.8%	-49.1%	-68.2%
Korea	1.5%	1.7%	2.0%	-10.5%	-31.9%
Italy	1.3%	1.5%	6.0%	-74.3%	-80.3%
Thailand	0.2%	0.4%	0.9%	-55.2%	-67.5%
Germany	0.2%	0.3%	0.4%	-15.9%	-27.5%
Egyptny	0.1%	0.3%	1.3%	-78.2%	-85.5%
Change all Countries				+2.4%	-28.4%



AVERAGE EMI	
This Year	1079
Last Year	1448
2018/19	1939
2017/18	1739
2016/17	1408

THIS YEAR'S EMI	
This Week	1202
First Week	1116
Low (11/01)	858
High (13/01)	1219

BALES OFFERED	
This Year	797,872
Last Year	814,712
Difference	-16,840
% Diff	-2.1%
FIRST OFFERED BALES	
Difference	-1.0%
% of Offering	91.1%

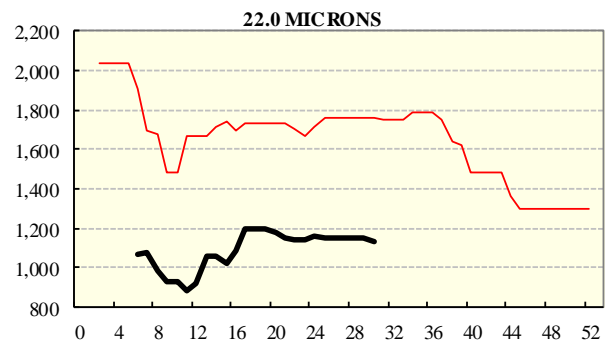
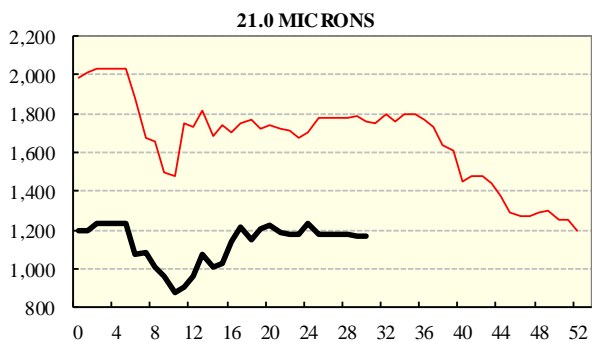
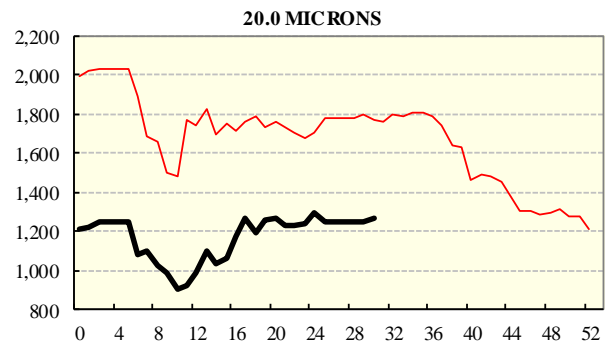
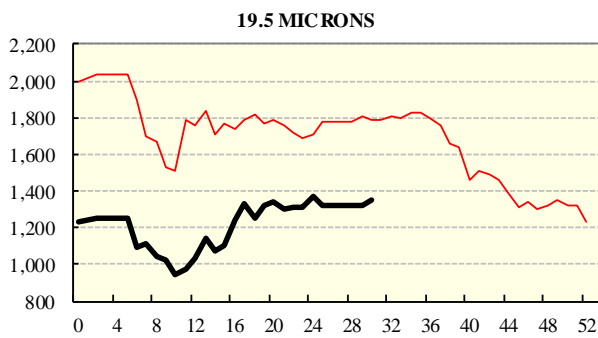
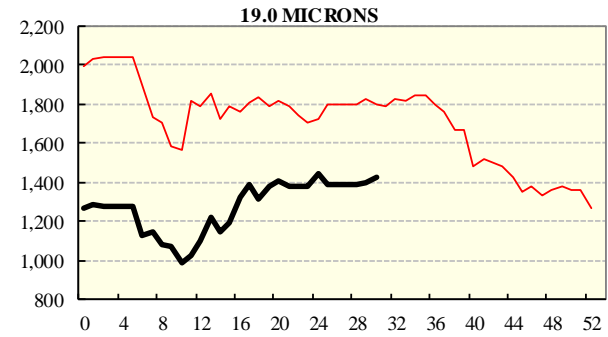
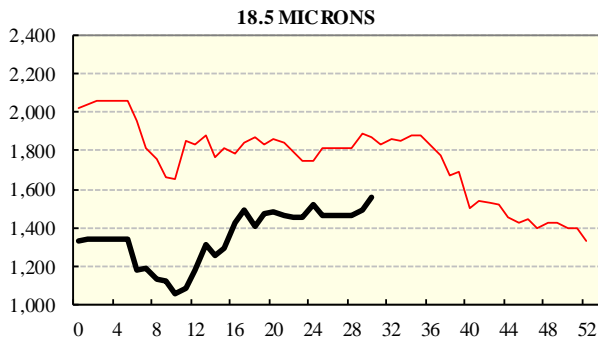
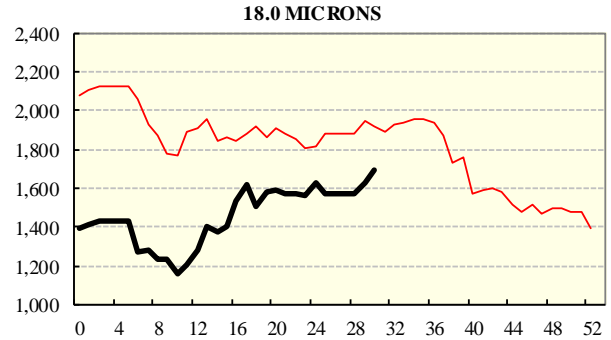
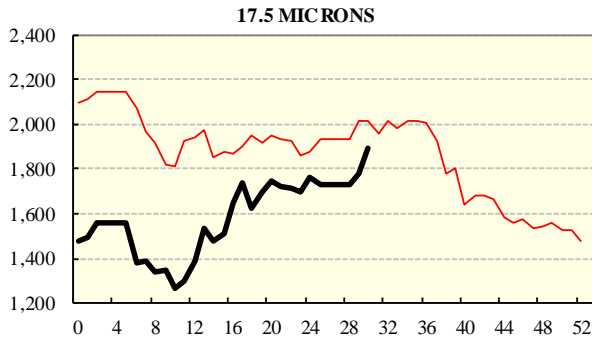
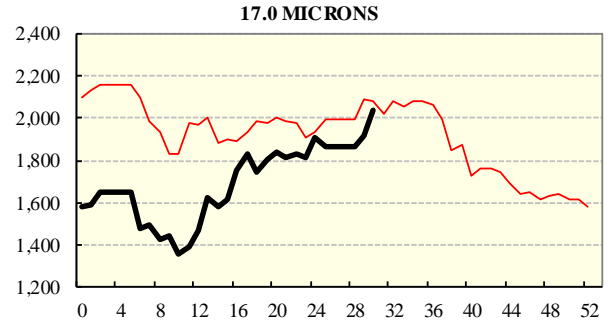
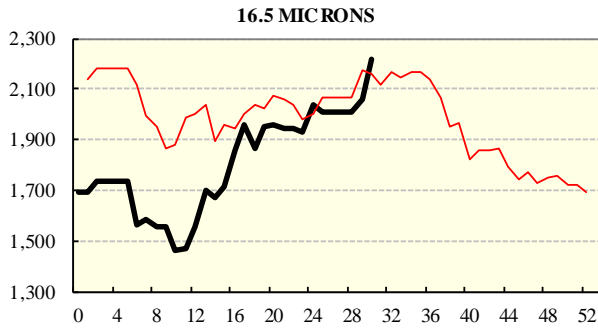
SEASON AVERAGES		
Region	This Year	Diff
North	1134	-347
South	1045	-381
West	1129	-425

