

AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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AI AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC.

Week Ending 22 October 2021 (Week 16)

The AWEX EMI finished 46¢ higher (+3.5%) in Australian currency and 56¢ higher (+5.8%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 16.

33,543 bales were on offer nationally, compared with 40,069 bales last sale. 5.6% of the offering was passed in after 4.3% of the potential offering was withdrawn prior to sale. 31,663 bales were sold.

AWEX reports that the value of the wool sold was \$55.8 million (\$1,761 per bale), taking the season total to \$666.4 million (\$1,606 per bale). The number of bales sold at auction this season is now 26.0% greater than in 2020/21.

The New Zealand Merino Company also offered 1,394 bales in Melbourne on Tuesday, of which 7.9% were passed in.

Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 16)									
Centre	Last Sale		Day-to-Day Changes (Week 16)			Sale-to-Sale Change	Closing Indicator	Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday			US ¢	Euro ¢
Eastern	15	1323	+50	-4	No Sale	+46 (+3.5%)	1369	+56	+40
Northern	15	1408	+58	-10	No Sale	+48 (+3.4%)	1456	+59	+42
Southern	15	1267	+44	0	No Sale	+44 (+3.5%)	1311	+53	+39
Western	15	1349	+49	+3	No Sale	+52 (+3.9%)	1401	+61	+45

It was another week in which there was a substantial rise in the market on Tuesday, followed by a steady on Wednesday. There were very good rises across the Merino types on Tuesday that were greatest among the broader types. Advice from wool trade is that an onset of cold weather in China lead to an increase in demand for wool at retail.

There were also media reports of China responding to the energy issues during the week.

The US Exchange Rate continued its upward path when it finished 1.59¢ (2.2%) higher to close at 74.99¢ on Wednesday. It was the first time that it has exceeded 74¢ this season

In the usual pattern, buyers for China were dominant with support from buyers for Europe and India.

Looking ahead, offerings for the coming three sales are expected to range from 39,377 bales to 45,755 bales and to be 28.2% more than in the same period last year. The forecast progressive difference to Week 19 is 31.2%.

In other countries, the South African Cape Wools Indicator was up by 2.2% since last week against a 2.4% appreciation of the Rand against the US Dollar and a 1.7% appreciation against the Euro.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG
South	662¢	907¢	1127¢	1254¢	1444¢

Market Indicators	Week 16	Changes From			
		Four Sales Ago Week 12	Start of the Season	Week 16 Last Year	Season Average to Week 16 Last Year
Eastern Market Indicator	1369	+1 (+0.1%)	-55 (-3.9%)	+252 (+22.6%)	+361 (+36.1%)
Western Market Indicator	1401	+4 (+0.3%)	-51 (-3.5%)	+234 (+20.1%)	+338 (+32.1%)

Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)												
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sale												
Change ¢	+31	+34	+58	+91	+66	+81	+84	+59	+61	+62		
Change %	+1.2%	+1.4%	+2.5%	+4.5%	+3.6%	+5.0%	+5.8%	+4.5%	+5.0%	+5.2%		
Since Start of the Season												
Change ¢	-55	-30	+11	+4	-48	-66	-68	-80	-43	-2		
Change %	-2.0%	-1.2%	+0.5%	+0.2%	-2.5%	-3.7%	-4.2%	-5.5%	-3.2%	-0.2%		
Since Week 16 Last Year												
Change ¢	+834	+741	+694	+592	+469	+377	+288	+187	+153	+168		
Change %	+44.9%	+42.2%	+42.1%	+38.5%	+32.8%	+28.6%	+23.1%	+15.9%	+13.4%	+15.5%		

Sale-to-Sale Changes in Other Average AWEX Price Guides						
Micron	25.0	26.0	28.0	30.0	32.0	MC
Since Last Sale						
Change ¢		+33	+4	+2		+18
Change %		+4.9%	+1.0%	+0.6%		+2.1%
Since Start of the Season						
Change ¢		-107	-76	-66		-85
Change %		-13.2%	-15.4%	-16.2%		-8.8%
Since Week 16 Last Year						
Change ¢		-47	-99	-98		+113
Change %		-6.3%	-19.1%	-22.3%		+14.7%

MC Average Merino Cardings Price Guide

AWIS WOOL MARKET REVIEW

Week Ending 22 October 2021 (Week 16)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the August ABS export data.

