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AWIS WOOL MARKET REVIEW

Week Ending 4 December 2020 (Week 23)

The AWEX EMI finished at 1144¢, 6¢ lower (-0.5%) in Australian currency and 2¢ lower (-0.2%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 23.

35,986 bales were on offer nationally, compared with 36,535 bales last sale. 10.2% of the offering was passed in after 7.6% of the potential offering was withdrawn prior to sale. 32,323 bales as sold.

AWEX reports that the value of the wool sold was \$42.3 million (\$1,309 per bale), taking the season total to \$679.7 million (\$1,257 per bale). The number of bales sold at auction this season is now 1.4% greater than in 2019/20.

The New Zealand Merino Company also offered 521 bales in Melbourne on Wednesday, of which 9.2% were passed in.

Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 23)									
Centre	Last Sale		Day-to-Day Changes (Week 23)			Sale-to-Sale Change	Closing Indicator	Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday			US ¢	Euro ¢
Eastern	22	1150	-17	+11	No Sale	-6 (-0.5%)	1144	-2	-12
Northern	22	1209	-17	+16	No Sale	-1 (-0.1%)	1208	+2	-9
Southern	22	1113	-17	+8	No Sale	-9 (-0.8%)	1104	-5	-14
Western	22	1200	-19	+17	No Sale	-2 (-0.2%)	1198	+1	-9

The market continued the easing of the previous week when sales opened in a downward direction for all types and micron ranges on Tuesday. There was a partial recovery on Wednesday, when the EMI moved up by 11¢. The movement in the average AWEX Merino MPG's varied from slightly down at the fine end to slightly up at the broader end. All changes were within ±1%. Changes in the average Crossbred MPG's were more varied, and mostly down.

The US Exchange Rate finished 0.19¢ (0.3%) higher to close at 73.75¢ on Wednesday, the highest value for the season.

Buyers for China continued their dominance, while European interests also had a presence on the major buyers' list. The continuing dominance of buyers for China is best seen in the Export Data for October when 89% of Australia's exports for the month of October and 88% for the July to October period went to China.

Looking ahead, with two sales to go before the Christmas break, offerings for the coming sales are expected to range from 37,580 bales to 41,827 bales and to be 2.7% more than in the same period last year. The forecast progressive difference to Week 25 is -1.7%.

Differences in AWEX MPG's	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0
North	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG	No 22.0µ MPG
South	315¢	431¢	550¢	661¢	764¢

Market Indicator	Changes From			
	Four Sales Ago Week 19	Start of the Season	Week 23 Last Year	Season Average to Week 23 Last Year
Eastern Market Indicator	-44 (-3.7%)	+19 (+1.7%)	-348 (-23.3%)	-491 (-31.7%)
Western Market Indicator	-19 (-1.6%)	+4 (+0.3%)	-406 (-25.3%)	-541 (-32.8%)

Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)												
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sale												
Change ¢	-14	-19	-20	-4	0	+4	+3	+11	-3	+3		
Change %	-0.7%	-1.0%	-1.2%	-0.3%	0.0%	+0.3%	+0.2%	+0.9%	-0.3%	+0.3%		
Since Start of the Season												
Change ¢	+216	+195	+169	+144	+118	+100	+63	+8	-44			
Change %	+12.6%	+12.0%	+11.1%	+10.1%	+8.8%	+7.8%	+5.0%	+0.6%	-3.6%			
Since Same Week Last Year												
Change ¢	-51	-96	-161	-239	-290	-325	-379	-437	-504	-521		
Change %	-2.6%	-5.0%	-8.7%	-13.3%	-16.6%	-19.1%	-22.4%	-26.0%	-30.0%	-31.3%		

Sale-to-Sale Changes in Other Average AWEX Price Guides						
Micron	25.0	26.0	28.0	30.0	32.0	MC
Since Last Sale						
Change ¢		-45	-7	+5	-22	-6
Change %		-5.8%	-1.4%	+1.4%	-8.3%	-0.8%
Since Start of the Season						
Change ¢		-107	-85	-93	-24	-84
Change %		-12.8%	-15.0%	-20.0%	-9.0%	-10.2%
Since Same Week Last Year						
Change ¢		-403	-352	-258	-191	-334
Change %		-35.5%	-42.2%	-40.9%	-43.9%	-31.0%

