# AUSTRALIANWOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive Sunshine West Vic 3020 Australia Tel: 03 9311 0103 Fax: 03 9311 0138



Email: awis@woolindustries.org Web: www.woolindustries.org ABN: 30 454 304 967 Reg No: A0041776E

### AWIS WOOL MARKET REVIEW

Week Ending 29 January 2021 (Week 31)

The AWEX EMI finished  $89\phi$  higher (+7.4%) in Australian currency and  $51\phi$  higher (+5.5%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 31.

39,841 bales were on offer nationally, compared with 44,254 bales last sale. 5.8% of the offering was passed in after 4.7% of the potential offering was withdrawn prior to sale. 37,542 bales were sold.

AWEX reports that the value of the wool sold was \$54.6 million (\$1,454 per bale), taking the season total to \$953.2 million (\$1,293 per bale). The number of bales sold at auction this season is now 0.9% greater than in 2019/20.

Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 31)									
Centre	Last Sale		Day-to	Day-to-Day Changes (Week 31)			Closing	Sale-to-Sale	e Changes
	Week	Week Indicator Tuesday Wednesday Thursday				Change	Indicator	US ¢	Euro ¢
Eastern	30	1202	No Sale	+72	+17	+89 (+7.4%)	1291	+51	+44
Northern	30	1257	No Sale	+96	+16	+112 (+8.9%)	1369	+67	+58
Southern	30	1167	No Sale	+57	+17	+74 (+6.3%)	1241	+40	+35
Western	30	1210	No Sale	+119	-37	+82 (+6.8%)	1292	+46	+40

Overall, it was good, but mixed, market, with the EMI up by  $72\phi$  on Wednesday and by a more cautious  $17\phi$  on Thursday, that took the rise in the EMI to  $89\phi$  for the week and to  $134\phi$  since the sale prior to Christmas. There was a fall in Fremantle on Thursday when the WMI fell by  $37\phi$  after rising by  $110\phi$  on Wednesday, resulting in a net rise of  $73\phi$  for the week. The greatest gains were among the Crossbreds which made good gains on both days. The greatest gains among the Merinos were at the fine end.

The US Exchange Rate finished  $1.43\phi$  (-1.8%) lower to close at 76.28¢ on Thursday, the first fall since it was 73.56¢ in Week 22.

Buyers for China continued their dominance, while European interests also had a presence on the major buyers' list. 88% of Australia's exports for the July to November period went to China; and were 16.7% greater than in 2019/20.

In other countries, the South African Cape Wools Indicator was up by 12.1% since last week against a 1.6% depreciation of the Rand against the US Dollar and a 1.7% depreciation against the Euro.

Looking ahead, offerings for the coming three sales are expected to range from 41,692 bales to 50,515 bales and to be 26.7% more than in the same period last year. The forecast progressive difference to Week 34 is +1.9%.

Differences in AWEX MPGs			18.5 a	and 22.0	18.0 a	18.0 and 22.0		17.5 and 22.0		22.0	16.5 and	22.0
North	North		No 22	.0µ MPG	No 22.0	No 22.0µ MPG No 2		0μ MPG No 22.0μ M		MPG	4PG Νο 22.0μ MPC	
South			4	66¢	60	)1¢	79	98¢	938¢		1130¢	
Mar	ket Indicato	r					Changes	From				
				ales Ago ek 24	Start of the Season		L	Week 31 Last Year			Season Average to Week 31 Last Year	
Eastern M	arket Indica	tor	+93 (	+7.8%)	+	166 (+14.8	%)	-257	(-16.6%)		-464 (-29.9%)	
Western M	larket Indic	ator	+48 (	+3.9%)		+98 (+8.2%	ó)	-391	(-23.2%)	-520 (-31.4%)		%)
Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)												
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	le											
Change ¢	+93	+90	+83	+84	+84	+96	+85	+53	+69	+52		
Change %	+4.2%	+4.4%	+4.4%	+4.9%	+5.4%	+6.7%	+6.3%	+4.2%	+5.9%	+4.6%		
Since Start of	the Season	l										
Change ¢	+596	+511	+450	+361	+302	+245	+190	+87	+23			
Change %	+34.7%	+31.5%	+29.5%	+25.4%	+22.5%	+19.1%	+15.2%	+7.1%	+1.9%			
Since Same Week Last Year												
Change ¢	+191	+110	+19	-112	-194	-268	-346	-441	-509	-568		
Change %	+9.0%	+5.4%	+1.0%	-5.9%	-10.6%	-14.9%	-19.4%	-25.0%	-29.1%	-32.5%		