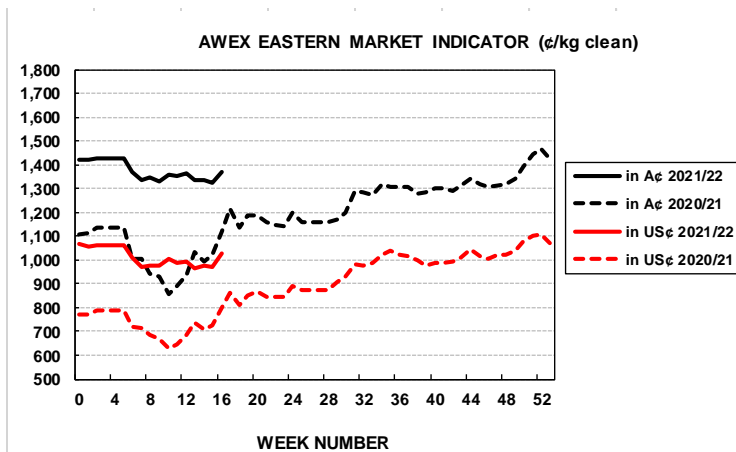
Details of this Week's Offering and the Comparison with the Previous Sale's Offering						
Centre	Last Sale	This Sale				
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold
North	10,871	9,682	6.0%	4.2%	6.1%	9,101
South	22,108	18,197	4.4%	3.8%	8.8%	17,397
West	7,090	5,664	8.8%	5.9%	13.0%	5,165
Australia	40,069	33,543	5.6%	4.3%	8.7%	31,663

Progressive Changes from Last Year		
All Bales		1 st Time Bales
Bales	%	%
+50,411	+45.6%	+42.9%
+55,135	+28.3%	+28.7%
+14,130	+21.1%	+21.6%
+119,276	+32.0%	+31.8%

Next Sale Offerings and Year-on-Year Differences				
Centre	Week 17	Week 18	Week 19	Differences
North	12,639	12,890	11,700	+32.3%
South	24,132	23,930	20,077	+40.0%
West	8,984	7,640	7,600	-0.4%
New Zealand	1,500	1,500		
Australia	45,755	44,460	39,377	129,592
Differences	+38.3%	+23.8%	+22.6%	+28.2%

Exchange Rates (Reserve Bank)	Last Sale	Day-to-Day Changes					Sale-to-Sale Change	Closing Value	Season Min & Max	
		Fri	Mon	Tues	Wed	Thur			Min	Max
United States	73.40	+0.82	-0.19	+0.52	+0.44	No	+1.59 (+2.2%)	74.99	72.06	74.99
Euro	63.53	+0.40	0.00	+0.09	+0.34	Sale	+0.83 (+1.3%)	64.36	61.70	64.36

Country	% Share of Australia's Wool Exports by Weight of Wool Shipped			Year-on-Year % Change July to August	
	August 2021	July to August 2021/22	July to August 2020/21	By Weight	By Value
China	84.0%	85.1%	85.8%	+89.6%	+186.1%
India	4.5%	4.3%	3.3%	+148.6%	+203.6%
Italy	5.1%	3.2%	1.8%	+236.6%	+385.7%
Czech Republic	2.3%	3.1%	4.2%	+38.5%	+23.0%
Korea	1.5%	1.5%	1.9%	+49.9%	+58.0%
Egypt	0.6%	0.5%	0.4%	+164.6%	+256.7%
United Arab Emirates	0.4%	0.5%	0.1%	+1,071.1%	+727.8%
Thailand	0.3%	0.4%	1.0%	+28.9%	+115.1%
Change all Countries				+91.0%	+181.6%