MC Average Merino Cardings Price Guide

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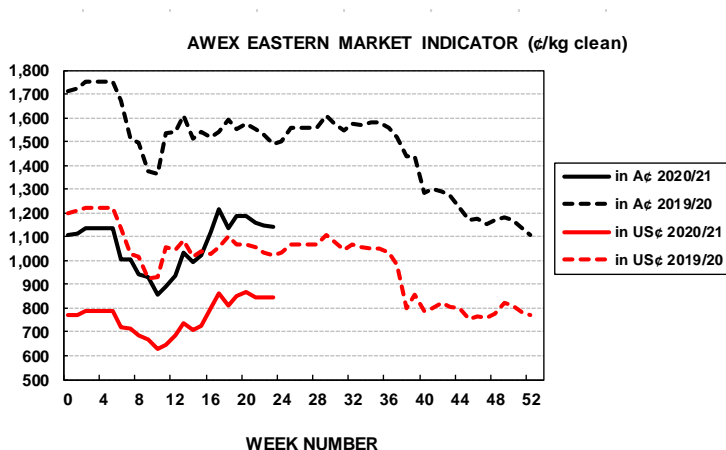
The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the September ABS export data.

Details of this Week's Offering and the Comparison with the Previous Sale's Offering							Progressive Changes from Last Year		
Centre	Last Sale	This Sale					All Bales		1 st Time Bales
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re-Offered	Bales Sold	Bales	%	%
North	10,127	8,920	9.7%	8.5%	5.9%	8,054	-8,252	-4.5%	-3.5%
South	19,874	20,379	10.4%	7.6%	7.7%	18,256	+1,686	+0.5%	+1.2%
West	6,534	6,687	10.1%	6.4%	13.6%	6,013	-7,244	-5.7%	-3.4%
Australia	36,535	35,986	10.2%	7.6%	8.4%	32,323	-13,810	-2.2%	-1.1%

Next Sale Offerings and Year-on-Year Differences				
Centre	Week 24	Week 25	Week 26	Differences
North	10,301	9,204	No Sale	+2.0%
South	24,408	21,086	No Sale	+6.7%
West	7,118	7,290	No Sale	-7.5%
New Zealand	800			
Australia	41,827	37,580		79,407
Differences	-1.7%	+8.1%		+2.7%

Exchange Rates (Reserve Bank)	Last Sale	Day-to-Day Changes					Sale-to-Sale Change	Closing Value	Season Min & Max	
		Fri	Mon	Tues	Wed	Thur			Min	Max
United States	73.56	+0.19	+0.18	-0.25	+0.07	Public	+0.19 (+0.3%)	73.75	69.24	73.75
Euro	61.79	+0.06	-0.08	-0.15	-0.54	Holiday	-0.71 (-1.1%)	61.08	59.77	61.81

Country	% Share of Australia's Wool Exports by Weight of Wool Shipped			Year-on-Year % Change	
	September 2020	July to September 2020/21	July to September 2019/20	By Weight	By Value
China	89.2%	87.0%	74.4%	+23.6%	-12.0%
Czech Republic	3.7%	4.0%	3.2%	+31.7%	-41.6%
India	1.9%	2.8%	6.0%	-47.1%	-69.3%
Italy	1.4%	1.7%	7.8%	-76.9%	-82.9%
Korea	1.2%	1.7%	2.4%	-26.4%	-41.9%
Thailand	0.5%	0.6%	0.8%	-24.6%	-52.5%
Egypt	0.6%	0.5%	1.9%	-73.9%	-81.4%
Germany	0.1%	0.4%	0.5%	-16.1%	-28.5%
Change all Countries				+5.7%	-29.1%



AVERAGE EMI	
This Year	1059
Last Year	1448
2018/19	1939
2017/18	1739
2016/17	1408

THIS YEAR'S EMI	
This Week	1144
First Week	1116
Low (11/01)	858
High (13/01)	1219

BALES OFFERED	
This Year	618,657
Last Year	632,467
Difference	-13,810
% Diff	-2.2%
FIRST OFFERED BALES	
Difference	-1.1%
% of Offering	90.9%