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Sale-to-Sale Changes in Other Average AWEX Price Guides									
Μ	licron	25.0	26.0	28.0	30.0	32.0	MC		
Si	ince Last Sa	le							
C	hange ¢		+78	+57	+45	+30	+52		
C	hange %		+11.0%	+11.9%	+12.2%	+11.8%	+6.0%		
Since Start of the Season									
C	hange ¢		-49	-31	-51	+17	+96		
C	hange %		-5.8%	-5.5%	-10.9%	+6.3%	+11.6%		
Since Same Week Last Year									
C	hange ¢		-306	-268	-217	-126	-213		
С	hange %		-27.9%	-33.3%	-34.3%	-30.7%	-18.8%		
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MC Average Merino Cardings Price Guide

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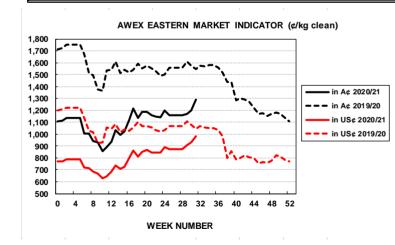
The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the November ABS export data.

Details of	this Week's	Offering and	Progressive Changes from Last Year						
Centre	Last Sale			This Sale			All B	ales	1 <sup>st</sup> Time Bales
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold	Bales	%	%
North	11,734	10,244	4.7%	4.9%	10.7%	9,761	-6,421	-2.7%	-1.9%
South	23,861	21,053	6.2%	5.2%	10.9%	19,756	+6,300	+1.5%	+1.7%
West	8,659	8,544	6.1%	3.2%	7.7%	8,025	-10,578	-6.0%	-47.6%
Australia	44,254	39,841	5.8%	4.7%	10.1%	37,542	-10,699	-1.3%	-0.4%

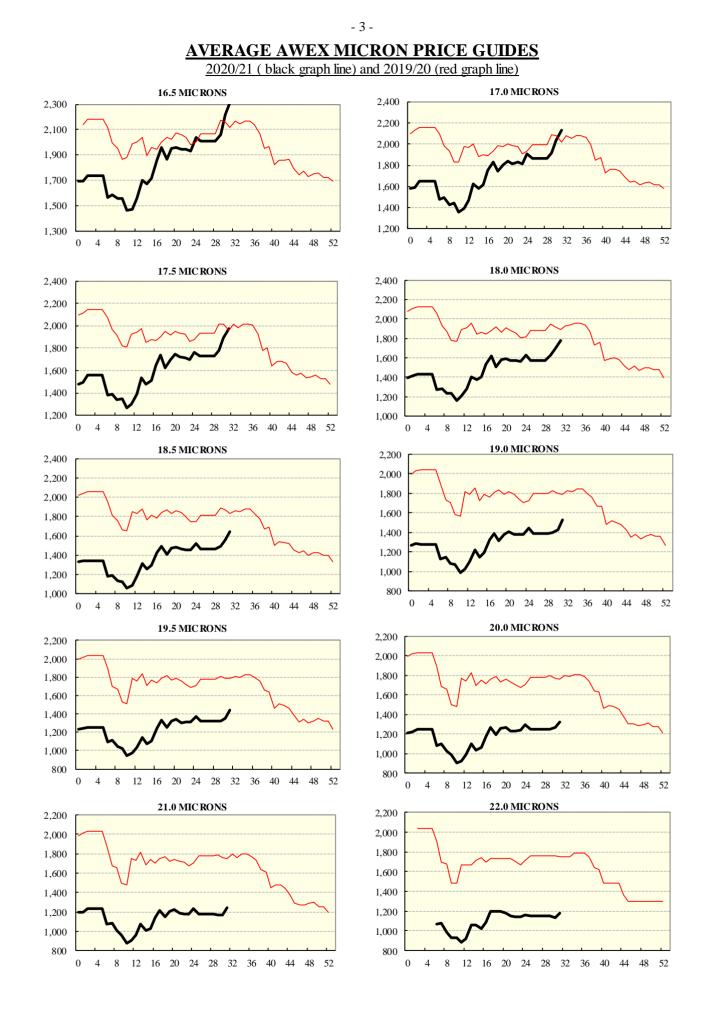
Next Sale Offerings and Year-on-Year Differences										
Centre	Week 32	Week 33	Week 34	Differences						
North	13,432	10,400	9,840	+35.5%						
South	24,975	32,065	23,802	+48.4%						
West	8,417	8,050	8,050	-19.4%						
New Zealand			1,700							
Australia	46,824	50,515	41,692	139,031						
Differences	+53.2%	+25.7%	+6.9%	+26.7%						