AVERAGE EMI	
This Year	1360
Last Year	1199
2019/20	1448
2018/19	1939
2017/18	1739

SEASON AVERAGES		
Region	This Year	Diff
North	1448	+183
South	1304	+147
West	1390	+154

THIS YEAR'S EMI	
This Week	1369
First Week	1420
Low (10/01)	1323
High (11/01)	1428

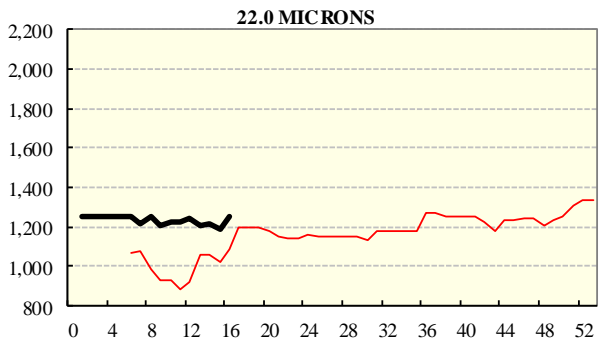
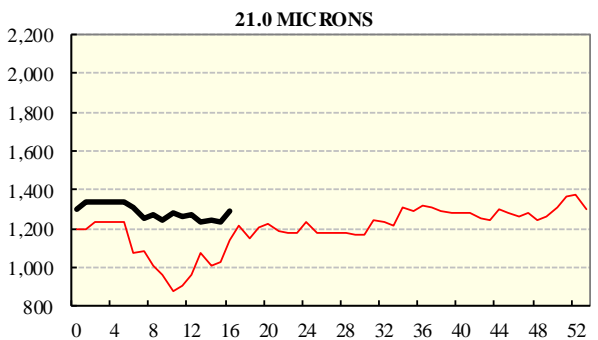
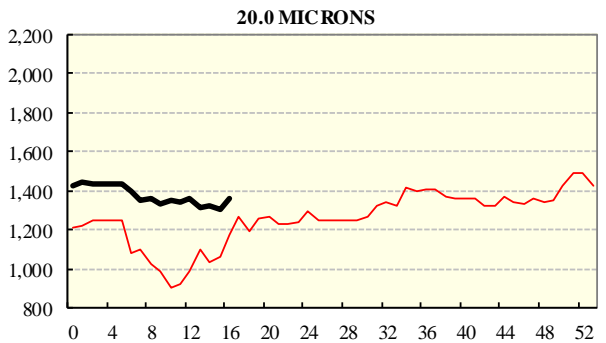
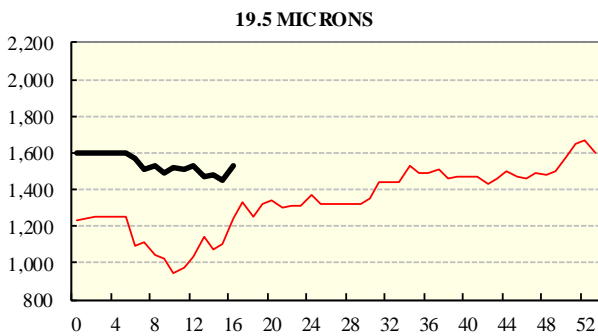
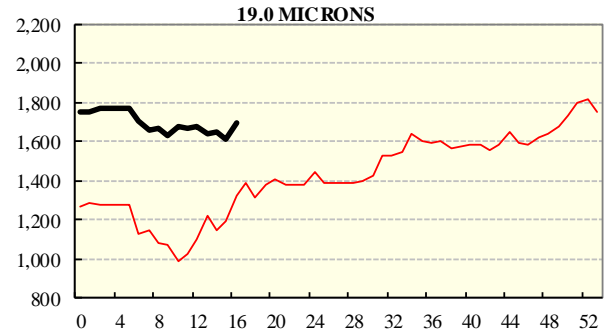
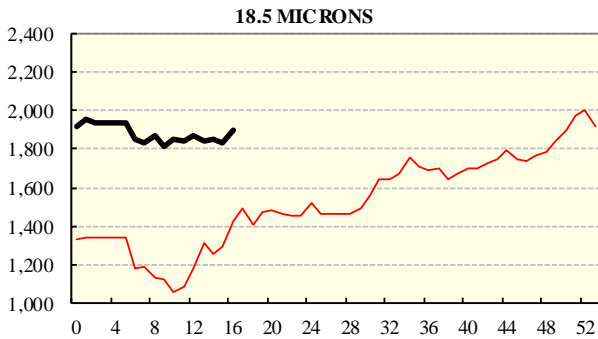
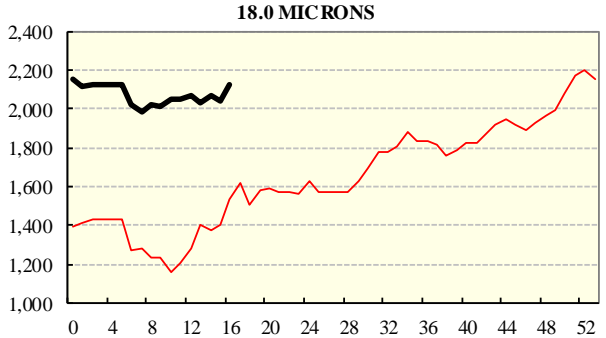
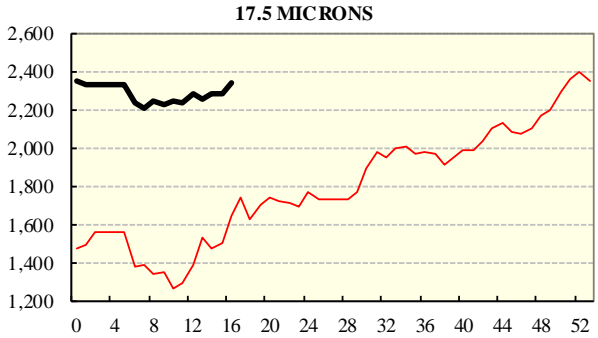
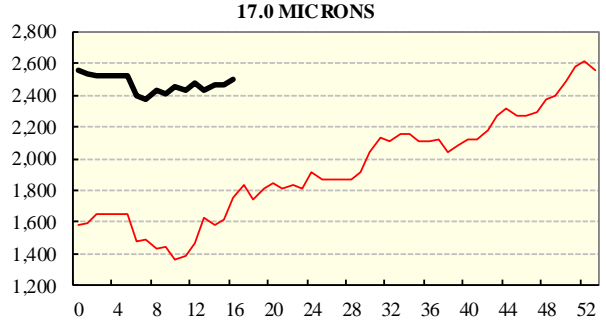