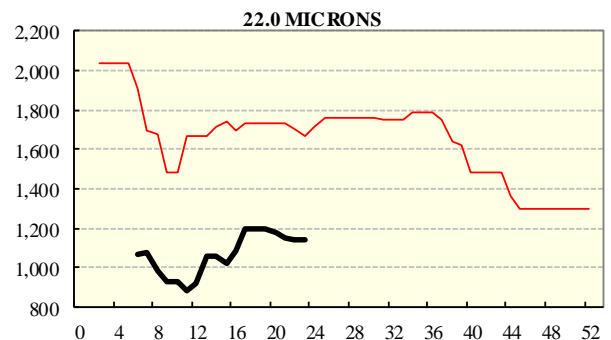
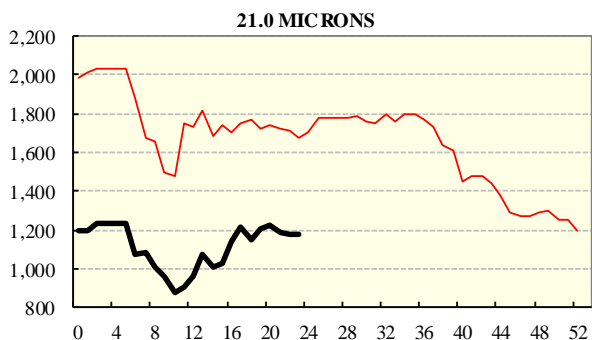
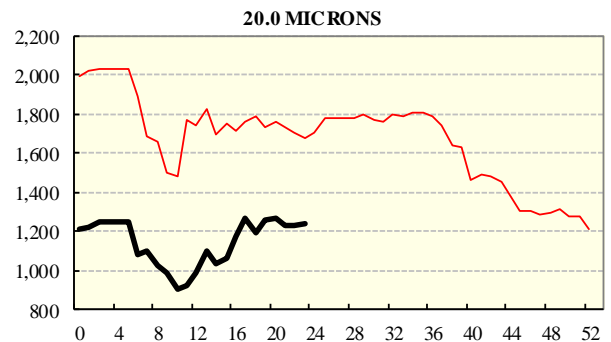
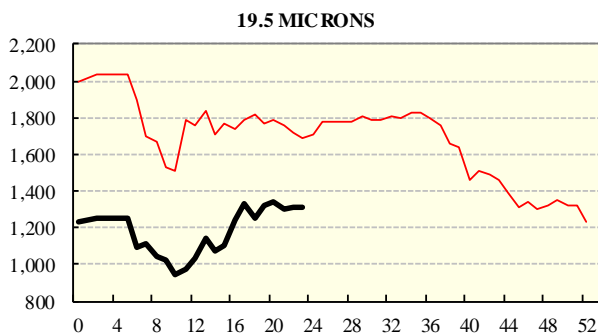
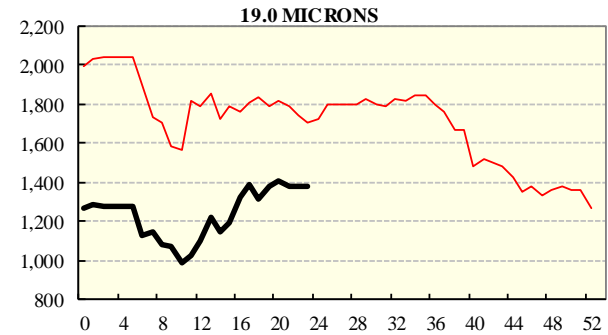
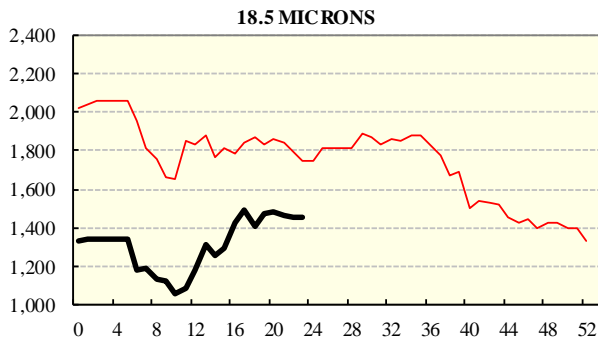