Exchange Rates	Last	Day-to-Day Changes				Sale-to-Sale	Closing	Season Mi	n & Max	
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	77.71	-0.25	-0.08	Public	-0.02	-1.08	-1.43 (-1.8%)	76.28	69.24	77.71
Euro	64.06	6 -0.43 -0.08 Holiday +0.08 -0.56					-0.99 (-1.5%)	63.07	59.77	64.06
Country	%	% Share of Australia's Wool Exports by Weight of Wool Shipped							on-Year % (	Change

Country	% Share of Australi	y ear-on-y ea	Year-on-Year % Change			
	November	July to November	July to November	July to November		
	2020	2020/21	2019/20	By Weight	By Value	
China	88.4%	87.8%	77.0%	+16.7%	-14.8%	
Czech Republic	4.8%	4.0%	3.1%	+30.9%	-30.7%	
India	2.6%	2.9%	5.8%	-49.1%	-68.2%	
Korea	1.5%	1.7%	2.0%	-10.5%	-31.9%	
Italy	1.3%	1.5%	6.0%	-74.3%	-80.3%	
Thailand	0.2%	0.4%	0.9%	-55.2%	-67.5%	
Germany	0.2%	0.3%	0.4%	-15.9%	-27.5%	
Egyptny	0.1%	0.3%	1.3%	-78.2%	-85.5%	
Change all Countries				+2.4%	-28.4%	



AVERAG	GE EMI	SEAS	ON AVERA	AGES
This Year	1088	Region	This Year	Diff
Last Year	1448	North	1144	-338
2018/19	1939	South	1052	-373
2017/18	1739	West	1136	-418
2016/17	1408			
		COMPAR	RED WITH Y	WKS 1/2
THIS YEA	R'S EMI	Region	This Week	Diff
This Week	1291	North	1369	+202
First Week	1116	South	1241	+143
Low (11/01)	858	West	1292	+98
High (13/01)	1291			
		REGION	BALES	
BALES O	FFERED	This Sale:		
This Year	837,713	North	10,244	
Last Year	848,412	South	21,053	
Difference	-10,699	West	8,544	
% Diff -1.3%		Progressive Totals:		Diff
FIRST OFFEI	RED BALES	North	230,989	-2.7%
Difference	-0.4%	South	440,505	+1.5%
% of Offering	91.1%	West	166,219	-6.0%



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#### AVERAGE AWEX MICRON PRICE GUIDES 2020/21 (black graph line) and 2019/20 (red graph line)