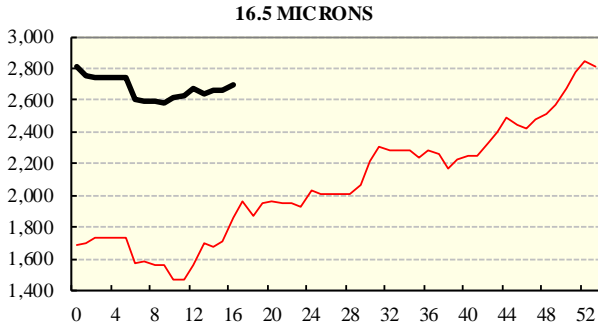
COMPARED WITH WKS 1/2		
Region	This Week	Diff
North	1456	-60
South	1311	-55
West	1401	-51

BALES OFFERED	
This Year	491,876
Last Year	372,600
Difference	+119,276
% Diff	+32.0%
FIRST OFFERED BALES	
Difference	+31.8%
% of Offering	89.9%

REGION BALES		
This Sale:		
North	9,682	
South	18,197	
West	5,664	
Progressive Totals:		Diff
North	160,908	+45.6%
South	249,838	+28.3%
West	81,130	+21.1%

AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)



EASTERN MARKET INDICATOR (EMI) SINCE 1999/00 (¢/kg clean)

(In Australian, United States and European Currencies)