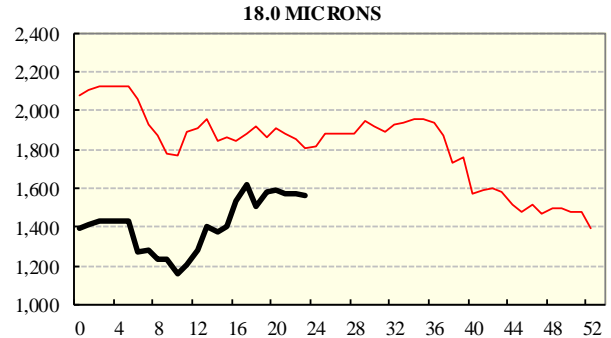
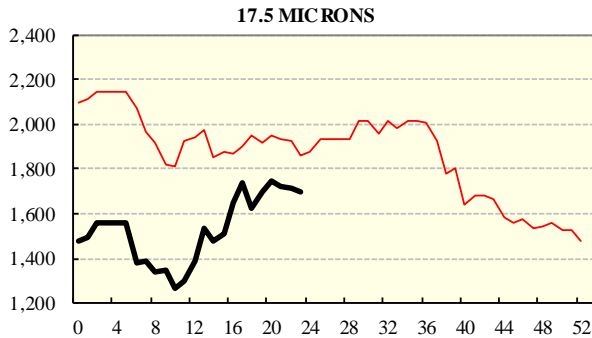
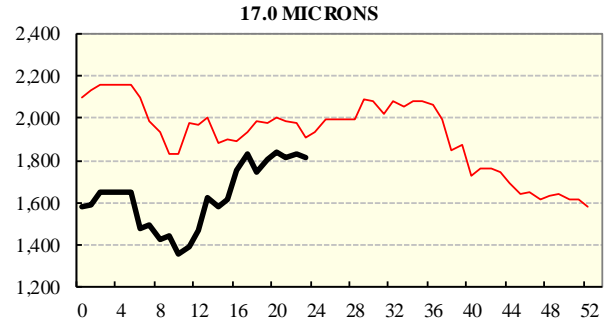
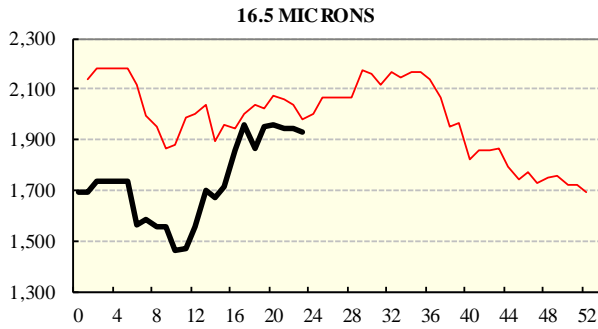
SEASON AVERAGES		
Region	This Year	Diff
North	1113	-369
South	1025	-401
West	1110	-444