COMPARED WITH WKS 1/2		
Region	This Week	Diff
North	1257	+90
South	1167	+69
West	1210	+16

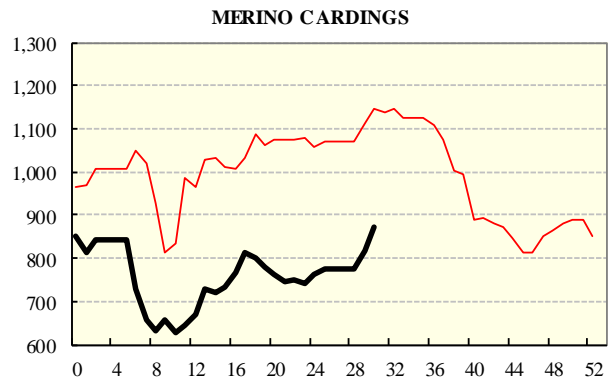
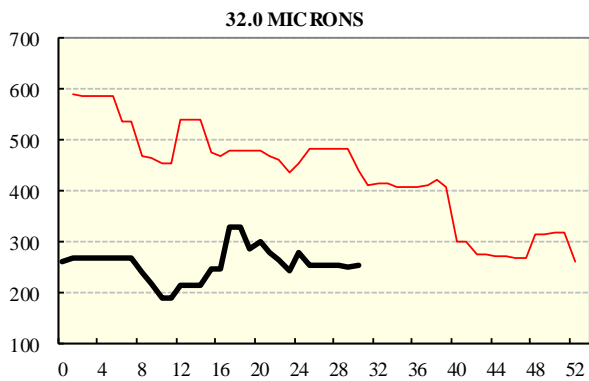
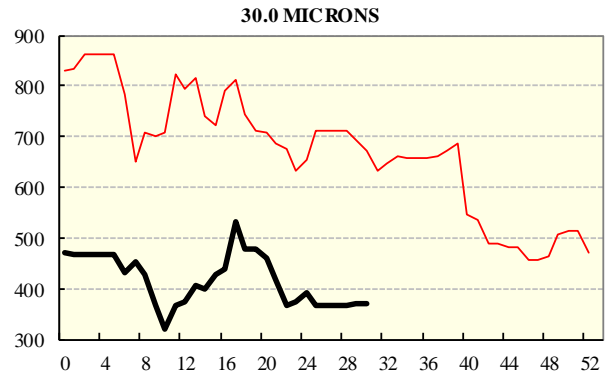
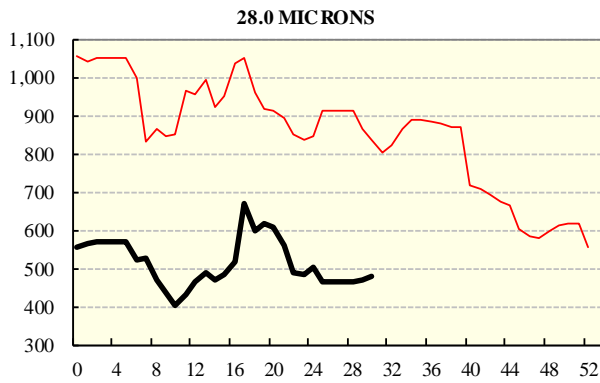
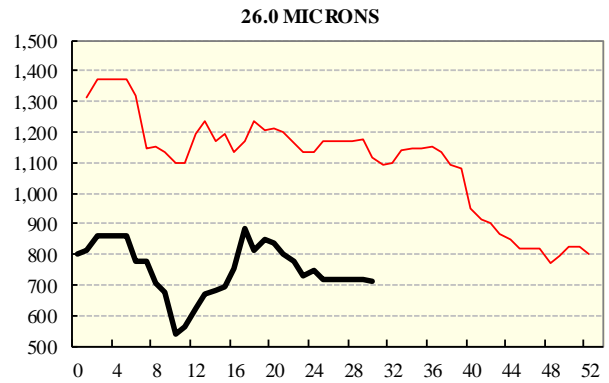
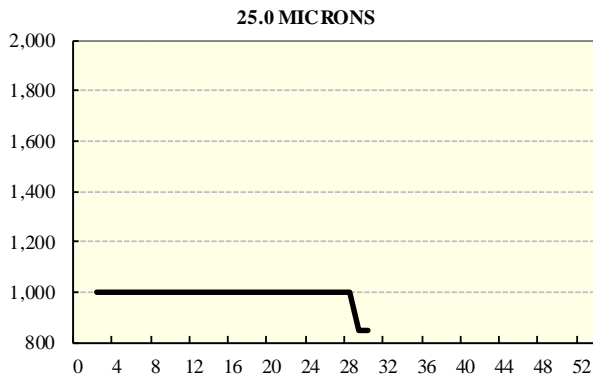
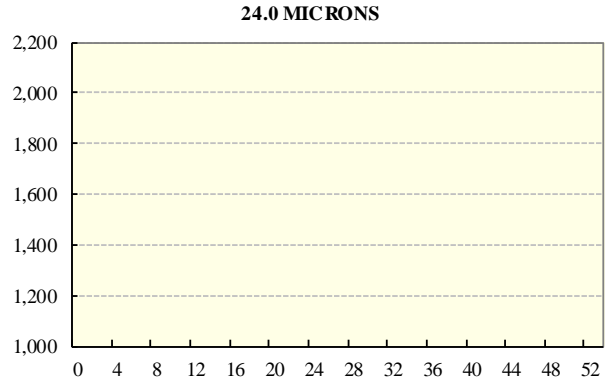
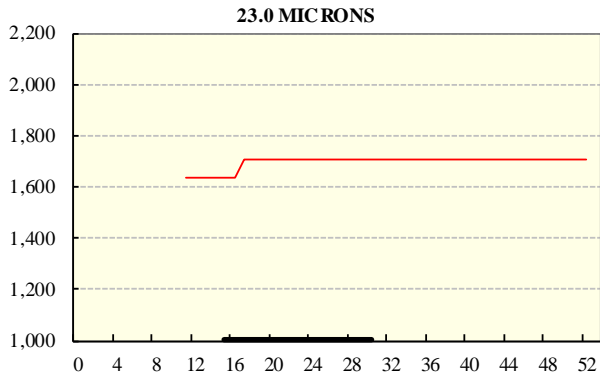
REGION BALES		
This Sale:		
North	11,734	
South	23,861	
West	8,659	
Progressive Totals:		
North	220,745	-3.4%
South	419,452	+0.6%
West	157,675	-6.8%

## **AVERAGE AWEX MICRON PRICE GUIDES**

2020/21 ( black graph line) and 2019/20 (red graph line)



**AVERAGE AWEX MICRON PRICE GUIDES**  
**2020/21 ( black graph line) and 2019/20 (red graph line)**



**EASTERN MARKET INDICATOR (EMI) SINCE 1999/00 (¢/kg clean)**  
(In Australian, United States and European Currencies)