COMPARED WITH WKS 1/2		
Region	This Week	Diff
North	1208	+41
South	1104	+6
West	1198	+4

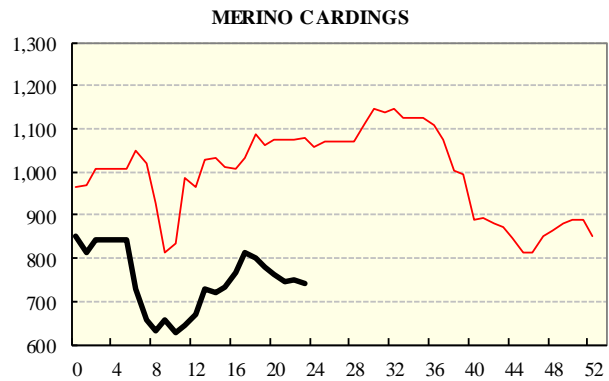
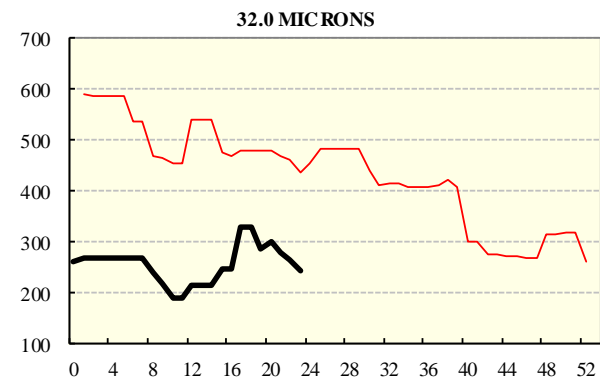
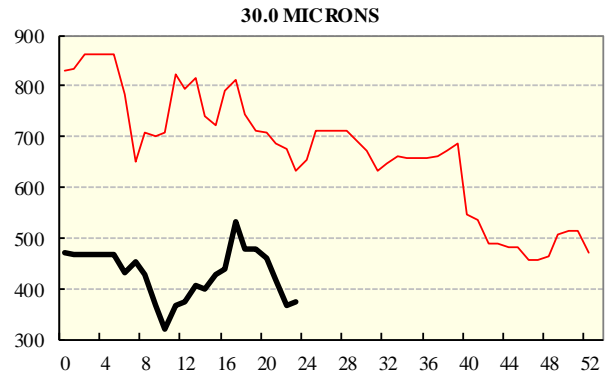
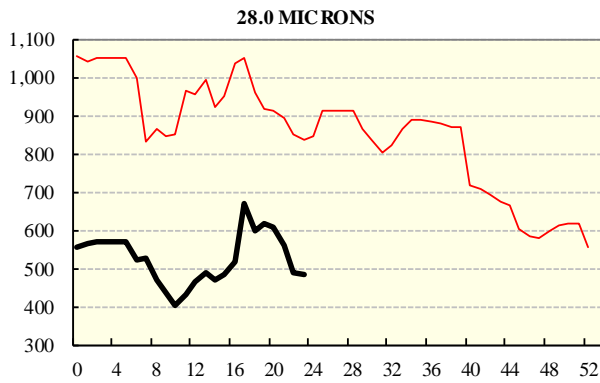
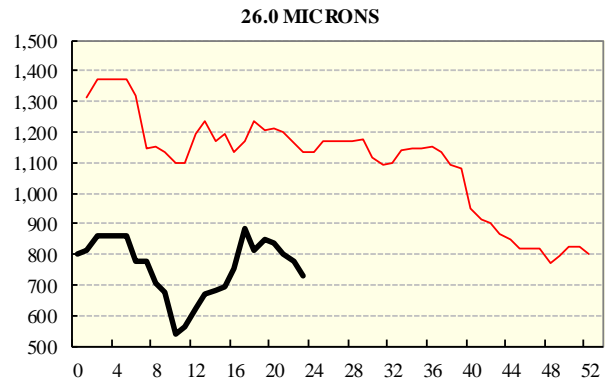
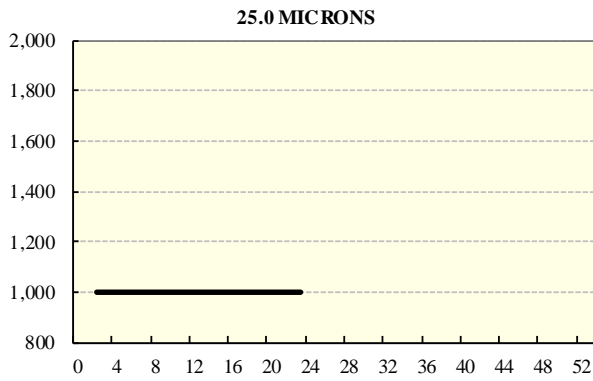
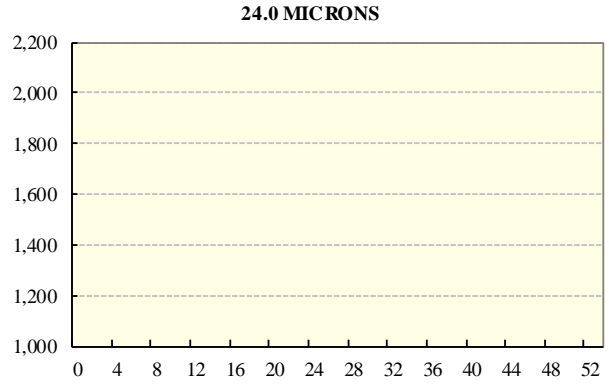
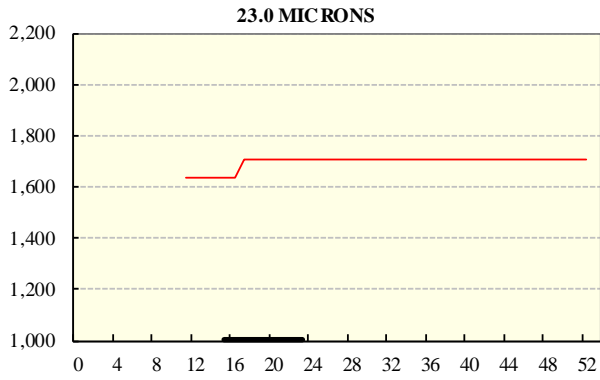
REGION BALES		
This Sale:		
North	8,920	
South	20,379	
West	6,687	
Progressive Totals:		
North	175,913	-4.5%
South	321,857	+0.5%
West	120,887	-5.7%

AVERAGE AWEX MICRON PRICE GUIDES

2020/21 (black graph line) and 2019/20 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES
2020/21 (black graph line) and 2019/20 (red graph line)



EASTERN MARKET INDICATOR (EMI) SINCE 1999/00 (¢/kg clean)
(In Australian, United States and European Currencies)

